

# MAGNOLIA PETROLEUM COMPANY

A SOCONY-VACUUM COMPANY

July 24, 1948.

Dear Henryk:

The enclosed letter was supposed to have been sent to you simultaneously with the one to Mr. Deen, but I had to leave town and the girls were confused about it. I hope it is not too late for you to consider before talking to Deen. Incidentally, I tried to get you on the telephone at Hart Hall, and the operator said there was no 'phone there. It is unfortunate that we could not have discussed these matters before I wrote to Deen. You understand that this letter was written at his request.

The conversations with Deen, Bybee, and Lonsdale led me to the conclusion that they were very much interested in impressing the President with the importance of geology to the University, the need of more instructors, and that the pay scale is not all that might be desired. Therefore, in my letter is couched in almost superlative stipulations. I have not done this without selfish motives, because I have learned from experience in the oil business that one never attains very much by setting his sights low. You can tell Deen and the other men that it's purely a business matter as far as I am concerned, and if they think my expectations are too great it is up to them to make me an offer. I really think they have the cart before the horse in asking me to bid for the job, but as I have indicated above there may be reasons for their doing that. If so I shall be glad to help their cause along as much as possible. In other words when the administration realizes that geologists in the profession command good salaries, perhaps they will pay the professors more. You and Fox have done your bit to show them they are out of line with other Universities.

Now frankly, I will consider \$6750 for the nine months contract. Most of the other points are included for the purpose of completeness, but I shall insist on havin a full time instructor, eventually of permanent grade, to teach the introductory micropaleontology, and the privilege of consulting. If things should get rough here in the next few months, I may be in position to reduce the salary figure somewhat more. At the moment, I hardly see how I can do so, because the situation looks better than I had anticipated. Ivan and I have always gotten along well, and there is not the slightest indication that he has changed any since I was last associated with him. Nevertheless, I trust that you people will let me hear from you again before the matter is definitely closed.

Best regards to yourself and all the gentlemen concerned.

Please forgive the poor typing which is my own handiwork and is being done under stress to get away and check a wildcat well which at this very moment is being tested.

Sincerely,

