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2005

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**Small Project Benchmarking**

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**Small Project Benchmarking**

**by**

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## **Dedication**

To my dearest family,  
for their unconditional love and support  
with the greatest appreciation.

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## **Small Project Benchmarking**

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Benchmarking is recognized as an important function in improving practices and therefore capital effectiveness. In 1999, the Construction Industry Institute (CII) defined benchmarking as a systematic process of measuring one's performance against recognized leaders for the purpose of determining best practices that lead to superior performance when adopted and utilized.

It is conservatively estimated that 40 to 50 percent of today's industry capital budgets are spent on small projects, making successful small project execution especially important. However, many companies deliver small projects with comparatively reduced capital effectiveness. The primary reasons are the combination of compressed project life cycle and less management support due to low visibility. Research investigating small project execution has been insufficient up to this point; however, it is evident that providing general

practices for small project execution and the validation of their value will contribute to the overall effectiveness of the construction industry.

Data from 194 small capital projects were collected and analyzed for this research. This research (1) identifies the differences between large and small projects; (2) utilizes newly collected information to provide industry norms for small project metrics; (3) evaluates the impact of practice use for small project execution; and, lastly, (4) develops a sustainable system to collect and continuously benchmark small project data.

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## **Chapter 1 Introduction**

The construction industry has a major impact on the overall United States economy. Statistical data show that the industry represents about 4.6 percent of the United States gross domestic product (GDP) in from 2001 to 2004 (Strassner and Howells III 2005). The number is substantially higher if other construction-related industries, such as metal fabrication, industrial machinery and equipment production, wood products, and the furniture industry are included. Because the business environment in industry is highly competitive, improving capital effectiveness is imperative to business success.

It is conservatively estimated that 40-50 percent of all construction industry capital budgets are now spent on smaller projects, therefore successful small project execution is especially important (CII 2001a). These small / special projects are treated differently across the industry and lack a common definition. Many companies deliver small projects with reduced capital effectiveness. The main factors for this include a more compressed project life cycle combined with less management support due to low visibility. Minimal research has investigated small project execution. Providing tailored practices for small project execution and the validation of their value will contribute to the overall effectiveness of the construction industry.

What is a small project? The industry lacks a widely accepted consensus on the definition of small projects. Furthermore, little research has focused on a

quantitative methodology to assess small projects. Therefore, this research seeks to develop a common definition as well as a method to evaluate the performance and implementation of project management practices for small capital projects.

### **1.1. THE CONSTRUCTION INDUSTRY INSTITUTE**

The Construction Industry Institute (CII) was established in 1983 at The University of Texas at Austin to improve the cost effectiveness of the construction industry. CII is a consortium of leading owners, engineering and construction contractors, suppliers, and academia. It is the recognized principal construction industry forum for improving the business effectiveness and sustainability of capital facilities and increasing the business success of member organizations.

The mission of the Construction Industry Institute is to add value for members through CII research, and related initiatives such as benchmarking, and industry alliances. With increased member participation in CII activities, a global competitive advantage is realized through active involvement and the effective use of CII research findings, including CII Best Practices.

Currently, CII's membership consists of 89 organizations, including 46 owners and 43 contractors. Members participate in CII committees and initiatives including research, product implementation, education, benchmarking, knowledge management, breakthrough, and globalization. Since its inception, CII has identified, completed, and reported on numerous research projects based on the joint effort of industry participants and academia. This research effort has

resulted in more than seven hundred CII publications now organized under 14 Knowledge Areas: (1) Front End Planning, (2) Design, (3) Procurement, (4) Construction, (5) Startup and Operation, (6) People, (7) Organization, (8) Project Processes, (9) Project Controls, (10) Contracts, (11) Safety, Health, and Environment, (12) Information Management and Technology Systems, (13) Globalization Issues, and (14) Security.

#### **1.1.1. Benchmarking & Metrics Program**

The Benchmarking & Metrics (BM&M) Committee was formed in 1994 as an ad hoc committee. It became a standing committee of the Construction Industry Institute (CII) in 1996, due to an increasing need to provide member companies reliable benchmarking services. As of July 2003, the committee was composed of six teams: (1) Analysis, (2) Questionnaire, (3) Marketing, (4) Productivity Metrics, (5) Small Projects, and (6) Online Training. The committee members were selected to participate from CII member companies representing both owner and contractor. The objectives of the CII BM&M program include (BMM 2002):

- Provide the industry with a common set of metrics definitions.
- Provide the industry with project performance norms.
- Measure the level of use of selected best practices.
- Quantify the value of implementing CII recommended best practices.
- Provide participating companies tools for self-analysis.

- Facilitate the development and sharing of benchmarking knowledge within the construction industry.
- Provide a credible and member accessible database that is efficient in terms of resources required for data submission, analysis, and the reporting of findings.

The CII BM&M database currently contains 1,415 capital projects valued at over \$65 billion in total installed cost. A notable change in the database in recent years is the trend toward smaller projects. After several years in which the size of projects continued to decline due to reasons including reduction in capital programs and more emphasis on modernizations and additions for both owners and contractors (BMM 2002), a strong interest developed to investigate the need for small projects questionnaire. The Small Projects Team was formed as a task team of the BM&M committee in April, 2002. Members of the team include industry representatives from different owners and contractors, as well as academic researchers. Table 1 lists the companies which were represented in the Small Projects Team:

Table 1: Composition of Small Project Team

<b>Participating Companies/Organizations</b>
Construction Industry Institute
DOFASCO
General Motors
GlaxoSmithKline
Jacobs Engineering
Johnson Control
The University of Texas at Austin
U.S. General Services Administration

The charter of the team was to:

- Establish a common definition for small projects.
- Revise and adapt the existing CII BM&M Questionnaire for small projects.
- Build on existing research for small projects.
- Incorporate “best practices” appropriate for small projects into the questionnaire.
- Expedite questionnaire development.

The small project team met regularly from April 2002 to July 2003 in a concentrated effort and each member provided valuable input in questionnaire development. The composition of the small project task team provided both diversity among industry practitioners and a balance with academic researchers. The author of this research, Lilin Liang, participated in the team’s effort beginning in August 2002. During this time frame, the author conducted a literature review, developed the research objectives and hypothesis, participated in drafting of the questionnaire, and ultimately collected and analyzed the data.

## 1.2. PROBLEM STATEMENT

The growing trend toward smaller capital projects within the engineering and construction industry has many implications for project management. Organizations executing predominately small projects typically handle more numbers of estimates, procurements, and subcontracts. Tailoring large project practices to manage smaller projects is often less effective. Research seeking solutions to better project management for small projects has progressed in the past decade. However, it is evident from the literature review that there is a lack of both a widely accepted definition and proven management practices for small projects.

In addition, the industry lacks a method to evaluate project performance and the implementation of project management practices for small projects. There has also been little research done to evaluate small project programs using empirical data with comparisons made to larger capital projects. Analysis of similarities and differences between small and large projects performance and characteristics will be beneficial to practitioners as well as contribute to the body of knowledge within the engineering and construction industry. Based on the literature review, the problem statement of this research is as follows:

*A need exists to identify and develop a common definition for small projects based on empirical data. There also exists a need to develop a method to evaluate project performance and the implementation of project management practices for small projects.*

### **1.3. RESEARCH OBJECTIVES**

The main objectives of this research is to (1) provide a method to evaluate small project performance, (2) develop a method to evaluate the implementation of project management practices for small projects, and (3) evaluate the impact and value of suggested project management practices on small project performance. In fulfilling these main objectives, related secondary objectives are listed as follows:

1. Review existing research on small project management.
2. Provide a consensus definition of a small project for use in this research.
3. Summarize the differences in project performance and characteristics of large and small capital projects, based on empirical evaluation.
4. Provide project norms, i.e., statistical summaries, for project performance and practice use metrics from the data collected for this research.
5. Identify key factors, i.e., project management practices, required for successful small project execution.
6. Provide guidance to project practitioners for improved small project management.



#### **1.4. RESEARCH HYPOTHESIS**

The primary purpose of this research is to develop a method to evaluate small project performance and practice use, and to assess the impact of practice use on project performance such as cost, schedule, change orders and safety. The following hypotheses are developed to meet these research objectives.

***H1: Project performance and the implementation of project management practices can be measured for small projects.***

The first hypothesis is formed to prove that a reliable method can be developed to measure and quantify project performances and the implementation of project management practices on small projects. It is also hoped that such a method would be easy-to-use and would serve as a data collection tool for evaluating small projects.

***H2: There are differences in performance and practice use between large and small projects.***

The second hypothesis is developed to examine the difference in project performance and characteristics between large and small projects. It is widely believed that differences exist and project owners should manage large and small projects accordingly. Small projects generally have a reduced project life cycle and limited resources, while large projects generally have longer project duration and a better staffed project team. Therefore, small projects are more susceptible to

project cost and schedule variation. This hypothesis will be tested by comparing samples from the CII BM&M database, which includes large and small projects.

***H3: Better implementation of small project practices correlates with better project performance.***

The third hypothesis is that a positive correlation exists between small project practice use and performance in small projects. A high practice use score would represent a better definition of scope, better project controls, and commitment to project success. This would, in general, correspond to better project performance in terms of cost, schedule, change orders and safety, and therefore reduce risks and improve capital effectiveness. The hypothesis will be tested by conducting statistical analysis of the CII Benchmarking & Metrics Small Projects Database. The research will continue to provide guidance to industry practitioners on how to manage small projects.

## **1.5. RESEARCH SCOPE**

This study focuses on capital projects completed within the past two years which fit the definition of a small project. The definition, based on literature review, analysis of the CII BM&M database, and consensus from industry experts, is listed below. Detailed discussion regarding development of the small project definition is presented later in Section 2.2.

Small projects, defined for this research, should have at least one or more of the following characteristics:

- Total installed cost is between \$100K and \$5M
- Any duration of 14 months or less
- Any number of site work-hours up to 100,000
- The project does not require full-time project management resources or a significant percentage of company resources
- Any level of complexity
- Any type of project including maintenance and expense projects

Data from this research is collected using the CII Benchmarking & Metrics online system (BMM 2004). Participants are required to have sufficient knowledge of the benchmarking system by either completing CII Benchmarking Associates Training or an equivalent training conducted internally by trained company Benchmarking Associates.

The data are collected through the questionnaire developed during this research investigation. Analysis is limited by the contents of the questionnaire,

which contains leading performance indicators such as cost, schedule, change orders, and safety. Questionnaire data regarding the implementation of project management practices on small projects are also collected. Other performance indicators such as quality and productivity are not included in this research and may require a separate effort for comprehensive analysis.

## **1.6. ORGANIZATION OF DISSERTATION**

This dissertation consists of seven chapters and a set of appendices that contain the Small Project Questionnaire and detailed statistical results.

Chapter Two provides a background review of previous studies in the context of benchmarking, small project definition, small project management, success factors, and practice use correlations. Chapter Three illustrates the research methodology including questionnaire development, data collection, and statistical techniques employed for hypothesis testing. Chapter Four describes the Small Project Questionnaire in detail. Chapter Five defines the metrics and provides a data summary. Chapter Six provides discussion regarding data relationships, including (1) the differences between small and large projects, and (2) correlations between practice use and project performance. Chapter Seven summarizes the research conclusions and contributions, provides industry recommendations, and addresses future research opportunities.

## **Chapter 2 Background**

### **2.1. BENCHMARKING IN CONSTRUCTION INDUSTRY**

Benchmarking is defined as a continuous, systematic process for evaluating the products, services, and work processes of organizations as compared with recognized best practices for the purpose of organizational improvement (Spendolini 1992).

The Construction Industry Institute has a similar definition: a systematic process of measuring one's performance against recognized leaders for the purpose of determining best practices that lead to superior performance when adopted and utilized (CII 2002).

The origins of the competitive benchmarking process are attributed to the Xerox Corporation, which started its practices facing growing competition from Japanese photocopiers, as early as 1979. However, the progress of an industry accepted benchmarking framework has been slow and limited. The nature of the construction industry has caused a tremendous barrier in implementing benchmarking practices among the industry (Lee et al. 2005; Zairi 1992).

In 1995, Lema and Price reviewed various literatures and developed a conceptual framework and methodology for benchmarking. Fisher et. al. (1995) conducted similar research and concluded that, the construction industry had neither developed a benchmarking standard, nor did it have an organization for collecting benchmarking data.

In 1997, Hudson published a dissertation presenting the governing philosophy of a benchmarking system for construction projects, and a framework of metrics with a data collection instrument. His work marked the inception of the Benchmarking & Metrics Program at CII. Hudson also suggested developing some form of electronic questionnaire to increase usability and to ease the burden of data validation. By the turn of the millennium, it was concluded that a benchmarking procedure for diverse construction projects was attainable, as suggested by Garnett and Pickrell (2000) and Ramirez et al. (2004).

In 1999, the CII Benchmarking and Metrics Program released an electronic version of the questionnaire, which enabled data collection be done continuously. The system later became fully web-based with the incorporation of real-time reporting of benchmarking norms (Lee et al. 2005).

## **2.2. SMALL PROJECT DEFINITION**

It is difficult to find a consensus agreement on the definition of a small project. The Manual for Special Project Management (CII 1991), provides an early definition for small projects. It concluded that there are a number of parameters and classifications as well as differing points-of-view. As a result, it is difficult to summarize the characteristics of a small project. In light of this, CII documented that deciding whether a project is “small” is an intuitive decision which reflects the company’s size, type of work pursued, current work volume, and management approach.

Griffith and Headley (1998) explained small projects as follows:

- Cost of administration expressed as a proportion of the work itself can be much greater than larger projects
- Short duration (one to three months)
- Higher uncertainty
- Limited formal documentation
- Some small projects have considerable diversity in size, value and complexity and are procured and managed using formal systems

Dunston and Reed (2000) considered potential candidates for small projects being those with the following characteristics:

- Repetitive/routine work
- Simple/uncomplicated construction process
- Renovations/remodeling/upgrades
- Total project costs less than \$1,000,000
- Maintenance Projects

More recent research documented in CII's Small Project Toolkit (CII 2001b) defined a cost range for small projects of \$100,000 to \$2,000,000 in total installed cost and having the following characteristics:

- Less staff and generally managed as part of a program
- Less formal controls
- Higher project contingency
- More standardized process and use of checklists, etc.

Rather than relying on the above definitions for this research. Analyses were performed using CII BM&M data to determine parameter breakpoints for small projects. First the team, consisting of a panel of eight industry experts from seven organizations, agreed that a total installed cost of \$5 million was suitable as an upper bound. Data were then used to determine the appropriate duration and number of work-hours correlating to this total installed cost. The team concluded, based on the literature review, that small projects are those not requiring full-time project management resources and that those projects could exhibit any level of complexity. Detailed analysis models and explanation of the method are included in Appendix B.

It is concluded that small projects, as defined for this research, should have at least one or more of the following characteristics:

- Total installed cost is between \$100K and \$5M
- Any duration of 14 months or less
- Any number of site work-hours up to 100,000
- The project does not require full-time project management resources or a significant percentage of company resources
- Any level of complexity
- Any type of project including maintenance and expense projects



### **2.3. SMALL PROJECT MANAGEMENT**

Many companies have incorporated standard operational procedures into their management of projects. These time-tested procedures, however, still focus on projects that have a larger scale. These procedures are oftentimes hard to scale down when adapting for small projects. They are either inadequate when no formal small project process exists or cumbersome when large project processes and documentation are tailored. These factors can result in reduced capital effectiveness. Some of the major issues and concerns of managing such small projects include:

- Small Projects are usually managed as a group of projects, sometimes organized formally into a dedicated small project program. The team members must have the capability of dealing with multiple projects, contracts, and subcontractors. This is different from large projects where traditionally there is a dedicated project team for only one project (Westney 1985).
- Due to a tighter schedule and fewer resources, small projects usually are not effectively managed using detailed activity schedules. Smaller projects tend to be controlled using milestone schedules. Therefore, controlling for critical tasks and avoiding schedule delays are essential for successful schedule management (Westney 1985).
- The compressed project life cycle means there is little room for error. A large project may have the time for project teams to correct and fix process problems. The duration of a small project can be as short as

a few weeks (Westney 1985). These projects are also likely to have “experience gaps”, where there is a lack of documentation of “lessons learned” as project teams tend to move on quickly to other projects.

CII publications, especially *Factors Impacting Small Capital Project Execution*, (CII 2001a) have been helpful in locating existing research on the execution of small projects. This report identifies various factors which can be grouped into the categories of front-end planning, design, procurement, construction, start-up and operation, people, organization, project processes, project controls, and contracting.

## **2.4. PROJECT SUCCESS FACTORS**

There has been much research investigating the elements of projects success. This includes the evaluation and measurement of project success through key performance indicators (KPIs) and critical success factors (CSFs). Significant findings are listed below.

Ashley et. al, (1987), defined project success as better results in project outcomes including cost, schedule, quality, safety, functionality, and participant satisfaction.

Sanvido et. al., (1992), stated that success for a given project participant is defined as the degree to which project goals and expectations are met. These goals and expectations may include technical, financial, educational, social, and professional aspects and may be different for different project participants.

Chua et. al, (2000), investigated critical success factors (CSF) distinguished by three major categories, (1) budget performance, (2) schedule performance, and (3) quality performance. Major factors for budget performance include:

- Project Manager competency
- Budget updates
- PM commitment and involvement
- Design complete at construction start
- Formal communication during design
- PM authority
- Constructability program
- Formal communication during construction
- Construction control meetings
- Design control meetings

The major factors for schedule performance include:

- PM competency
- PM commitment and involvement
- Schedule updates
- Construction control meetings
- Capability of contractor key personnel
- Site inspections
- Formal communication during construction
- Constructability program

- PM authority
- Competency of contractor proposed team

Cox et. al, (2003) investigated key performance indicators for construction projects. The research concluded that the most commonly used indicators which were highly significant to industry participants included: Quality Control, On-Time Completion, Cost, Safety, \$/Unit, and Units/Man-Hours.

Chan et. al, (2004) put together a conceptual framework on critical success factors which were categorized as: (1) General Project Factors, (2) Procurement procedures, (3) Project Management Actions, (4) Human-related Factors, and (5) External Environment Factors.

## **2.5. PROJECT PERFORMANCE AND PRACTICE USE CORRELATIONS**

The relationship between project performance and the factors that impact them has been extensively explored. Researchers have employed different statistical techniques to support this analysis. Some of the research is listed below.

Jaselskis and Ashley (1991) studied the impacts of various management practices on different project objectives using the logit regression model. Their research studied the relationship between project outcomes, including (1) overall project success; (2) schedule success; and (3) budget success and other factors such as (1) project team, (2) project planning, and (3) control effects. They

concluded that each factor has a different degree of impact on the project outcome.

Kaming et. al., (1997) examined factors influencing construction time and cost overruns on high-rise projects in Indonesia using a questionnaire survey followed by the principal component factor analysis technique. This research indicated that the factors influencing delays and cost overruns can be different. In the case of delays, the predominant factors are design changes, poor labor productivity, inadequate planning, and resource shortages, while the more dominate factors influencing cost overruns are inflation, inaccurate materials estimating, and the degree of project complexity.

In his dissertation, Hudson (1997) documented the history of the CII benchmarking program, the development of project performance and best practices metrics, and the benchmarking survey instrument for large projects. He also performed studies examining the relationships between project performance outcomes and CII best practices including pre-project planning, team building, and constructability using simple linear regression.

Morrow (1998), in his dissertation, provided extensive information on the effects between best practices and project cost performance. He used ANOVA and simple linear regression techniques to study the relationship among practice uses. He also quantified the relative importance among certain practice uses using a combined best practice use index. In addition to his application of the combined practice use index, he also considered the importance of project

environment factors in quantifying the correlations between best practice use and project performance.

Lee (2001) first used discriminate function analysis (DFA) to further quantify the relative importance of best practices to project performance. In addition, Lee also developed a DFA software tool that allows predictive classification of project performance before project start (Lee et. al. 2004). The DFA program can be helpful in assisting industry assess project performance early on and will likely improve their performance.

## **2.6. LITERATURE REVIEW SUMMARY**

The literature review provides background for this research by showing previous studies focused on (1) benchmarking theory and practices in the construction industry, (2) development of a small project definition, (3) small project management, (4) project success factors, and (5) relationship of project performance and practice use.

Different definitions of small projects have been previously suggested. Past research shows that industry group, company size, and experience influence perceptions of small projects. As such, the industry lacks a common definition for the term “small project”. The small project definition, as discussed in Section 2.2, is based on not only existing literature, but also correlations drawn on empirical data from the CII Benchmarking & Metrics Database.

Commonly employed small project practices are usually a subset of large project practices or are pieces of them tailored specifically to fit project needs. Based on the diversity found in the literature and practice, the industry seems to be short of a widely accepted project management practice for small projects.

Project success is measured in a variety of ways, depending on whether the focus is on cost, schedule, quality or other indicators. None of the previous studies, however, provides the impact of practice implementation on project performances specifically for small projects.

There has been much research studying the relationship of large project performance and practice use. The correlation of more practice use leading to better project performance for large projects has been established and well documented.

It is important to note that none of the previous studies have evaluated small projects using empirical data. Most of the research was conducted by qualitative surveys at the organization level rather than at the project level.

### Chapter 3 Research Methodology

The research methodology is laid out in Figure 1, outlining research events that help to ensure the completion of the research objective. More detailed descriptions of the research methodology follows.

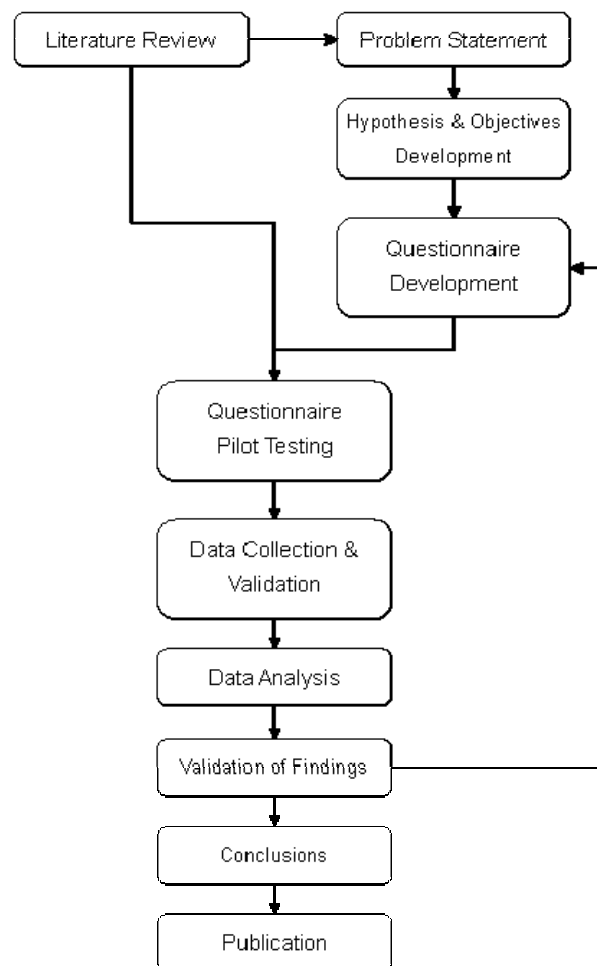


Figure 1: Research Methodology



### **3.1. QUESTIONNAIRE DEVELOPMENT**

The Small Project Questionnaire was developed in three stages to ensure the final product is suitable for general use across different industry sectors. The questionnaire development included a review of current research, modification of the existing Benchmarking & Metrics Questionnaire for Large Projects (Version 7), and intensive research meetings with industry experts. The author of this dissertation, participated in the drafting of the questionnaire and was responsible for facilitating the questionnaire development process.

The majority of the work done initially during questionnaire development was in the project performance section. In developing the questionnaire, the goals were to be concise and include only essential data for evaluating project performance. Project information such as cost, schedule, changes, and safety were identified as critical components to be included.

Next, recommended project management process questions were developed. Many of the questions were adapted from the Small Project Toolkit (CII 2001b). Questionnaire contents were based on related research and combined with expert opinions. The questions were developed into a checklist format to facilitate their use and to lessen the burden on questionnaire respondents.

The Likert scale was selected to measure the strength of agreement with practice use statements according to a five-point scale that ranges from (1) Strongly disagree, (2) Disagree, (3) Neutral, (4) Agree, and (5) Strongly agree. The Likert scale was named after Rensis Likert, who invented the scale in 1932.

The Likert scale is often used to measure attitudes, preferences, and subjective reactions. Likert scales help get at the emotional and preferential responses people have to the design.

Finally, the team reviewed and modified the questionnaire in order to reduce the number of questions by eliminating redundancy and to identify any final additions that would contribute to the overall body of small project management practices.

### **3.2. QUESTIONNAIRE PILOT TESTING**

Pilot testing started with the final stage of questionnaire development. The main goal for the pilot testing was to receive initial feedback from a selected group of project participants. The feedback was then considered in the final drafting of the Small Project Questionnaire. The questionnaire was subsequently coded for online submission of data by the author.

The pilot Small Project Questionnaire version 1.1 included 158 questions, 77 in the general information and project performance section, and 81 in the practice use section. All the questions in the practice use section were weighed equally. Once sufficient data are available, and a preliminary analysis is performed, the algorithm practice use weighting should be revisited.

Twenty pilot projects were collected with substantially complete data. The online questionnaire was modified using team input to include programming fixes, improved presentation, and the addition of user-friendly features such as online help and glossary.

### **3.3. DATA COLLECTION AND VALIDATION**

To enhance the functionality and visibility of the questionnaire, the completed Small Project Questionnaire was then integrated into the CII Benchmarking & Metrics website (BMM 2004) for data collection. Data for CII BM&M are collected at <http://cii-benchmarking.org>, a secure site offering confidential project input with real-time feedback. Online data collection provides flexibility for project participants to enter data, it is recommended that data be input during project execution to ensure accuracy and to access project participant knowledge before the team disperses.

After the data are collected, a manual data validation process is enforced to check for consistency. If an inconsistent response is suspected, the response is flagged and then communicated with the respondent for error checking. The goal of the validation process is to increase data quality by eliminating errors and omissions in the data collection.

Each participating company is assigned an Account Manager to assist in validation of data. Account Managers are graduate students, the author included, whose research involves various benchmarking areas of study. Account Managers work with company representatives to ensure data are as correct and complete as possible.

### **3.4. DATA ANALYSIS TECHNIQUES**

A descriptive statistical analysis was performed by the author to analyze the major metrics by different respondent type, industry group, and project characteristics. The statistical results represent the distribution of industry performance in a particular subset. The information is useful to industry practitioners when comparing their project performance to other projects in the same group. The analysis also reveals the best-in-class performance, which represents best performance reached in a particular subset.

The analysis includes statistical techniques to quantify and test the difference between large and small projects. Analysis results establish the second research hypothesis: there are differences in performance and practice use between large and small projects.

In addition, statistical procedures are used to assess the correlation of practice implementation on project performances in an attempt to seek evidence to support the third research hypothesis: better implementation of small project practices correlates with better project performance. Depending on the number of comparison groups and distribution of sample variances, either a standard T-test or Analysis of Variance (ANOVA) technique is performed (Agresti and Finlay 1999). Regression techniques are also employed to study the relationships of different practices and project performance if sufficient data exists (Bobko 2001).

### **3.4.1. Box and Whisker Diagrams**

The box and whisker diagram, also called a box plot, portrays the range and the quartiles of the data, and possibly some outliers. The central portion, or the box, consists of 50 percent of the data, from the first quartile (25<sup>th</sup> percentile) to the third quartile (75<sup>th</sup> percentile). This range is also referred to as the inter-quartile range (IQR). The median is drawn as a horizontal line in the box. The mean, according to graphical preferences, can also be plotted. Plotting both the median and the mean offers an efficient way to indicate the central tendency. The whiskers extend away from the box, indicating the range of the data that is not considered an outlier (Agresti and Finlay 1999). The end points of whiskers represent the last data observation that falls within the 1.5 IQR fence. A sample box plot is included in Figure 2.

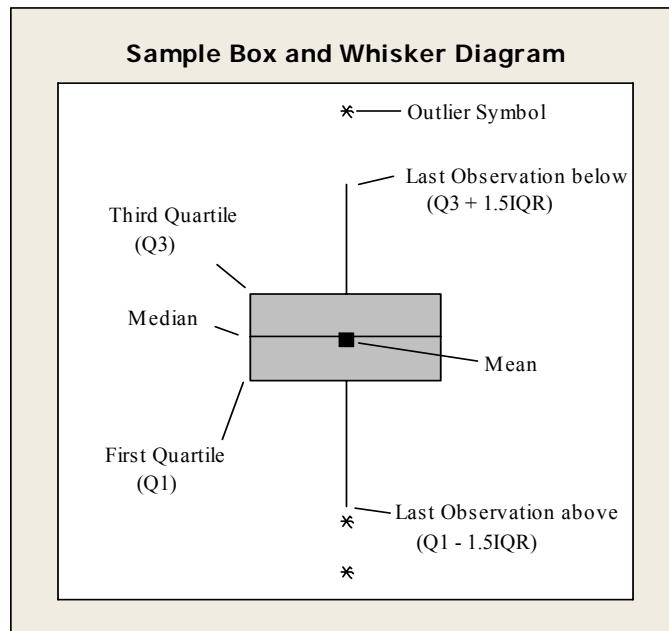


Figure 2: Sample Box and Whisker Diagram

Outliers are values that fall 1.5 IQR beyond the third quartile or 1.5 IQR below the first quartile, as indicated in Figure 2. According to the range of variation, extreme outliers are defined as those observations locating beyond 3.0 IQR from the box. Values between 1.5 IQR and 3.0 IQR from the box are regarded as normal outliers.

The box plot is an efficient way to present both the central tendency and range, which makes it extremely useful in comparing data among groups. The data presented can help users compare the median, mean, and variance between groups, draw conclusions among the differences, and contribute to decision making (Agresti and Finlay 1999).

### 3.4.2. Linear Regression Analysis

The simple linear regression model:  $E(Y) = \alpha + \beta X$ , explains the relationship between the explanatory (independent) variable  $X$  and the mean of the response (dependent) variable  $Y$ . The intercept,  $\alpha$ , is the expected value of  $Y$  when  $X$  is zero. The regression coefficient,  $\beta$ , represents the change in the expected value of  $Y$  with one unit of change in  $X$ . The model is referred to as the bi-variate model, since it contains two variables. In a multivariate environment, the above model can be generalized to

$$E(Y) = \alpha + \beta_1 X_1 + \beta_2 X_2 + \dots + \beta_k X_k$$

Or

$$Y_j = \alpha + \beta_1 X_{1j} + \beta_2 X_{2j} + \dots + \beta_k X_{kj} + e_j$$

The above is called a multiple regression equation, where  $e_j$  indicates the model residual, or error. When  $k=1$ , the equation reduces to the original bi-variate model; when  $k=2$ , the equation represents a plane in a three dimensional space. For  $k>2$ , the equation represents a  $(k+1)$ -dimensional space, which is more difficult to visualize. These descriptions are based on Statistical Methods for the Social Sciences, by Alan Agresti and Barbara Finlay (1999), including the goodness of fit, statistical inferences for the regression model and basic model assumptions.

Each subject in the equation is fit using the Least Squares Method in minimizing the error term between the observed and predicted  $Y$ . The proportional reduction in error from using the prediction equation

$\hat{Y} = \alpha + \beta_1 X_1 + \beta_2 X_2 + \dots + \beta_k X_k$  instead of the mean,  $\bar{Y}$ , to predict Y is called the coefficient of multiple determination. This is defined as:

$$R^2 = \frac{\sum (Y - \bar{Y})^2 - \sum (Y - \hat{Y})^2}{\sum (Y - \bar{Y})^2} = \frac{TSS - SSE}{TSS}$$

The  $R^2$  measures the proportion of the total variation in Y that is explained by the simultaneous predictive power of all the explanatory variables.  $R^2$  falls between 0 and 1. A greater  $R^2$  indicates a better model fit.  $R^2$  equals to 1 only when all the residuals are zero, indicating a perfect fit.

The statistical inferences checks whether the explanatory variables are statistically related to Y, i.e., whether the explanatory variables collectively have a statistically significant effect on the response variable Y. The test is conducted by checking the null hypothesis

$$H_0 : \beta_1 = \beta_2 = \dots = \beta_k = 0$$

This states that the mean of Y does not depend on the values of  $X_1, X_2, \dots, X_k$ , i.e., if all the partial regression coefficients equals to 0, then Y is statistically independent of all k explanatory variables.

The alternative hypothesis is

$$H_a : \text{At least one } \beta_i \neq 0$$

This states that at least one explanatory variable is related to Y, controlling for other variables. The test statistic equals:

$$F = \frac{R^2 / k}{(1 - R^2) / [n - (k + 1)]}$$



The sampling distribution of this statistic is the F distribution, which assumes nonnegative values and is skewed to the right. Statistical packages report the actual p-value for each calculated F statistic. The p-value is the probability that your sample could have been drawn from the population being tested given the assumption that the null hypothesis is true. A p-value of 0.05, for example, indicates that you would have only a 5 percent chance of drawing the sample being tested if the null hypothesis was actually true. More specifically, the p-value of a statistical significance test represents the probability of obtaining values of the test statistic that are equal to or greater in magnitude than the observed test statistic. A p-value of 0.05 or lower, at a significance level of 0.05, is generally used as the criteria indicating statistical significance.

The appropriate interpretation of regression analysis is dependent on how well certain underlying assumptions are made. Although regression can be fairly robust, the correct interpretation and usage of the regression model subscribes to these basic model assumptions:

- The sample is randomly selected.
- Independence (i.e., the error associated with each observation is independent of every other error value).
- The population mean of  $e_j$  (error) is zero.
- The population variance of  $e_j$  is  $\sigma_e^2$ . For any value of X, the error variance should be constant and have a normal distribution.

The assumption of equal error variance is labeled homoscedasticity.

- There is no perfect collinearity – no explanatory variable is perfectly correlated with one or more of the explanatory variables.

### 3.4.3. One-Way Analysis of Variance

One of the most commonly used analyses refers to comparing the mean responses of several groups for quantitative response variables. The method is called analysis of variance (ANOVA). There are a few underlying assumptions governing the test. Assuming that there are a total of  $g$  groups, the assumptions are as follows (Agresti and Finlay 1999):

- The population distributions on the response variable for the  $g$  groups are normal.
- The standard deviations of the population distributions for the  $g$  groups are equal.
- Independent random samples are selected from the  $g$  populations.

The null hypothesis for the test is  $H_0 : \mu_1 = \mu_2 = \dots = \mu_g$ . Where  $\mu_i$  denotes the population mean for group  $i$ . The test statistic for  $H_0$  indicates the ratio of the between estimate to the within estimate,

$$F = \frac{\text{Between Estimate}}{\text{Within Estimate}} = \frac{BSS / (g - 1)}{WSS / (N - g)} = \frac{\sum_i n_i (\bar{Y}_i - \bar{Y})^2 / (g - 1)}{\sum_i (n_i - 1) s_i^2 / (N - g)}$$

where  $N$  : Total Number of Samples

$\bar{Y}$  : Overall Mean

$n_i$  : Number of observations in group  $i$

$s_i^2$  : Sample Variance for group i

$\bar{Y}_i$  : Mean for group i

The p-value is reported in statistical packages indicating the right-hand tail probability. The larger the F statistic, the smaller the p-value. Statistical significance of the test is generally established by rejecting the null hypothesis at a p-value lower than 0.05.

### **3.5. LIMITATION AND BIASES**

Crosson (1994) makes several recommendations in a book summarizing the potential difficulties with conducting and interpreting survey research. Crosson notes, “As a general rule, the less information that is available about the way a poll was conducted, the less it can be trusted.”

Web data collection is the primary source of data being collected by this research, thus the data is not polled randomly from the true population. The subjects that did not participate in the survey may result in undercoverage (Agresti and Finlay 1999).

In addition, the questions in the practice use section survey subjective responses about project management practices for small projects. The potential for response bias is present if the respondents overcompliment the actual situation when they considered their response may be unacceptable (Agresti and Finlay 1999). This is considered a form of the social desirability (SD) bias (Crowne and Marlowe 1964).

CII conducts Benchmarking Associates Training three times per year to company participants interested in the Benchmarking & Metrics Program. The purpose of the training is to enhance data quality by increasing knowledge and awareness to the functionality of the benchmarking system and various metric definitions. Participants who enter the data through the online system must complete either the CII Benchmarking Associates Training or attend equivalent training hosted by the company's Benchmarking Associate. Additional data quality checks are included in the data validation process after the data are submitted for analysis. A requirement of benchmarking with CII is that companies comply with a code of conduct agreeing to submit representative project and accurate data.

## **Chapter 4 The Small Project Questionnaire – Measuring Project Performance, Practice Use and Other Factors**

This chapter outlines the Small Project Questionnaire. The author, along with input from the CII BM&M Small Project Team and the literature, developed the questionnaire the descriptions given in this chapter. The questionnaire is divided into three major sections: (1) general information, (2) performance and (3) practice use. A more detailed description of the contents in each section is presented below. The complete questionnaire is available for reference in Appendix A.

### **4.1. GENERAL INFORMATION SECTION**

The general information section records the project characteristics including project location, industry group, project nature (grass roots, addition, modernization, or maintenance), delivery system, complexity, etc. These factors are used to categorize projects into various slices for comparison purposes.

A “project scope” question allows each respondent to provide a narrative description. The feedback from project scope information can be utilized to further classify projects.

The final part of this section concerns project participants. For a respondent in an owner organization, information about each of the primary project functions is gathered. For each project function identified, owners are asked to estimate a percent participation contributed from either the owner itself,

alliance contractors, or non-alliance contractors. The percent allocated for each project function should total to 100 percent. Contractors, however, are only surveyed on their scope of work. Unlike owners, they only need to report their effort for the specific project functions in which they participated. The data collected here show the number of different parties involved and whether alliances are heavily used. The information can also be useful to categorize the complexity of project.

After the initial release of the questionnaire, two new questions were added to survey, one to capture the primary project driver, and the other turnaround information. These questions were suggested by active participants and were endorsed by the Small Project Team. A pull-down list of options is used to identify the main project driver. The options currently listed includes: (1) cost, (2) schedule, (3) meeting project specifications, (4) regulatory requirements, (5) production capacity, and (6) others. The primary project driver can be useful in constructing weighting criteria to determine overall project success. The turnaround question asks participants to identify the percent of construction work executed during a plant turnaround. Turnaround is a term interchangeable with shutdown or outage depending on industry groups. Construction performance (cost, schedule, and safety) during project turnarounds may be impacted by schedule demands of the outage. The data collected in this section can aid future analysis to determine the full impact of project turnaround.

## **4.2. PROJECT PERFORMANCE SECTION**

A section of the Small Project Questionnaire is dedicated to gathering project performance information for cost, schedule, changes, and safety. For project cost and schedule, baseline and actual figures are collected by phase. A tally of phase project changes is captured as well as the net cost impact, and the net schedule impact of changes generated from the design or construction phase. Accident data and work-hours are recorded according to OSHA standards to calculate safety metrics to include the total recordable incidence rate (TRIR) and days away, restricted, or transfer (DART) rate.

### **4.2.1. Project Cost Performance**

The cost section gathers the budget and actual costs by phase. These phases include pre-project planning, detailed design, procurement, construction, and start-up. The demolition phase, originally included in the large project questionnaire, was cut out of the Small Project Questionnaire since the majority of small projects do not have a significant amount demolition work. Flexibility is built in to allow participants to enter only the total project budget and costs if respondents do not want to provide the detailed phase costs or if it is unavailable.

Project contingency is recorded as well. In the Large Project Questionnaire, project contingency is surveyed by phase, but is simplified here to a single rollup question in order to reduce the burden of input.

The cost data is utilized to calculate cost performance metrics. These metrics include: (1) Project Cost Growth, (2) Delta Cost Growth, (3) Project Budget Factor, and (4) Delta Budget Factor. Metrics definitions and presentation of data will be discussed in Section 5.2.

#### **4.2.2. Project Schedule Performance**

In the schedule section, participants report the planned and actual start and finish dates for the overall project schedule. Collecting the start and finish dates not only provides a means for calculating schedule duration, but also serves as a time stamp to indicate when the project was executed (constructed).

Additionally, respondents enter planned and actual duration, in calendar days, for each phase. Calendar days are specified to provide a point of comparison with the overall project start and stop dates. If respondents report the durations in work days, any calculations made with the overall schedule duration will be flawed. The definition and calculation of the phase duration factor is discussed later in Section 5.2.5.2.

For owners, questions regarding the amount of detailed design completed at time of project authorization and construction start are also asked. These two questions originate from the Large Project Questionnaire. Industry participants frequently inquire with CII BM&M for the norms of percent detailed design done for various industry sectors. These questions may also allow investigation of the relationship of percent design complete with other project factors.



#### **4.2.3. Project Change Performance**

Project change performance collects the information regarding project change orders, including the number of changes initiated, the net cost impact of the changes, and the net schedule impact of changes. In the Small Project Questionnaire, changes are tracked for both the design and construction phase, depending on when the change order is initiated. If the participant cannot provide this detail, a total may be input instead.

In the large project questionnaire, participants are asked to separate change orders into project development changes and scope changes. Project development changes, as defined in the Large Project Questionnaire, are those changes required to execute the original scope of work or to obtain original process basis, including: (1) unforeseen site conditions that require a change in design/construction methods, (2) changes required due to errors and omissions, (3) acceleration, (4) change in owner preferences, (5) additional equipment or processes required to obtain original planned throughput, and (6) operability or maintainability changes. Scope changes are defined as changes in the base scope of work or process basis.

Since small projects usually operate on a much compressed timeline, it would be more difficult for participants to determine the type of change and to enter those changes into detailed phases (pre-project planning, detailed, design, procurement, construction, and start-up). As a result, the questionnaire was streamlined and participants are asked to report changes from either design or

construction phase. To provide flexibility, questionnaire participants can report the total changes if phase data is unavailable.

#### **4.2.4. Project Safety Performance**

The safety performance section collects data necessary for the computation of Occupational Safety & Health Administration (OSHA) metrics. The questionnaire uses a format where data can be readily extracted from the OSHA 300 log, instituted on January 31, 2002. The questionnaire asks participants to enter the total OSHA number of recordable incident cases, including injuries, illnesses, fatalities, transfers, and restrictions. Participants are then asked to breakdown the recordable cases into the numbers of (1) injuries, (2) illnesses, and (3) fatalities, respectively. Furthermore, the questionnaire asks respondents to report the total number of OSHA Days Away, Restricted, or Transfer (DART) cases, broken down in (1) Days Away, (2) Restricted, and (3) Transfer cases. Total site work-hours are also collected for the calculation of incidence rates.

Additional information collected in this section includes: (1) total number of near misses, (2) percentage of overtime hours, and (3) hours in a normal work week. A definition of near misses adapted from Heberle, 1998, is provided. A near miss is an incident that does not result in injury, but may cause property damage. If, for example, an employee had been in a slightly different position or place, or the equipment or product placement had been to the left or right, serious

injury and/or damages could have resulted. Much depends on sheer luck and circumstance. Data provided for percentage of overtime hours and the normal week hours are collected for future analysis that may include the overtime impact on project safety performance.

The safety section in the Small Project Questionnaire is the only project performance section that is adapted completely from the Large Project Questionnaire. Safety is a priority in the industry and hence a leading project indicator. It was determined by the team that all information collected was useful and would not increase the burden to questionnaire respondents.

#### **4.3. PRACTICE USE QUESTIONS**

The practice use section is categorized into ten areas including: (1) front-end planning, (2) design, (3) procurement, (4) construction, (5) start-up and commissioning, (6) organization, (7) project processes, (8) project controls, (9) safety, and (10) automation / integration technology. This structure generally aligns with the categories defined in the Small Project Toolkit and the CII Knowledge Structure.

The questions in the practice use section are provided in a checklist format to evaluate the implementation of project management practices in an effective and consistent manner. Most practice use questions were adopted from the Small Project Toolkit with modifications from the team of industry experts. The following sections describe each practice use category and present a description

of each question, along with the original research from which it was adopted. Practice use questions are formatted to allow a five-point Likert scale of responses from strongly disagree (no practice implementation) to strongly agree (full implementation).

#### **4.3.1. Front-End Planning Practice**

Performing effective front-end planning is challenging for small projects due to the compressed timeframe and competing project resources. Successful projects maximize their chances of success by obtaining early and effective input from all stakeholders and ensuring that project objectives and concepts are adequately conveyed. The goal of this section is to measure the overall front-end planning effort on a specific project. Ten recommended practice questions are included.

***Question A: Project objectives / concepts were adequately conveyed to the Front-End Planning team.*** The Small Project Toolkit (CII 2001b) states that the objective of the front-end planning effort is to finalize, fix, and communicate the project scope. The intent of this question is to measure how well the project objectives are conveyed at the beginning of a project.

***Question B: Front-End Planning & Estimating were funded from a general program fund or other non-project sources.*** Planning and estimating activities for projects can be funded either from a general program fund or from the specific project. Funding from a general program fund or other non-project

sources is more dependable and consistent. Having consistent, dependable funding sources that a team can count on from one quarter to the next allows the team to dedicate resources and plan the work in a logical, effective manner (CII 2001a).

***Question C: The Front-End Planning team (including contractors and end users) was both integrated and aligned.*** The integral piece of project alignment is that stakeholders are appropriately represented and that communications are open and effective (CII 1997). This question surveys whether stakeholders are well represented and whether there is an alignment of objectives. A well-represented planning team will help ensure the quality and completeness of the front-end planning effort.

***Question D: Constructability feedback was integrated into Front-End Planning.*** Constructability is the effective and timely integration of construction knowledge prior to the start of construction. The benefits of constructability have been well documented (CII 1993a and CII 2002a). These benefits include improved project team relationships, minimized rework and better project outcomes.

***Question E: Checklists were used to ensure consistency of the Front-End Planning effort.*** Specialized project checklists are commonly viewed as a reminder for execution of major business or project elements. The contents of checklists generally include development of project objectives, project scope definition, business decisions, engineering cost estimating issues, general engineering and construction requirements, etc (CII 1996 and CII 1999a).

***Question F: A PDRI (CII Project Definition Rating Index) or similar process was used to determine how well the project was defined.*** PDRI is a tool for measuring the degree of scope development (CII 1996 and CII 1999a). It provides the project team a positive feedback on the level of scope definition. The tool has been proven to affect project outcomes. The Small Project Toolkit (CII 2001b) suggests implementing a customized version of PDRI as a part of the front-end planning effort.

***Question G: Contingency funds were increased as compared to large projects, ideally by three to five percentage points.*** Since small projects have less room for budget errors as a percent of total installed cost, the Small Project Toolkit (CII 2001b) suggests that small projects should have a larger contingency as compared to large projects. The Small Project Toolkit suggests an increase of contingency by three to five percent. If the project had more than or less than the recommended percentage (by not answering strongly agree), they receive a lower question score.

***Question H: The Front-End Planning team clearly defined the project's priorities such as cost, schedule, and quality.*** This question reinforces the intent of questions A and C. The origin of this question is in the alignment thermometer, a tool for evaluating alignment during pre-project planning (CII 1997).

***Question I: Front-End Planning was timely and met schedule requirements.*** Part of the success of front-end planning depends on the

timeliness of the effort. The project team should be allowed sufficient time to evaluate the information provided by the front-end planning effort.

***Question J: The quality of Front-End Planning met project objectives.***

It is important to ensure that the project team is satisfied with the quality of the front-end planning effort. This question surveys the completeness of the front-end planning effort in general. Its addition was suggested by the BM&M Small Project Team.

#### **4.3.2. Design Practice**

For small projects, the mission of the design function is to provide the level of design appropriate to the requirements of the project to ensure that the project is executed effectively. Selecting the proper design team and utilizing appropriate design tools are keys to completing small project design successfully. Twelve questions were included in this section to evaluate the overall effectiveness of small project design.

***Question A: The scope was frozen before the start of detail design.***

Freezing the scope is probably one of the more important aspects of a successful design. Industry practitioners have stressed the importance of working on a fixed project scope, oftentimes a result of a well executed front-end planning effort. It is also easier to allocate project resources on a well scoped project, therefore, it is recommended that the project scope be established early on and that scope “creep” remain under control (CII 2001a).

***Question B: The design team (including site knowledgeable personnel) was both integrated and aligned.*** The design team should have members who can handle multiple disciplines and be composed of site knowledgeable personnel. It is also important that the team members are integrated and aligned.

***Question C: Standardized designs were incorporated into the project.*** Standardized work processes have a positive impact on delivering projects with better cost and schedule performance. Organizations using standardized work processes benefit from better project performance (CII 2001a).

***Question D: Constructability feedback was integrated into the design phase.*** This question reinforces the importance of early constructability feedback into the planning and design phases, reinforcing the intent of question D in the front-end planning practice (CII 1993a).

***Question E: Small project checklists were used to standardize and speed up engineering.*** Using a checklist is a way to increase standardization of processes. It is also a way to increase alignment between project members. Checklists capture major components of essential work. Therefore, using an appropriate checklist can lead to increased productivity and better project performance.

***Question F: Design status review meetings were conducted as appropriate.*** The Small Project Toolkit (CII 2001b) recommends design teams conduct weekly review meetings. The weekly meetings are typically used to document design progress on all active projects in a portfolio of projects, instead of focusing on one particular project. In contrast to large project meetings,



design changes may be discussed over the phone and documented in a short memo or phone conversation report. It is most important that the project team members use appropriate methods to streamline the design meetings and to maximize their effectiveness.

***Question G: Design changes were promptly communicated to team members.*** Small projects have a quick turnaround time, therefore, any delay that occurs will be detrimental to the project schedule. This makes it essential that the design changes are communicated promptly to other team members, especially members that are affected by the change (CII 2001a).

***Question H: Appropriate design controls were used on the project (e.g. budget, schedules, checking, authorizations, and scope changes).*** Small projects entail simpler design controls. The review, check, and approval process should be easier and faster due to the combination of fewer steps, shorter approval routing, and concurrent reviews (CII 2001a). Typically, both small and large projects should have similar infrastructure for design document control. Small projects differ in having less information and less formal methods of communication.

***Question I: The engineering and design budget met project objectives.***

***Question J: The engineering and design schedule met project objectives.***

Questions I and J stress the importance of controlling for the design budget and schedule. Failure to maintain a fixed design budget and schedule could indicate excessive project changes, which could be detrimental to overall project performance.

***Question K: The level of detailed design on this project was adequate (i.e. not under- or over- designed).*** It is important in the detailed design process to select the right design deliverables that best fit the small project, without under-designing or over-designing. Establishing the right depth of design also requires correct staffing with knowledgeable personnel.

***Question L: The quality of engineering and design effort adequately met project objectives.*** This question surveys the completeness of the engineering and design effort in general, similar to question J in the front-end planning section. It is an addition suggested by the BM&M Small Project Team.

#### **4.3.3. Procurement Practice**

The procurement of materials and equipment is critical to the success of small projects. Due to the short duration of most small projects, errors and omissions in the procurement process have a magnified impact. It is imperative that items show up on the jobsite when they are needed, where they are needed, and without quality problems. Six questions are designed to evaluate the level of the procurement effort.

***Question A: The procurement objectives were communicated to the project team at the beginning of the project.*** The procurement objectives critical to an effective procurement plan begins with clear communication of the owner's expectations and philosophies to the engineer and constructor. The

procurement objectives further includes general materials management guidelines such as materials receiving, inspection, site storage and logistics.

***Question B: Preferred suppliers were used effectively to streamline the procurement process.*** The Small Project Toolkit (CII 2001b) suggests the use of preferred suppliers. Preferred suppliers reduce the risk of late deliveries. If project owners pursue only a limited number of small projects (e.g., less than two per year), there may not be a strong potential toward establishing and maintaining a preferred supplier relationship. In this case, sufficient time should be allowed on the procurement schedule to implement a competitive bid process. The BM&M Small Project Team experts also suggested that using preferred suppliers may ultimately be based on owner philosophies and should be communicated to the project team early.

***Question C: Non-alliance contractors were pre-qualified.*** The key to a successful small project contracting strategy is to minimize the time and effort required to mobilize a contractor. Mature alliances allow owners to reduce their engineering and construction staff and to use alliance contractors providing the best overall value. If a formal alliance is not in place, the owner should maintain a list of pre-qualified engineering and construction firms. These firms can be selected based on their safety and financial records (CII 1999b and CII 2001a).

***Question D: A partnership mentality, as opposed to hard contract incentives, was used on the project.*** The Small Project Toolkit (CII 2001b) suggests avoiding the use of contract incentives. The hard incentive dollars tend to divert owner and contractor attention away from the projects at hand and

toward contracting terms. The toolkit further suggests that a partnership mentality is necessary by all parties for a successful alliance relationship. The BM&M Small Project Team felt that the data collected from this question would help further determine which strategy is used more frequently. Additional data analysis will be needed for further recommendations on wording modification or scoring changes.

***Question E: Materials were effectively received, inspected, tracked, reported, and delivered over the life of the project.*** This question originates from the CII Benchmarking & Metrics Large Project Questionnaire. It addresses the importance of the materials management strategy. Materials management is an integrated process for planning and controlling all necessary efforts to make certain that the quality and quantity of materials and equipment are appropriately specified in a timely manner, are obtained at a reasonable cost, and are available when needed (CII 1999b and CII 2002a). The question is designed to evaluate the effectiveness of materials management.

***Question F: The owner's on-site receiving, warehousing and materials management systems were effectively used.*** Since there is normally no specific receiving/laydown area for a small project, the owners will often allow the constructor to use its facility as the site receiving system. The Small Project Toolkit (CII 2001b) states that the use of on-site receiving and warehousing is considered a recommended practice. These materials management systems necessitate capabilities such as (1) tracking of expediting status information, (2) recording supplier performance, (3) showing availability of materials based on

schedule, (4) reporting of back order material status, and (6) tracking of bulk materials, engineered material, and tagged items (CII 1999b). The use of owner's facilities and the integration of the materials management system both require early coordination and a clear understanding of available resources, which is a key to procurement success.

#### **4.3.4. Construction Practice**

The construction of small projects, in many ways, is more complicated than larger projects. The safety risks, due to working in operating units, can often be greater. Nine recommended practice use questions are included in this section to evaluate the effectiveness of construction planning and management.

***Question A: The construction team (including the owner, engineering and procurement) was both integrated and aligned.*** The first question evaluates the alignment and integration of the construction team. Since construction work on small projects is often pursued at operating facilities, it is important that the constructors follow the owners input and integrate work schedules as appropriate.

***Question B: Drawings, site permits, and other required documents were available before starting construction.*** Before starting the construction process, it is imperative that all required documents are in place. Besides drawings and site permits, other required documents include regulatory documents, environmental permits, etc. This question evaluates whether the deliverables

from detailed design were in place before starting construction. Questions B through E evaluate the different required elements before start of construction and were aggregated from both the Small Project Toolkit (CII 2001b) and suggestions by the Small Project Team.

***Question C: All necessary material, equipment, tools, and work permits were available before starting construction.*** This question evaluates the effectiveness of planning and preparation efforts of the construction process. Thorough checks shall be focused on the required material, equipment, tools, and work permits before starting construction.

***Question D: An effective process was used to monitor and control work permits.*** The Small Project Toolkit suggests that a system be established to control the work permits for opening lines, energizing and de-energizing circuits, welding, and other operations (CII 2001b). This question is designed to assess the management of work permits.

***Question E: Required construction and management personnel were available as needed before starting construction.*** This is another question concerning required elements prior to construction.

***Question F: Small project checklists were used to standardize and speed up construction.*** Similar questions regarding the use of checklists are also asked in front-end planning and design practice use. Using checklists on project processes has a direct correlation with standardization of work processes and increased alignment of team members, both of which have been proven to improve project performance.

***Question G: Multi-skilled construction personnel were used.*** Having personnel capable of performing at multiple skill levels is preferred on small projects. Small project personnel are usually expected to perform various project tasks. These tasks require skills such as scheduling, estimating, detailing, and working with people (CII 2001b). Advantages of having a multi-skilled workforce includes: (1) reduced personnel dependency, (2) increased alignment and communication effectiveness, and (3) better resource utilization (CII 1998a).

***Question H: In-house maintenance personnel and on-site maintenance contractors were used to support the project.*** CII research (CII 2001a) concluded that seven of nine surveyed organizations with better budget performance and five out of seven schedule performers did not maintain separate capital project and maintenance workforces. This suggests that maintaining a consistent workforce and integrating capital and maintenance work provides benefits to both schedule and budget performance.

***Question I: The quality of the construction for the project met project objectives.*** This question surveys the overall effectiveness of the construction itself. It refers to the level of fulfillment of the primary project objective. It too was an addition suggest by the BM&M Small Project Team.

#### **4.3.5. Start-up Practice Use**

Start-up and commissioning presents specific challenges for small projects, which tend to be “retrofit/renovation” type efforts and often are executed in manufacturing facilities with ongoing operations. The execution of small project start-up and commissioning activities must be thoroughly planned. Three questions are used to evaluate the effectiveness of start-up planning practices.

*Question A: The start-up and commissioning team (owner, contractors, and supplier representatives) was both integrated and aligned.* The start-up and commissioning team should be composed of at least the owner, contractor, and supplier representatives. Due to time and resource limitations, usually a dedicated start-up team is non-existent on smaller projects. Since small project activities are often executed in operating facilities, coordination with the operating staff or production unit is critical. The intent of this question is to measure both the composition and coordination effort of the start-up team.

*Question B: Start-up and commissioning objectives were effectively communicated.* The start-up and commissioning objectives typically include: (1) install frequent communication channels, (2) increase safety awareness, (3) align start-up logic with schedule requirements, (4) maintain budget and schedule, (5) reach a defined level of success, etc (CII 1998b). Having clear objectives is a key to implementing the specific activities during the start-up and planning phase efficiently.



***Question C: An appropriately detailed start-up and commissioning plan was effectively implemented.*** The start-up and commissioning plan should prioritize activities with consideration for contingency options and overall strategy (CII 1998b and CII 2001b). Responsibilities of key personnel must be included in consideration.

#### **4.3.6. Organization Practice**

A programmatic approach to addressing small projects is a key to their successful management for organizations that execute a number of small projects. Six questions are designed to evaluate the characteristics of the organization.

***Question A: The project was managed as part of a "small projects program" as opposed to as an individual project.*** An established small projects program allows consistent and effective management of small projects under limited resources. With a program of ongoing projects, it is possible to aggregate project results periodically for continuous improvement purposes.

***Question B: A dedicated small project core team was used to execute the project.*** A dedicated team of people concentrating on a program of small projects allows for standardized processes, systems and tools; it allows for maximum productivity across the program and allows the team to streamline the approval processes (CII 2001b).

***Question C: The project team was appropriately staffed with qualified personnel (e.g. multi-discipline design engineers, technical specialists and site***

***knowledgeable personnel***). Different types of small project work requires personnel with different mixes of skills and capabilities. For example, environmental projects require environmental specialists, specialized equipment, lawyers, and risk management specialists. Small projects in a refinery typically require pipe designers, process engineers, and welders. The technology used by the team is an important factor as well. Whether the project requires 3D CAD or rough sketches makes a difference in the make up of the small projects team.

***Question D: The project team operated as a matrix organization.*** The Small Project Toolkit (CII 2001b) suggests a small project team should be operated as a matrix organization. A matrix organization can fit the client's needs better due to better reconciliation of expertise. The matrix organization allows the project team to focus on the project while functional management keeps a keen eye on quality and training of personnel, allowing corporate resources to be used more efficiently.

***Question E: Supplier/contractor alliances were effectively used.*** There are a variety of alliances and partnering arrangements that owners can use (CII 2001b): (1) preferred engineering contractor relationships, (2) preferred supplier relationships, (3) preferred construction contractor relationships, and (4) design-build contractor relationships. One of the benefits in using a preferred contractor is that there are little mobilization and demobilization costs. The use of preferred supplier alliances reduces the risk of late deliveries.

***Question F: Team building was effectively implemented by the project team.*** Team building is a project-focused process that builds and develops

shared goals, interdependence, trust, commitment, and accountability among team members and seeks to improve team members' problem-solving skills (CII 1993b). The effectiveness of team building activities was originally surveyed in the CII BM&M Large Project Questionnaire. The BM&M Small Project Team agreed that those questions have sufficient overlap with the developed small project practice use questions regarding team composition, team alignment, communications, etc. As such, no further questions concerning this practice were developed.

#### **4.3.7. Project Processes Practice**

The basic requirements for planning, budgeting, scheduling, cost control, and staffing still applies to smaller projects. It may be possible to streamline some of these functions, but not to eliminate them. Standard processes used for large projects can be adapted to small capital programs. These modifications include evaluation of project checklists and similar process standard elements. Four questions evaluate the effectiveness of process implementation.

***Question A: Standardized work processes were used and adapted to fit the needs of the project.*** Experience and judgment should be used to tailor organizational project processes. Economy and efficiency should be targeted while incorporating only the appropriate or necessary elements of the work processes (CII 2001b).

***Question B: Progress reports were issued to team members and other stakeholders appropriately.*** It is imperative that an appropriate communication plan and system are in place to keep all the stakeholders involved and informed of project-related issues and developments (CII 2001b).

***Question C: A written Project Execution Plan was effectively implemented on this project.*** A written plan helps assure alignment of project stakeholders and attainment of project objectives. It facilitates project execution by documenting key execution steps or requirements. It serves as a tool to facilitate coordination, and provides a common basis of work for all project participants (CII 2001b). A sample Project Execution Plan is attached at the end of the Small Project Questionnaire in Appendix A.

***Question D: Quality management systems were effectively utilized on this project.*** Quality Management incorporates all activities conducted to improve the efficiency, contract compliance and cost effectiveness of design, engineering, procurement, QA/QC, construction, and start-up elements of construction projects (CII 1994a). The effectiveness of quality management is also surveyed in the practice use section of the CII BM&M Large Project Questionnaire. This question in the small project survey serves as a wrap up question to evaluate the overall effectiveness of the quality management system (program). The Small Project Team agreed that quality questions were appropriately addressed in front-end planning (Question J), design (Question L), and construction (Question I). Thus, no further specific questions were developed.

#### **4.3.8. Project Controls Practice**

There are two levels of project controls for small projects. The first is the traditional controls on individual projects including scope, budget, and schedule management. The second level of controls includes tools and strategies to manage across a program of small projects. Both are important for successful small projects. As with large projects, managers must control the scope, cost, and schedule of each project, additionally, small project program managers need other tools to manage and control program cost, cash flow, resources, and project priorities.

***Question A: Systems were in place for effectively managing changes to scope, budget, or schedule.*** In an operating environment, the pressure to make last-minute changes is extremely high. The processes to manage change are identical to large projects, but a concerted effort on the part of the project management team must be made to communicate the scope early to all concerned and to commit the players to avoid change unless absolutely necessary. In addition, the project team should identify who is authorized to make changes to the project scope, and construction personnel doing the work must clearly understand and refuse to make unauthorized changes (CII 1994b and CII 2001b).

***Question B: Change orders were processed in a timely manner.*** This question is intended to reinforce the concept of utilizing a project control system to control and process change orders. If a system is non-existent, processing change orders should still be a priority since schedule can be easily delayed. The impact may lead directly to reduced project performance down the road.

***Question C: Appropriately detailed schedules were developed and used.***

With small projects, one must guard against “over-planning” activities, except for shutdowns, where a detailed schedule is needed. Managing small projects, especially in an operating facility, requires that the team be flexible and responsive (CII 2001b). The Small Project Toolkit recommends that small projects are best managed with a milestone schedule.

***Question D: Detailed plans were used for plant shutdowns related to the project.*** Unlike other project phases, when a small project is to be executed during a plant shutdown, the planning must be extremely detailed to minimize the length of time the operating plant is out of commission. Typically, the shutdown will be planned and coordinated for months in advance and a critical path method (CPM) schedule will often cover hourly increments during the shutdown (CII 2001b). This question was adapted from the Small Project Toolkit.

***Question E: Weekly coordination meetings were held by the project team.*** Effective communications are critical to the small project’s success due to short execution time and the numbers of parties involved. The Small Project Toolkit (CII 2001b) recommends communicating weekly on each project with the core team members as a key to improve project team communication.

***Question F: A system was implemented to report and control project expenditures.*** Given the shorter duration of small projects and the higher potential impacts of unknowns on project costs, the importance of tracking to a budget, particularly projected spending, is all the more critical (CII 2001b).

*Question G: The project was closed promptly after the work was completed.* Once the work is completed, the project should be closed promptly to avoid the problem of overruns caused by “trickle in” charges for out of scope work (CII 2001b).

#### **4.3.9. Safety, Health and Environment Practice Use**

Work involved with small projects usually involves modification and maintenance of existing facilities, making risks and hazards much greater. It is imperative that a thorough scrutiny of hazards be performed. The goal is to eliminate or reduce risks.

Accidents on small projects often have a crippling effect on project safety performance metrics, due to fewer total work hours on average. It is crucial that good hazard assessment occurs and that appropriate planning be done to eliminate or reduce exposure to hazards.

The questions included in the safety, health and environment section are adapted from the Zero Accident Practice section in the CII BM&M Large Project Questionnaire. These questions evaluate the effectiveness of the safety program. Areas of concern include: (1) safety procedures, (2) toolbox meetings, (3) responsibility of the safety coordinator, (4) safety incentives and contractor prequalification, (5) investigation of near misses and accidents, (6) substance abuse tests, and (7) screening for alcohol and drugs. Participants receive higher scores if the areas of concern are addressed appropriately to eliminate project risks.

#### **4.3.10. Automation/Integration Practice**

Many information technology tools and systems are being used in project execution today for all sized projects. The benefits of using technology on projects include: reduced costs, shorter schedules, improved quality, reduced rework, enhanced information exchange and resource utilization, better informed team members, and smaller multi-skilled teams for project execution.

The questions included in the automation/integration section are adapted from the same section in the CII BM&M Large Project Questionnaire. The section is reduced, however, to include only critical work functions based on consensus from the Small Project Team. Five work functions are selected, including: (1) detailed design, (2) procurement, (3) construction, (4) maintenance activities, and (5) project management and controls.

Participants answer the level of automation for each work function based on five pre-defined categories of technology use. For project integration, participants are asked how well each work function is integrated across all other work functions. The response is based on a 5-point Likert scale, ranging from none (no integration) to full (fully integrated).



## **Chapter 5 Descriptive Data**

The Small Project Questionnaire was released for data collection commencing July 2003. Since then, respondents from owner and contractor organizations have completed 194 small project surveys and submitted data. These data are included as a part of the CII BM&M database, which has over 1,415 submitted projects collected during the 1996 to 2005 period. This chapter includes an overview of the summary statistics of the 1,415 projects in the database. Detailed breakdown are provided for the small projects. The chapter further discusses the performance metric definitions and presents charts depicting the distribution of these norms from the 194 projects. In addition, the chapter also presents the frequency distribution of the practice use questions as well as the development of the practice use indices.

### **5.1. DESCRIPTIVE STATISTICS**

The CII BM&M program initiated data collection in 1996. Figure 3 shows a graphical summary of the types of questionnaire used, sorted by project size. Capital projects in the CII Benchmarking & Metrics program which do not fit the small project definition fall into the Large Project category; these total 964 projects. Since July 2003, there have been 194 small projects submitted that used the Small Project Questionnaire. In addition, 257 small projects were

submitted using the Large Projects Questionnaire prior to the development of the Small Project Questionnaire. These projects therefore lack small project practice use data. However, they can still be used to enrich sample sizes in performance metrics analysis. The total number of small projects, as described above, is 451 and will be referred to later in this research as the Small Project Database.

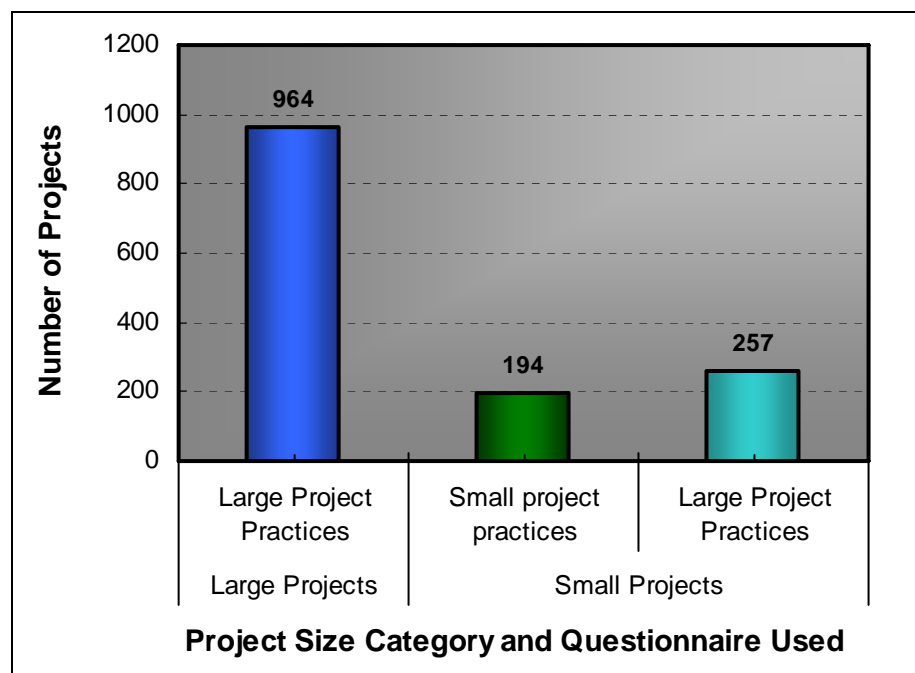


Figure 3: BM&M database by Project Size and Questionnaire Used

Table 2 shows a breakdown of organizations that participated in the data collection effort for the Small Project Database. The 451 projects included in this research come from 30 owner organizations and 27 contractor organizations. To protect company confidentiality, numbers of projects submitted by each organization is suppressed. The organizations are listed in alphabetical order.

Table 2: Small Project Database by Participating Organization

Owners	Contractors
3M	ABB Lummus Global Inc.
Abbott Laboratories	ALSTOM Power Inc.
Anheuser-Busch Companies, Inc.	Anvil Corporation
Aramco Services Company	BE&K Construction Company
ARCO	Bechtel Group, Inc.
ATOFINA	Black & Veatch
Bethlehem Steel Corporation	BMW Constructors Inc.
Celanese	CDI Engineering Group, Inc.
Champion International Corporation	Cianbro Corporation
CITGO Petroleum Corporation	CoSyn Technology
CITGO/Jacobs Alliance	Day & Zimmerman International, Inc.
E.I. duPont de Nemours & Co., Inc.	Dillingham Construction Holdings, Inc.
Eastman Chemical Company	ECI Contractor Version
ECI Owner	Flint Energy Services Ltd.
Eli Lilly and Company	Fru-Con Construction Corporation
General Motors Corporation	GlaxoSmithKline Alliance
GlaxoSmithKline	Graycor
International Paper	Jacobs Engineering Group, Inc.
LTV Steel Company, Inc.	Johnson Controls, Inc.
NASA	Kvaerner
Naval Facilities Engineering Command	M. A. Mortenson Company
NOVA Chemicals Corporation	Morrison Knudsen Corporation
Ontario Power Generation	Parsons Corporation
Procter & Gamble Company	PT Rekayasa Industri
Rohm and Haas Company	Raytheon Engineers & Constructors
Solutia Inc.	S&B Engineers and Constructors Ltd.
Tennessee Valley Authority	Watkins Engineers & Constructors
U.S. Steel	
United States Department of State	
University of Texas System	

The newly developed small project questionnaire has drawn great interest since data collection commenced in July 2003. During the two year span, small projects consist of over 65 percent of total projects submitted to the CII BM&M General Program. A total of 18 organizations have submitted project data using the questionnaire. Twelve of 18 organizations have participated in the CII BM&M program prior to the development of the small project questionnaire, indicating that a majority of the organizations are continued participants.

Caution is warranted to prevent introducing potential bias. Equal participation among organizations would be ideal. However, a particular owner company demonstrated heavy participation and represents about 50 percent of the newly submitted owner projects. Statistical analysis was conducted to evaluate whether this caused company bias. The Multivariate Analysis of Variance (MANOVA) was used to test whether the mean of performance and practice use metrics of that particular company differ systematically from the remaining sample. Results included in Appendix C show insufficient evidence to conclude that company bias exists. No data were excluded as a result.

### 5.1.1. Respondent Type

The Small Project Database consists of 259 owner projects and 192 contractor projects. The breakdown is depicted below in Figure 4. Owner projects consist of 54.8 percent of the total while contractor data represents about 45.2 percent. Owner data are projects submitted from participating owner organizations. Contractor data are submitted from contractor organizations and represent several different levels of project participation such as design only, engineer-procure-construct (EPC), and design-build.

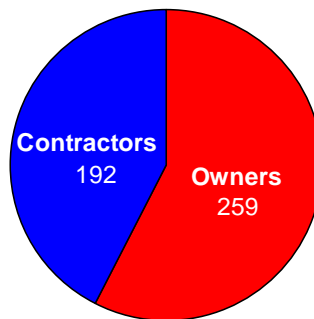


Figure 4: Small Project Database by Respondent Type

### 5.1.2. Project Location

Figure 5 shows the small project database by project location. Domestic projects are the majority with a total of 396 projects, representing 87 percent of the small project data. Domestic projects refer to projects that were built in North America, excluding Mexico. Conversely, there are 55 international projects scattered around Asia (9 projects), Europe (37 projects), the Middle East (3 projects), Mexico (2 projects), and South America (3 projects).

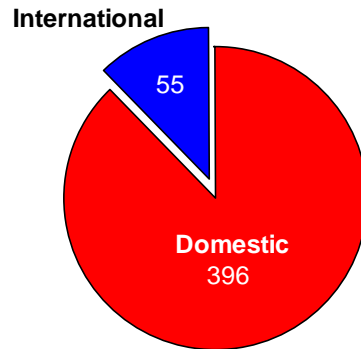


Figure 5: Small Project Database by Project Location

A detailed cross breakdown combining respondent type and project location is depicted in Figure 6. The figure shows that owners submitted a larger proportion of international projects than domestic projects.

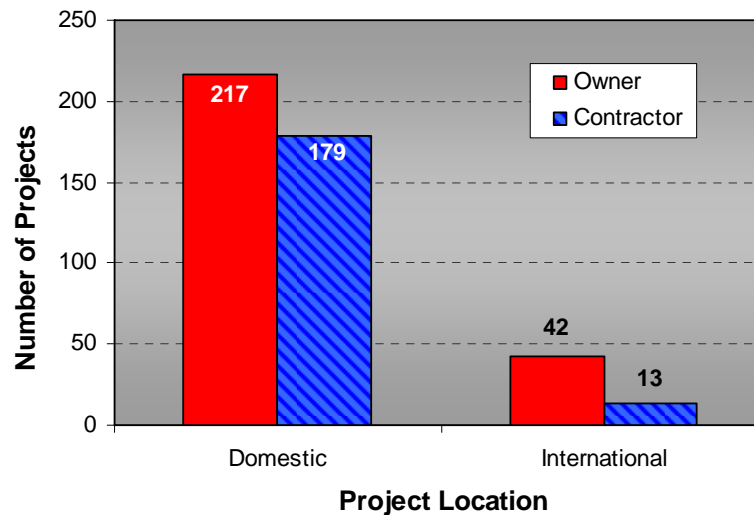


Figure 6: Owner versus Contractor Participation by Project Location

### 5.1.3. Industry Group

Projects in the small project database are categorized into four types of industry groups: buildings, heavy industrial, infrastructure, and light industrial. The breakdown by project industry group is presented in Figure 7.

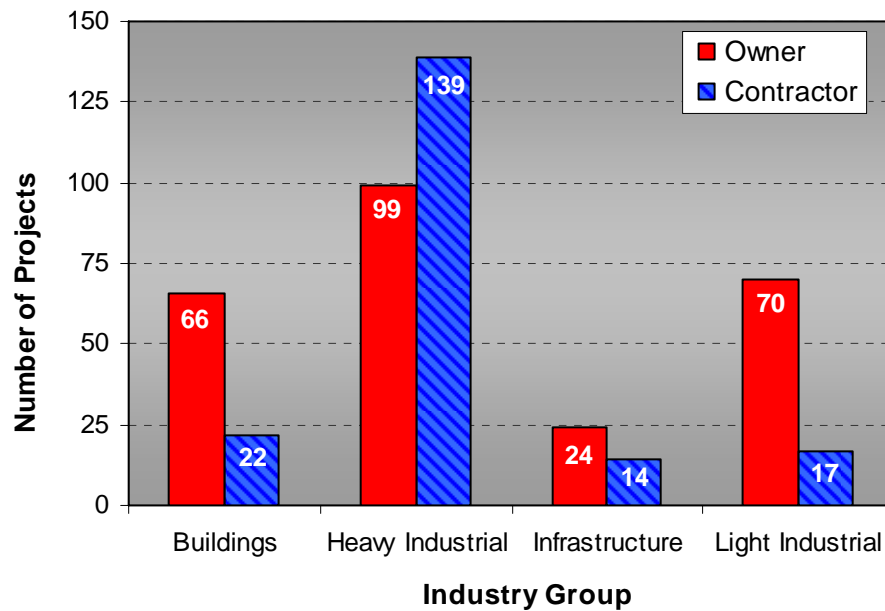


Figure 7: Small Project Database by Industry Group

Heavy industrial projects make up the majority, having 99 projects on the owner side and 139 projects on the contractor side. Most heavy industrial projects are oil refining, chemical manufacturing, pulp and paper, and electrical generating. The heavy industry sector represents more than half of the small project database (53 percent). The concentrated number of heavy industrial projects matches the makeup of the CII membership.

Buildings projects rank second in the total number of projects by industry group. Building projects include laboratories, office buildings, maintenance facilities, schools, etc. There were 62 owner building projects and 22 contractor projects. The total number of building projects (88) equates to about one-fifth of the data (19.5 percent).

Light industrial projects rank third in the project count, with 87 total, including 70 from owners and 17 from contractors. The types of light industrial projects included in this research are consumer product manufacturing, automotive assembly, pharmaceutical manufacturing, and foods. Similar to buildings, the light industrial projects also represent about one-fifth of the data (19.2 percent).

Infrastructure projects are least represented with 24 projects submitted from owners and 14 from contractors. Infrastructure projects include: water/wastewater, electrical distribution, highway projects, etc.

It is interesting to note that owner participation in the building and light industrial sector is far better than contractors. Compared to the total number of projects submitted by contractors, the owners submitted three times more projects in the building sector and up to four times more in the light industrial category. The contractors have much more participation in the heavy industrial sector. Contractor heavy industrial projects actually outnumber the total amount submitted by owners, with a total of 139 versus 99, respectively.



#### 5.1.4. Project Nature

Figure 8 depicts the breakdown of the small project database by project nature separated by owners and contractors. Most projects were modernizations, followed by additions, grass roots, and then maintenance. Modernization, addition, and grass roots are capital projects. Maintenance projects can be either capital or expense projects.

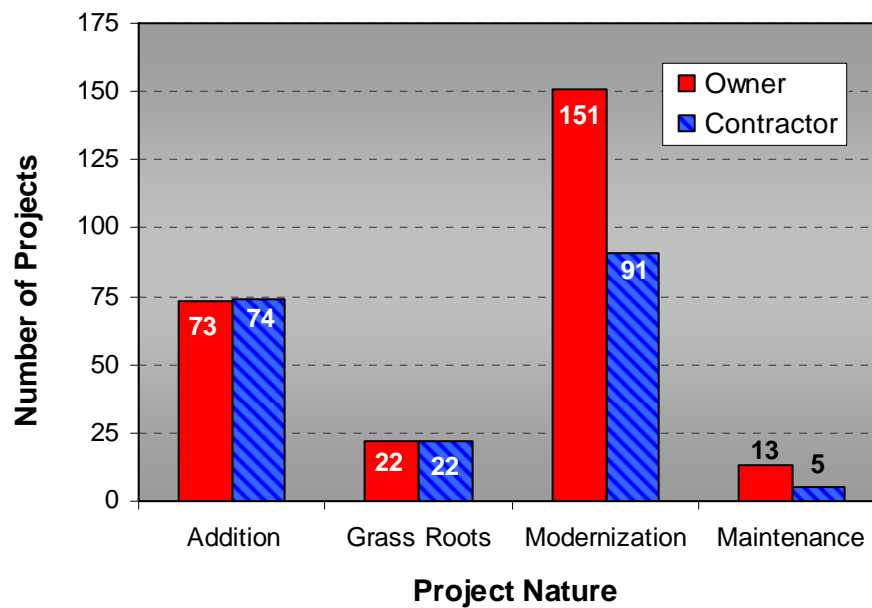


Figure 8: Small Project Database by Project Nature

The primary reason for the low number of maintenance projects is that this is a new category, added during the development of the Small Project Questionnaire. Another contributing reason is the type of work that the benchmarking participants pursue. Most participants in the benchmarking program are from a capital project program. Maintenance projects generally are

handled by a separate division or as a separate function. It is hoped that the success of the small projects benchmarking program will entice participating organizations to involve their maintenance divisions in future benchmarking activities.

## **5.2. PROJECT PERFORMANCE**

Project performance metrics are calculated from the data surveyed in four categories: (1) cost, (2) schedule, (3) project changes, (4) and safety. The following section will describe the definition used for metrics calculation and present the distribution of metric scores by respondent type.

### **5.2.1. Cost Performance Metrics**

This section provides a brief overview of two major leading indicators of project cost performance: (1) Project Cost Growth and (2) Project Budget Factor. The cost performance metrics are defined such that lower numbers are more favorable.

#### ***5.2.1.1. Project Cost Growth***

The Project Cost Growth metric is one of the leading indicators for measuring project cost performance. The formula for Project Cost Growth is:

$$\text{Project Cost Growth} = \frac{\text{Actual Total Project Cost} - \text{Initial Predicted Project Cost}}{\text{Initial Predicted Project Cost}} \quad \text{Eq. 1}$$

For owners, the actual total project cost is the total installed cost at project turnover, excluding the cost of land; and the initial predicted cost represents the budget at the time of authorization. For contractors, the actual total project cost represents the total cost to execute the final scope of work while the initial predicted project cost is the cost estimate used as the basis of contract award. Basically, the cost growth metric measures the actual (outcome) versus the predicted (planned) budget and thus indicates how well a project is planned and controlled. A zero Project Cost Growth score means that the total installed cost equals to the predicted budget. A number below zero indicates a cost savings on a project or under-run.

This metric is primarily viewed as an owner metric because of contractors generally are less able to control project change orders. However, design-build contractors that conduct extensive constructability review in the planning and design phases have the capability to assist project owners improve project scope definition that could ultimately reduce change orders and lead to lower Project Cost Growth. Figure 9 indicates the distribution of Project Cost Growth by respondent type. Following procedures adopted by the CII BM&M program to preclude distortional effect on project norms, statistical outliers beyond 1.5 times the inter-quartile range were excluded from the analysis.

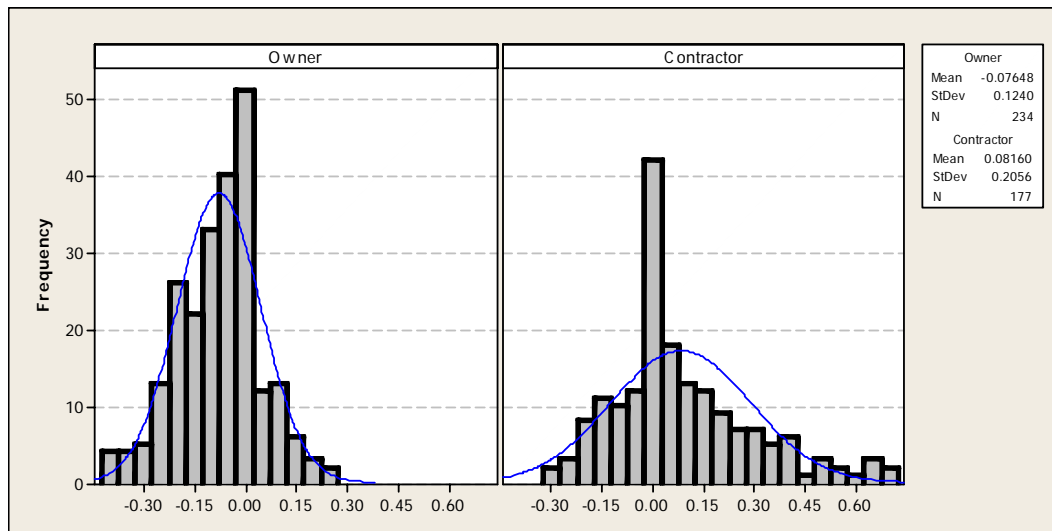


Figure 9: Distribution of Project Cost Growth by Respondent Type

Owner projects have an average Project Cost Growth of -0.076 (-7.6%) while contractor projects have an average of 0.082 (8.2%). Both owner and contractor projects appear to be somewhat symmetrically distributed around the mean. However, the distributions show a peak exists around zero for both owners and contractors. These projects are executed on budget with little or no change orders and represent in excess of 20 percent of the total sample in both cases. This indicates a real effort to achieve budgetary goals or reporting problems, which is difficult to determine based on metric values alone.

Owners and contractors have different perspectives on cost. Owners in general, are very competitive in their project cost and frequently list cost as the primary project driver. Most owners budget more money in advance to avoid funding issues caused by change orders but some owner organizations do not carry contingency in their project budget due to different project management

perspectives and cultures. The “no contingency” policy, in return, usually forces project planners to pad estimates so that projects do not suffer cost overrun. As a result, most owners tend to deliver projects under budget, causing the distribution to be slightly skewed to the left.

Contractors, in general, are more affected by the variation of Project Cost Growth due to differences in perspective on project changes and the structure of the contract. Contractors typically get additional compensation for approved change orders and therefore are less motivated to drive low Project Cost Growth, causing the distribution to be slightly skewed to the right.

#### **5.2.1.2. Project Budget Factor**

The Project Budget Factor is a cost performance metric that explicitly accounts for change orders initiated during project execution. The definition for Project Budget Factor defined in this research is indicated below:

$$\text{Project Budget Factor} = \frac{\text{Actual Total Project Cost}}{\text{Initial Predicted Project Cost} + \text{Approved Changes}} \quad \text{Eq. 2}$$

Approved changes represent the net cost amount of all owner-authorized changes.

The Project Budget Factor is a metric that provides a better indication for contractor cost performance. Unlike owners, contractors may have little or no control over project change orders. Adjusting for approved changes to the initial predicted budget lessens the cost fluctuation caused by project change orders, and provides a new baseline for cost comparison. A budget factor less than one means that the contractor performed efficiently and was able to deliver the contract for less cost. If the work is delivered at a cost higher than the planned cost plus approved changes, the budget factor is greater than one.

Figure 10 depicts the distribution of Project Budget Factor by respondent type. Following procedures adopted by the CII BM&M program to preclude distortion on project norms, statistical outliers beyond 1.5 times the inter-quartile range were excluded from the analysis.

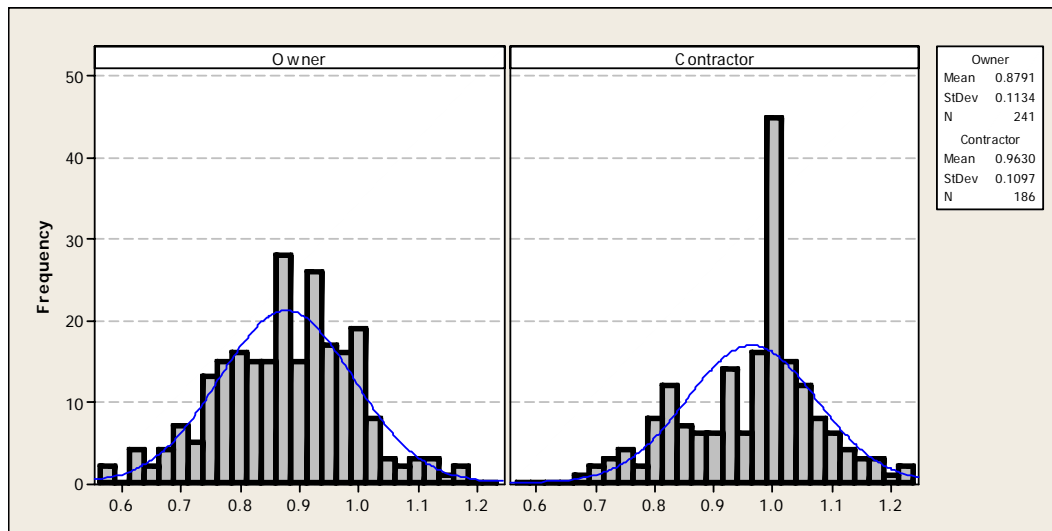


Figure 10: Distribution of Project Budget Factor by Respondent Type

Owner projects show a near symmetric distribution and appear to be normally distributed around 0.88, on average. Project Budget Factor acts as a re-baseline cost growth metric for owners because it accounts for the additional money (approved changes usually result in increased net costs) that the owner is willing to spend in order to deliver the project. The average Project Budget Factor is low, indicating that owners are either padding estimates or employing value management practices to cut costs.

The distribution for contractors shows a significant peak at 1.0, indicating most projects report that they are completed on budget. Compared to the peak of 1.0 in owner Project Cost Growth (Figure 9), the large amount of “on target” projects indicate that contractors are superior to owners in delivering projected budgets as planned. Contractors may actually achieve this “good” performance or they absorb cost overruns to maintain relationships. Perhaps they pad their

bids to achieve this performance, which can be unlikely due to the competitiveness of lump-sum bids. The difference is also again driven by the different perspectives on project changes.

## **5.2.2. Schedule Performance Metrics**

Schedule performance metrics are designed to indicate whether a project is delivered on schedule, ahead of schedule, or behind. Two major metrics: (1) project schedule growth and (2) project schedule factor are presented. Schedule performance metrics are defined so that lower numbers are more favorable.

### **5.2.2.1. Project Schedule Growth**

The formula for the calculation of project schedule growth is indicated below:

$$\text{Project Schedule Growth} = \frac{\text{Actual Overall Project Duration} - \text{Initial Predicted Project Duration}}{\text{Initial Predicted Project Duration}} \quad \text{Eq. 3}$$

The actual overall project duration starts from pre-project planning and ends at start-up, if the planning schedule is available. If planning dates are unavailable, the phase with the earliest start date is used as the overall project start date. Similarly, the phase with the latest end date is used as the overall project end date if there is no start-up data. The initial predicted project duration is the predicted duration at the time of authorization to begin design and construction. For contractor project schedule growth, the overall project duration is not the



duration of the entire project but the duration needed for the contractor to complete their scope of work.

Zero project schedule growth indicates that the project was delivered right on schedule. A negative number means that the project was delivered ahead of schedule and is considered more favorable. A positive number indicates that the project was delivered behind schedule. Figure 11 depicts the distribution of project schedule growth by respondent type. Following procedures adopted by the CII BM&M program and preclude the distorting effects of project norms, statistical outliers beyond 1.5 times of the inter-quartile range were excluded from the analysis.

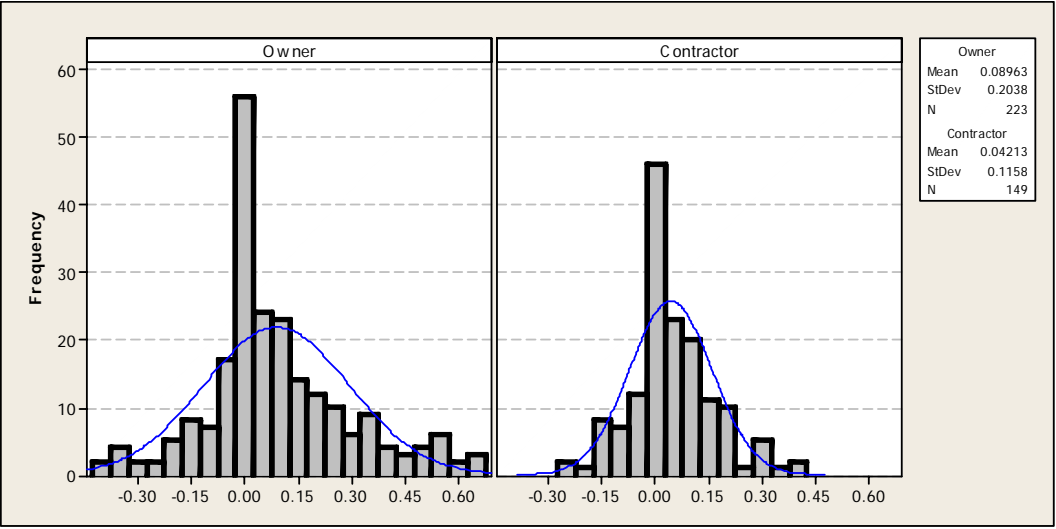


Figure 11: Distribution of Project Schedule Growth by Respondent Type

A significant spike appears at zero Project Schedule Growth for both owner and contractor distributions, possibly due to use of standardized design or as a result of learning from prior experience.

The average project schedule factor on owner projects is 0.09 and is 0.042 for contractors. When deviating from planned, more projects tend to be delivered behind schedule. The reasons for delays perhaps include the increased complexity of working in an operating facility, late deliveries, differing site conditions, or labor shortages. Owners, in particular, seem to have a tendency to trade-off cost with schedule.

#### **5.2.2.2. *Project Schedule Factor***

The project schedule factor is a schedule performance metric that accounts for the schedule impact of owner-authorized changes during project execution. Project schedule factor is defined as:

$$\text{Project Schedule Factor} = \frac{\text{Actual Overall Project Duration}}{\text{Initial Predicted Project Duration} + \text{Approved Changes}} \quad \text{Eq. 4}$$

Figure 12 indicates the distribution of project schedule factor by respondent type. Following procedures adopted by the CII BM&M program and preclude the distortional effect of project norms, statistical outliers beyond the 1.5 times of the inter-quartile range were excluded from the analysis.

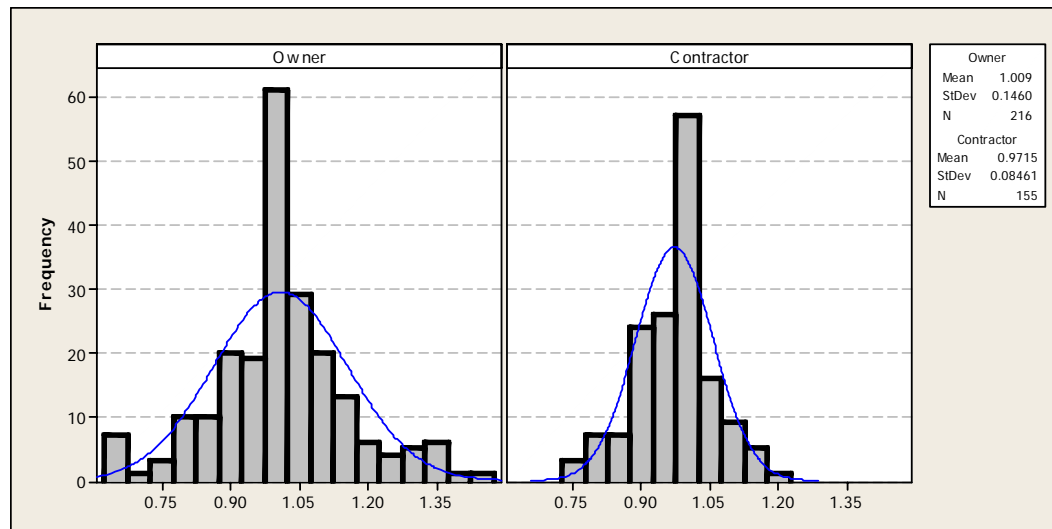


Figure 12: Distribution of Project Schedule Factor by Respondent Type

After adjusting for the schedule impact of changes, the owner project schedule factor distributes in a more symmetric manner with a significant peak at zero project schedule factor.

The average project schedule factor on owner projects is 1.009 and 0.972 for contractor projects. This result indicates that contractors may put more emphasis on completing projects within the planned schedule.

### 5.2.3. Project Change Performance Metrics

Project change orders are used to calculate the change performance metric. The change cost factor metric is presented below.

#### 5.2.3.1. Change Cost Factor

The definition for change cost factor as defined in this research is:

$$\text{Change Cost Factor} = \frac{\text{Total Cost of Changes}}{\text{Actual Total Project Cost}} \quad \text{Eq. 5}$$

The total cost of changes is the net cost impact of all project change orders executed during a project. A zero net cost impact would yield a change cost factor of zero, indicating that the project did not report any changes orders or that their net cost impact is zero. In some cases, the net change impact can be negative, resulting in a negative change cost factor.

Figure 13 depicts the histogram of change cost factor by respondent type. Similar to the previous performance metrics, statistical outliers have been excluded.

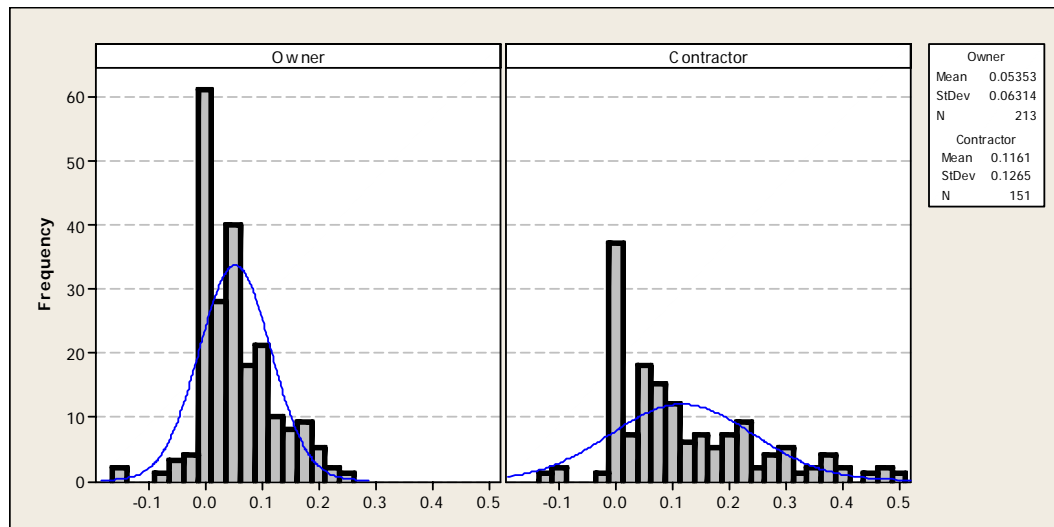


Figure 13: Distribution of Change Cost Factor by Respondent Type

A significant number of owner and contractor projects reported zero change orders. One reason may be that certain companies do not have a good

system in place to capture changes. Alternatively, proper project controls, standard design or efficiency gained from experience can lead to projects with little or no changes. Also, there could be pressure to not report changes.

Contractors report more cost-increasing changes than owners. Contractors tend to track change orders more rigorously since these changes are regarded as additional work. Approved change orders may translate to additional compensation for contractors and may be regarded as favorable and sometimes more profitable than the original contract.

#### **5.2.4. Safety Performance Metrics**

The CII BM&M Program collects safety performance data in accordance with the OSHA 300 reporting requirements as such safety performance metrics can be calculated according to OSHA's definitions. The two primary metrics reported are Total Recordable Incidence Rate (TRIR) and the Day Away, Restricted and Transfer Rate (DART).

##### ***5.2.4.1. Total Recordable Incidence Rate***

The definition for the Total Recordable Incidence Rate (TRIR), as defined by OSHA and used in this research is:

$$\text{Total Recordable Incidence Rate} = \frac{\text{Total Number of Recordable Cases} \times 200,000}{\text{Total Site Work Hours}} \quad \text{Eq. 6}$$

A recordable case (incident) is defined as a work-related illness and any injury, which results in: loss of consciousness, restriction of work or motion, transfer to another job, or requires medical treatment beyond first aid. According to the OSHA 300 reporting guideline, the total recordable incidence rate is the number of recordable incidents occurring annually among 100 full-time workers working 40 hours per week, 50 week per year (200,000 hours per job site per year).

Due to a smaller average of work hours in small projects, the TRIR metric value increases dramatically with each recorded incident. The entire sample is presented in Figure 14 to show the overall distribution. A majority of the projects did not report any incidents, which has a distorting effect on the mean value. The data shows that 156 owner projects (83 percent) and 68 contractor projects (73 percent) recorded zero recordable incidences, representing about three quarters of the distribution. Numerous scores exist in the 5 – 20 range, while extreme outliers extend well into the 50 – 60 range, far beyond normal metric values.

Currently, the CII BM&M Program establishes a 3.0 IQR fence beyond the inter-quartile range as the outlier limit, stripping out only the extreme outliers. However, due the large numbers of zero values and the wide data range, the owner TRIR metric after stripping extreme outliers still contains only zero values. This result suggests that the “screening” effect created by stripping outliers is too strong.

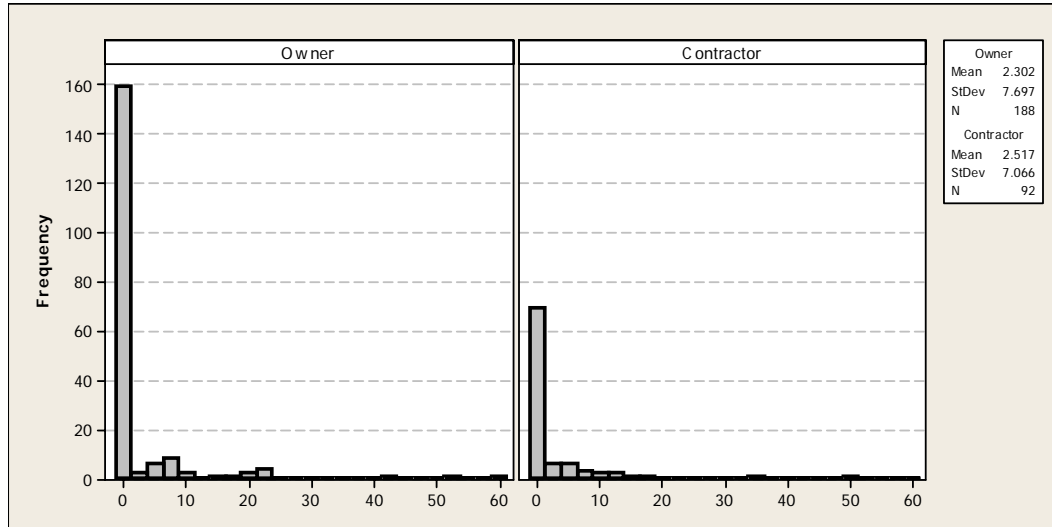


Figure 14: Data Distribution of TRIR by Respondent Type

The TRIR metric normalizes the number of incidents to a project based on 200,000 work hours. Since the average work-hours of small projects are significantly lower than 200,000 work hours, the TRIR metric tends to become too sensitive when incidents occur. This indicates the use of TRIR may not be a very good indicator of safety performance on small projects. A reasonable adjustment to future calculations is to revise the 200,000 work hours standard to a lower number which would better represent the work volume on small projects.

Table 3 shows the central tendency of small project work hours by respondent type. The distribution of work hours is positively skewed, as indicated by the separation between the mean and median values. To be conservative in constructing a work hour standard for small projects, this research suggests an upper bound of 95 percent confidence interval of the mean. A

preliminary number of 50,000 can be used for calculating an adjusted small project total recordable incidence rate. The adjustment would decrease the data range to 25 percent of the current distribution.

Table 3: Central Tendency of Small Project Work Hours by Respondent Type

	<b>Owner</b>	<b>Contractor</b>	<b>All</b>
Number of Projects	195	97	292
Mean	35,495	41,867	37,612
Median	9,550	15,837	12,000
95% Confidence	24,374 –	25,937 –	28,541 –
Interval of Mean	46,615	57,797	46,683

#### 5.2.4.2. Days Away, Restricted or Transfer Rate

The Days Away, Restricted or Transfer (DART) Rate is defined as:

$$\text{DART Rate} = \frac{\text{Total Number of DART Cases} \times 200,000}{\text{Total Site Work Hours}} \quad \text{Eq. 7}$$

DART cases are defined as incidents that result in, days away from work, restricted activity, or transfer. The DART rate, similar to the TRIR, calculates the total number of DART cases occurring annually among 100 full-time workers working 40 hours per week, and 50 weeks per year.

Figure 15 shows the DART rate metric data by respondent type. The dataset includes 185 owner projects and 90 contractor projects. For owner projects, 169 out of 185 (91 percent) total projects had zero DART incidents.



The maximum rate is 41.67. For contractors, 85 out of 90 (94 percent) projects had zero DART incidents, with a maximum incidence rate of 14.17.

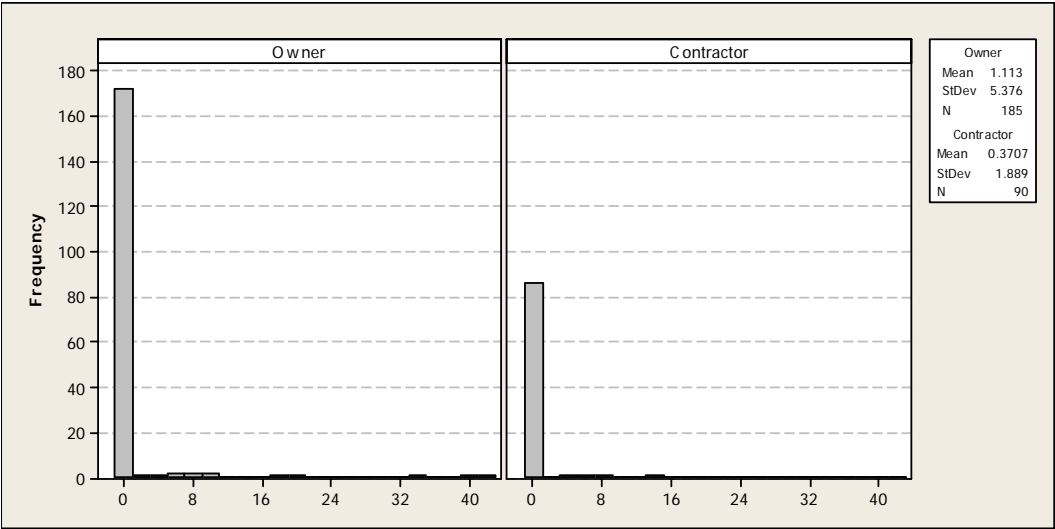


Figure 15: Data Distribution of DART Rate by Respondent Type

Due to the smaller average number of work-hours, the current DART rate metric definition is also too sensitive to properly illustrate days away, restricted or transfer cases on small projects. The usage of the DART metric may not be a good indicator of small project safety performance. Similar to the total recordable incidence rate, a new work hour standard can be selected to replace the current 200,000 work hour criteria with preliminary number of 50,000 for calculating an adjusted small project DART rate. The adjustment would decrease the data range to 25 percent of the current distribution.

### 5.2.5. Phase Factors

Phase factors present invaluable information regarding the effort allocated to project phases. Two types of phase factors are calculated and presented below. Phase cost factors show the percentage of money allocated for each project phase. Phase schedule factors indicate the percentage of time spent on each project phase.

#### 5.2.5.1. Phase Cost Factors

Phase Cost Factors are defined as:

$$\text{Phase Cost Factor} = \frac{\text{Actual Phase Cost}}{\text{Actual Total Project Cost}} \quad \text{Eq. 8}$$

The phase cost factor calculates a metric value, between zero and one, indicating the percent money spent on a particular phase compared to the total project cost (TIC). Five different phase cost factors are calculated for owners and contractors. The five phases include: (1) pre-project planning, (2) design, (3) procurement, (4) construction, and (5) start-up. The sum of all phase cost factors for a single project, typically, will be equal to one (100 percent). If a project respondent only provides partial phase cost information, phase cost factors cannot be calculated for the phases that did not report actual phase cost.

Figure 16 depicts the five phase cost factors by respondent type, n values are provided under each bar to indicate the number of projects included in each breakout. The whiskers extend to the largest or smallest observation that is not classified as an outlier, which is shown as an asterisk (\*) in the analysis. To

avoid confusion, the analysis figure did not distinguish normal outliers and extreme outliers.

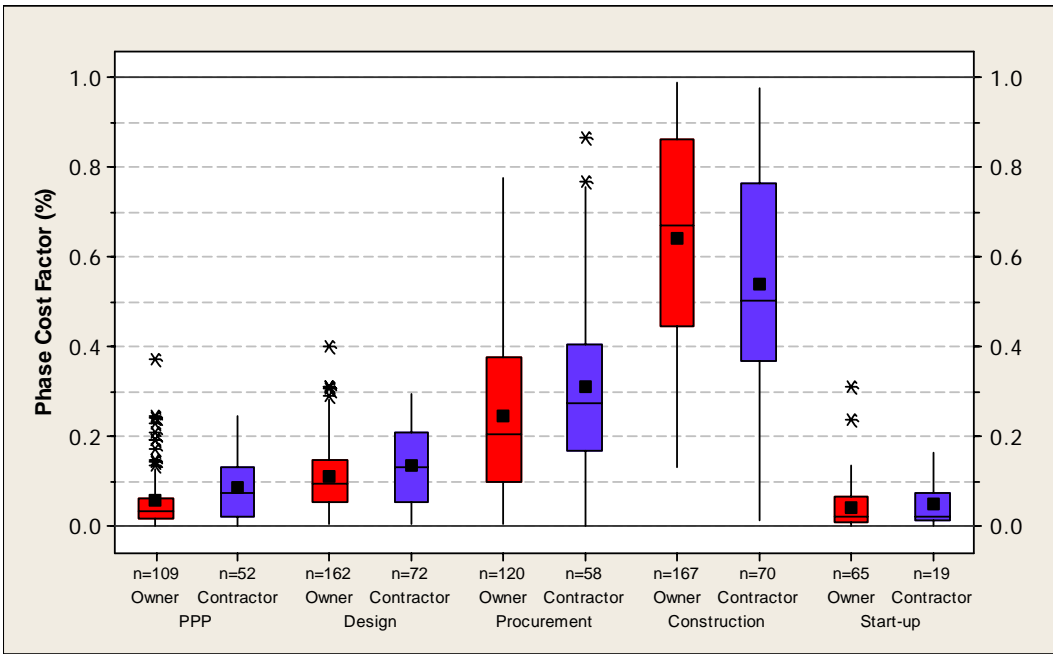


Figure 16: Phase Cost Factors by Respondent Type

While owners generally participate in all phases, data are not consistently entered through all phases and missing data exists. Out of a total of 259 owner projects, the construction phase cost factor is reported the most frequently (179); and the start-up phase cost factor is reported the least (65). Table 4 shows breakpoints for the 25<sup>th</sup> percentile (first quartile), median, mean, and 75<sup>th</sup> percentile (third quartile). Only the construction phase cost factor has a mean less than its median (negative skew), all other phase cost factors have outliers at high values and indicating a positive skew. Median numbers are considered

more robust statistics where outliers exist. The sum of median values for the five phase factors is very close to one (1.059). The distribution of the median phase cost factors indicate a reasonable expectation of money spent on a typical owner project.

Table 4: Key Statistics for Owner Phase Cost Factors

	Owner			
	25%	Median	Mean	75%
Pre-Project Planning	0.018	0.035	0.057	0.062
Design	0.055	0.098	0.110	0.147
Procurement	0.101	0.204	0.248	0.376
Construction	0.446	0.672	0.645	0.863
Start-up	0.010	0.020	0.043	0.067

Since contractors have various participation levels in the projects, it would be misleading if the data were not filtered. A design-only contractor will have a design phase cost factor of one while a construction-only contractor will have a construction phase cost factor of one. Similarly, a contractor holding an engineering and procurement contract tends to have high phase cost factors only in design and procurement. Conversely, design and construct contractors have the opportunity to participate in more phases, providing a more meaningful allocation of project participation. Therefore, contractor data in this analysis excludes design only, construction only, and engineer and procurement (EP) only projects.

Contrary to expectations; compared to owners, design and construct contractors tend to allocate more money to pre-project planning, design, procurement, and start-up, while spending less on construction. Design and

construct contractors tend to be involved in multiple phases and different allocations for phase costs exist. For example, “Contractor A” (engineering and procurement with construction support and management) may be asked by the owner to complete mainly the planning, design, and procurement functions with limited construction support; while “Contractor B” (constructor) would be mainly responsible for construction work with only partial involvement in the planning and design phases. In this case, the Contractor A would likely have a higher proportion of planning, design, and procurement phase costs, and a lower proportion for construction and start-up costs. Conversely, Contractor B would have a much higher proportion of construction phase costs with lower proportions in planning, design and procurement.

Table 5 shows the 25<sup>th</sup> percentile (first quartile), median, mean, and 75<sup>th</sup> percentile (third quartile) for phase cost factor by Contractor A and B. All projects in the contractor sample are manually assigned either “A” or “B” based on the project functions participated and project cost distribution characteristics.

Table 5: Key Statistics for Contractor Phase Cost Factors

	Contractor A (Planning & Design)				Contractor B (Constructor)			
	25%	Median	Mean	75%	25%	Median	Mean	75%
Pre-Project Planning	0.076	0.117	0.124	0.174	0.012	0.026	0.049	0.074
Design	0.113	0.156	0.162	0.226	0.044	0.101	0.120	0.183
Procurement	0.266	0.377	0.420	0.526	0.013	0.189	0.191	0.287
Construction	0.218	0.359	0.319	0.431	0.558	0.719	0.695	0.835
Start-up	0.021	0.046	0.069	0.124	0.006	0.020	0.038	0.054

The median value may still be more representative of contractor phase cost allocation in general. For contractors involved more heavily in the planning

and design phases (Contractor A), their cost allocation for pre-project planning, design, and procurement would be higher while the construction and start-up phases are generally lower as compared to owners. Conversely, contractors involved more heavily in construction (Contractor B) would indicate reverse allocation of project costs.

#### **5.2.5.2. Phase Duration Factors**

Phase Duration Factors are defined as:

$$\text{Phase Duration Factor} = \frac{\text{Actual Phase Duration}}{\text{Actual Overall Project Duration}} \quad \text{Eq. 9}$$

The phase duration factor indicates the actual percentage of time allocated to each phase. Phase durations are collected in the schedule performance section of the questionnaire (Section 4.3). These durations, in the form of calendar days, are divided by the actual overall project duration, which is calculated from the project start and stop dates. Phase duration factors are calculated for each of the five phases.

Figure 17 shows the array of phase duration factors by respondent type. The contractor data in the analysis excludes design only, construction only, and engineer and procurement (EP) projects.

Unlike the phase cost factors, the sum of phase duration factors in a typical project will not be equal to one. The sum of phase duration factors will

equate to one only if phases do not overlap. Thus, fast-track projects, where schedule overlap is common, have a higher phase duration factors sum than those that are non fast-track. On the other hand, if a project has downtime between project phases, the phase duration factors sum is less than one. The data presented in the figure indicates that each metric, with the exception of the start-up phase duration factor, demonstrates a wide range of variation. This indicates that the current dataset includes projects with significant schedule overlap and also projects with downtime between phases.

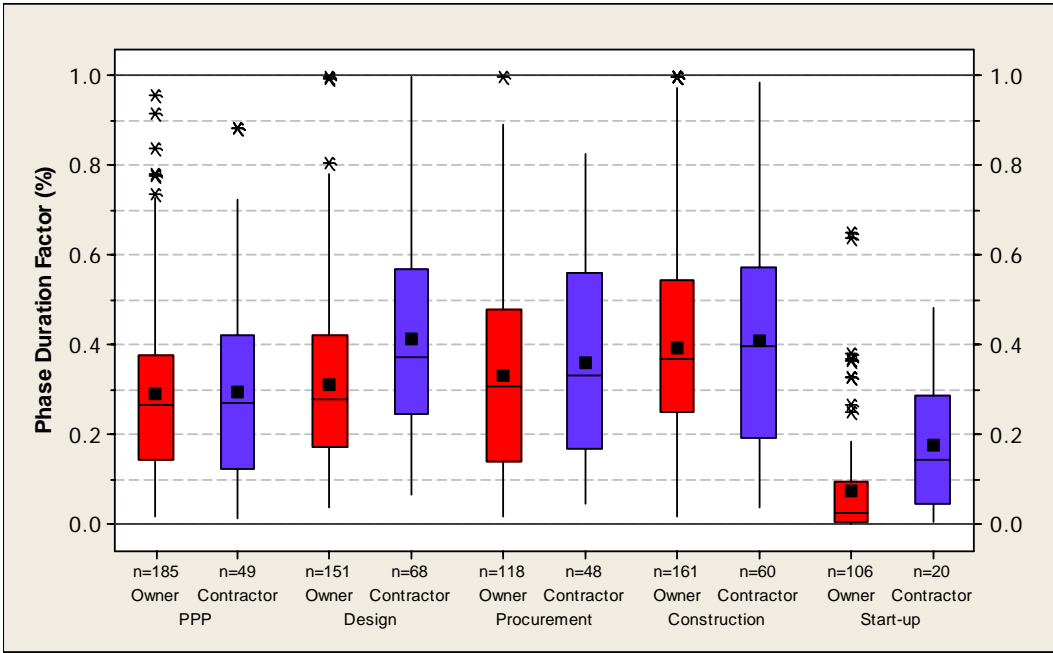


Figure 17: Phase Duration Factors by Respondent Type

Table 6 shows the quartile cutoffs for owner phase duration factors. Among all five phases, the median construction phase duration factor is longest

while that of start-up duration factor is shortest. All five metrics are positively skewed, indicating that extreme values tend to fall on the high (large) end. The start-up phase duration factor has the most outliers, with the largest value seen above 60 percent. The sum of all median phase duration factors is 1.256, indicating slight schedule overlapping for most projects.

Table 6: Key Statistics for Owner Phase Duration Factors

	Owner			
	25%	Median	Mean	75%
Pre-Project Planning	0.139	0.260	0.290	0.377
Design	0.174	0.282	0.315	0.418
Procurement	0.124	0.301	0.323	0.469
Construction	0.256	0.387	0.410	0.551
Start-up	0.007	0.026	0.073	0.094

Table 7 shows the key statistics for the phase duration factors by Contractor A and B. The sum of the median values of the five phase duration factors for Contractor A is 1.663 and is 1.474 for Contractor B. Both sums of phase cost factors are greater than that of the owner's (1.256), indicating that contractors tend to plan for more schedule overlaps. It is observed that constructors spend less amount of time in pre-project planning and start-up and overlap the schedule less as compared to the planning and design contractors.



Table 7: Key Statistics for Contractor Phase Duration Factors

	Contractor A (Planning & Design)				Contractor B (Constructor)			
	25%	Median	Mean	75%	25%	Median	Mean	75%
Pre-Project Planning	0.206	0.376	0.392	0.552	0.065	0.171	0.203	0.326
Design	0.216	0.319	0.378	0.558	0.279	0.410	0.444	0.588
Procurement	0.148	0.334	0.353	0.527	0.170	0.338	0.374	0.576
Construction	0.187	0.374	0.374	0.457	0.206	0.432	0.442	0.601
Start-up	0.106	0.261	0.260	0.403	0.021	0.123	0.142	0.182

It is notable that pre-project planning for a quarter of both owners and contractors was longer than one-third of the overall duration. Owners in particular, have a significant number of outliers above 0.7. These large pre-project planning duration factors are atypical both statistically and in industry practice in general (CII 2000). The anomalies tend to fall into two main categories.

The first reason is that certain small projects actually do have significant lead-time and can take years to develop the final scope. These projects usually go through an initial planning effort to develop a project concept. Afterwards, project planners usually spend a minimal amount of time tracking that project's status until the project is authorized or funding is available. In this situation, the project will have a large pre-project planning phase duration factor (closer to one) while the other four phase duration factors will be fairly small (closer to zero).

The other reason may be due to a reporting error resulting from a misunderstanding of definition and questionnaire instructions. Participants who misunderstood the definition of the overall project schedule were likely to enter a start and stop date that begins with project authorization and ends at project turnover. Excluding the pre-project planning duration from the overall project

schedule causes the pre-project planning phase duration factor to be calculated based on a flawed project duration. Furthermore, all other phase duration factors are inflated due to incorrect overall project duration. These cases usually demonstrate large phase duration factors across the board, producing a sum of three or above. Although these large sums may trigger suspicion of erroneous overall project duration, the metrics may also be correct and indicate significant schedule overlap. These cases are examined during the validation stage of project submitted to ensure that flawed reporting is reduced to a minimum level.

## Chapter 6 Practice Use Results

Eighty-one recommended practice use questions evaluate the implementation of small project practice use. These questions are subsequently grouped into 10 practice use areas. These areas are: (1) front-end planning, (2) design, (3) procurement, (4) construction, (5) start-up & commissioning, (6) organization, (7) project processes, (8) project controls, (9) safety, health & environment, and (10) automation / integration technology. The development of the practice use index and presentation of data follow.

### 6.1. PRACTICE USE INDEX DEVELOPMENT

The questions (items) in the practice use index are developed in reference to the classical test theory. According to the classical test theory (Spector 1992), the observed score (O) is a component of the true score (T) and random error (E). The true score (T), is the construct or variable of interest. The observed score is the measurement or rating obtained from an item in the practice use questions. Thus, the relationship can be expressed as:  $O = T + E$ . The random errors should have a mean of zero and be independent of the observed score.

The practice use index is developed using the summated rating scale. Based on the *Summated Rating Scale Construction* (Spector 1992), the summated rating scale includes four characteristics:

- (1) The use of the scale implies that multiple items will be combined,
- (2) Each item must measure something that has an underlying, quantitative measurement continuum,
- (3) Each item response represents a rating regarding a statement, and
- (4) Individual items do not test knowledge or ability.

The summated rating scale is based on a simple principal: With the increase of independent items, the error associated with the true score will converge such that the observed score will also converge to the true score. Eighty-one items of interest are developed for evaluation of small project practice use. These items are grouped in ten categories, namely:

- Front-end planning (10 items)
- Design (12)
- Procurement (6)
- Construction (9)
- Start-up & commissioning (3)
- Organization (6)
- Project processes (4)
- Project controls (7)
- Safety, health & environment (14)
- Automation / integration technology (10)

Each item is score on a five-point scale, with ratings from (1) strongly disagree, (2) disagree, (3) neutral, (4) agree, to (5) strongly agree. The number of items in each practice is indicated in parentheses. Some questions, however,

are strictly defined as a yes or no question. In this case, the intermediate responses are not permitted, to force a selection between the strongly agree or strongly disagree rating. Not Applicable / Unknown (NA/UNK) is included as a response option. This response is designed for participants to opt-out when a practice use is not applicable or its implementation status is unknown. Although data will be lost when participants give unknown responses, the chance for reporting an inconsistent or incorrect rating is reduced.

$$\text{Practice Use Index} = \frac{\sum (\text{Individual Item Ratings : 0 - 4})}{\text{No. of Valid Responses}} \times \frac{10}{4} \quad \text{Eq. 10}$$

	0 Strongly Disagree	1 Disagree	2 Neutral	3 Agree	4 Strongly Agree	NA/UNK	Score
<b>Recommended Practices for Front-End Planning</b>							
A Project objectives / concepts were adequately conveyed to the Front End Planning team.				X			3
B Front End Planning & Estimating were funded from a general program fund.					X		4
C The Front End Planning team was both integrated and aligned.			X				2
D Constructability feedback was integrated into Front End Planning.				X			3
E Checklists were used to ensure consistency of the Front End Planning effort.		X					1
F A PDRI or similar process was used to determine how well the project was defined.						X	
G Contingency funds were increased as compared to large projects, ideally 3 to 5%.	X						0
H The Front End Planning team clearly defined the project's priorities.				X			3
I Front End Planning was timely and met schedule requirements.				X			3
J The quality of the Front End Planning met project objectives.				X			3
Sum of Item Ratings							22
Practice Use Index Score = Sum of Item Ratings (22) / Number of Valid Responses (9) * 2.5 = 6.111							

Figure 18: Sample Calculation for Practice Use Index

Figure 18 gives an example of the practice use index calculation. The practice use index is calculated first by dividing the sum of item ratings by the

number of valid responses within the index, and then normalizing to a scale from zero to 10. A score of zero indicates virtually no practice use while 10 represents full use. Missing data and data with NA/Unk responses are not considered valid responses and are excluded from the denominator. At least 50 percent of the items in a particular practice must be answered to calculate the practice use index. The number of missing data combined with NA/Unk responses are generally below 6 percent, indicating most participants have little problem in answering the questions. It is believed that the practice use index generally results in more consistent scoring and increased reliability.

This approach, called the summated rating scale is simple to use and provides good reliability and validity when item ratings are properly defined. Unreliability and inconsistency of data can be produced in several ways. Ambiguous wording of items may produce essentially random responses. If questionable terminology is used, respondents who failed to understand the intent of the question will be uncertain if the practice was implemented on the project and will tend to make random choices. Mistakes made by respondents can also produce unreliability. If the participants misread or misunderstand the question, the rating may be completely reversed. Unreliability can also be produced when a bad item, item that does not correlate with the construct, is included in the scale.

A good summated rating scale must be both reliable and valid. A feature of the summated rating scale is that random error can be reduced through both the use of multiple-choice items and inclusion of more items. The following section will further discuss reliability and validity.

### **6.1.1. Reliability**

Internal-consistency reliability is an indicator of how well the individual items of a scale reflect a common, underlying construct. The coefficient (Cronbach) alpha is the statistic most often used to assess internal consistency. It is a direct function of both the number of items and their magnitude of intercorrelation. Coefficient alpha can be raised by strengthening intercorrelation among items. However, caution should be used because even items with low intercorrelations can produce a relatively high coefficient alpha, if there are enough of them.

The values of coefficient alpha are always positive, ranging from zero to one, where larger values indicate higher levels of internal consistency. Nunnally (1978) suggested that a coefficient alpha of 0.70 or above is needed to demonstrate internal consistency (Spector 1992 ).

To ensure reliability in choosing items for a scale, both the item-remainder coefficient and the deleted coefficient alpha (coefficient alpha for the remaining items after deleting one item) are widely used and are available in most statistical packages. The statistics indicate the level of intercorrelation for each item. An iterative process is often used to eliminate items that demonstrate poor intercorrelation and to compare improvements of the new coefficient alpha.

Table 8 summarizes standardized coefficient alpha by respondent type. The standardized coefficient alpha is based upon item covariance. Since wider range of variances are observed among certain items, the standardized coefficient alpha is used to better estimate reliability.

Table 8: Standardized Coefficient Alpha Summary by Respondent Type

Practice Use Index	Subgroups	n	Standardized Coefficient Alpha
Front-End Planning	<i>All</i>	<b>156</b>	<b>0.848</b>
	<i>Contractor</i>	61	0.919
	<i>Owner</i>	95	0.745
Design	<i>All</i>	<b>176</b>	<b>0.875</b>
	<i>Contractor</i>	73	0.921
	<i>Owner</i>	103	0.808
Procurement	<i>All</i>	<b>149</b>	<b>0.773</b>
	<i>Contractor</i>	57	0.852
	<i>Owner</i>	92	0.713
Construction	<i>All</i>	<b>149</b>	<b>0.773</b>
	<i>Contractor</i>	57	0.852
	<i>Owner</i>	92	0.713
Start-up	<i>All</i>	<b>169</b>	<b>0.881</b>
	<i>Contractor</i>	65	0.874
	<i>Owner</i>	104	0.896
Organization	<i>All</i>	<b>166</b>	<b>0.707</b>
	<i>Contractor</i>	68	0.553
	<i>Owner</i>	98	0.721
Project Processes	<i>All</i>	<b>180</b>	<b>0.761</b>
	<i>Contractor</i>	75	0.852
	<i>Owner</i>	105	0.632
Project Controls	<i>All</i>	<b>143</b>	<b>0.800</b>
	<i>Contractor</i>	60	0.838
	<i>Owner</i>	83	0.807
Safety	<i>All</i>	<b>78</b>	<b>0.957</b>
	<i>Contractor</i>	35	0.987
	<i>Owner</i>	43	0.791
Automation/Integration	<i>All</i>	<b>83</b>	<b>0.918</b>
	<i>Contractor</i>	13	0.953
	<i>Owner</i>	70	0.913

The levels of coefficient alpha demonstrates consistency for all ten practice use indices when all projects are used (coefficient alpha greater than 0.7). The coefficient alpha for subgroups were further calculated at the respondent level. Generally, contractor responses were more consistent than that of owners (with the exception of organization question). The highest coefficient alpha



observed was 0.987 in safety practice use for contractors. Low coefficient alpha was only observed in the organization practice for contractors (0.553) and the project processes practice for owners (0.632).

Appendix D provides detailed coefficient alpha analysis outputs of each practice use index including the item-remainder coefficients. No items were deleted from the index to improve the coefficient alpha. Overall, coefficient alpha analysis exhibited adequate reliability for the practice use indices.

### **6.1.2. Validity**

The validity of a measurement relates to how well the index (scale) represents the construct of interest. However, it is often difficult to quantify the validity of the measurement alone. A more reliable approach may be to hypothesize relationships between the construct of interest and other constructs. The hypothetical relationships may be the cause, or effect, of the construct of interest. Empirical support of the hypothesis provides evidence of validity.

To support the validity of the practice use indices, it was hypothesized that a relationship exists between a project's practice use index and project performance. Higher practice use index should contribute to better project performance and lower project risks. Acceptance of the hypothesis will provide support for practice use index validity. These analyses will be discussed in Chapter 6.

## **6.2. PRACTICE USE INDEX DATA PRESENTATION**

A practice use index is calculated for each of the ten practice use sections for each project using the summated rating scale discussed previously. The 50 percent rule is applied to ensure that only individual practices with 50 percent or more valid responses are included in the practice use calculation. The distribution and summary of key statistics of the ten practice use indices are presented below. Contractor and owner data are shown separately due to their different perspective on projects, and thus differing practice use implementation.

### **6.2.1. Front-End Planning**

Figure 19 depicts the distribution of the front-end planning practice use index. The average value for owners is 7.094, slightly higher than the contractor average of 6.990. The contractor data also show more variation. A significant number of projects indicate full use. A contractor subgroup of low practice users exists between 4.0 and 6.0.

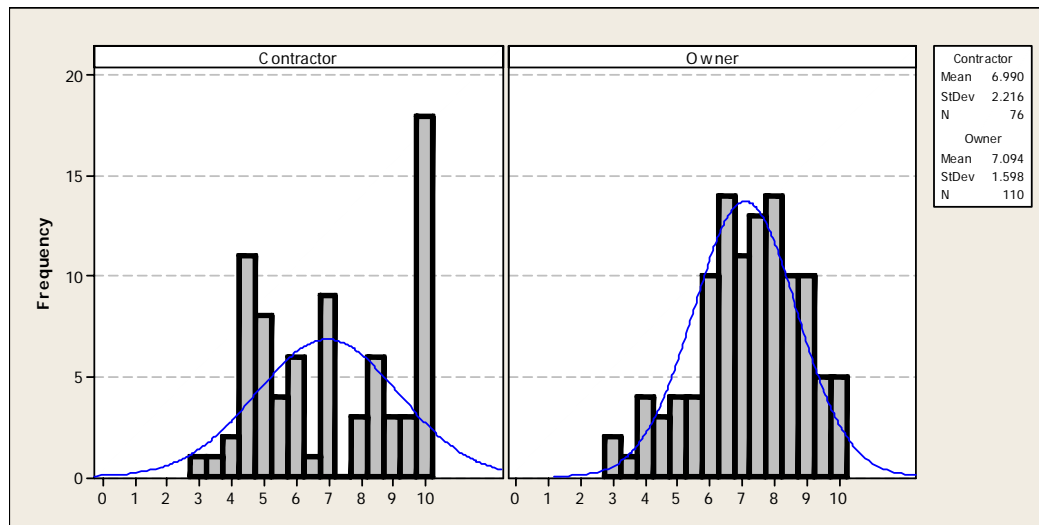


Figure 19: Front-End Planning Practice Use Index by Respondent Type

Table 9 provides additional findings for front-end planning practice use. The skewness and kurtosis statistics are included to illustrate the shape of distribution. The skewness statistic is a measure of asymmetry. A symmetric distribution should have a skewness near zero. The kurtosis statistic indicates how the distribution is different from a normal distribution. A kurtosis near zero would indicate a normally peaked distribution, whereas a positive kurtosis typically indicates a sharper peak and negative value indicates flatter peak. Contractors demonstrate a strong negative kurtosis confirming the data is different from a normal distribution.

Table 9: Front-End Planning Practice Use Statistics by Respondent Type

<b>Front-End Planning Practice Use Statistics</b>		
	Contractor	Owner
Minimum	2.750	2.750
Q1	4.813	6.111
Median	6.972	7.250
Q3	9.438	8.250
Maximum	10.000	10.000
Skewness	-0.040	-0.400
Kurtosis	-1.480	-0.160

### 6.2.2. Design

Figure 20 illustrates the distribution of design practice use data. Both owners and contractors show a similar mean value around 7.5. Contractor index data shows more variation. A significant peak exists at 10, indicating full design use; another peak exists at around 5.0, reflecting a lower use group.

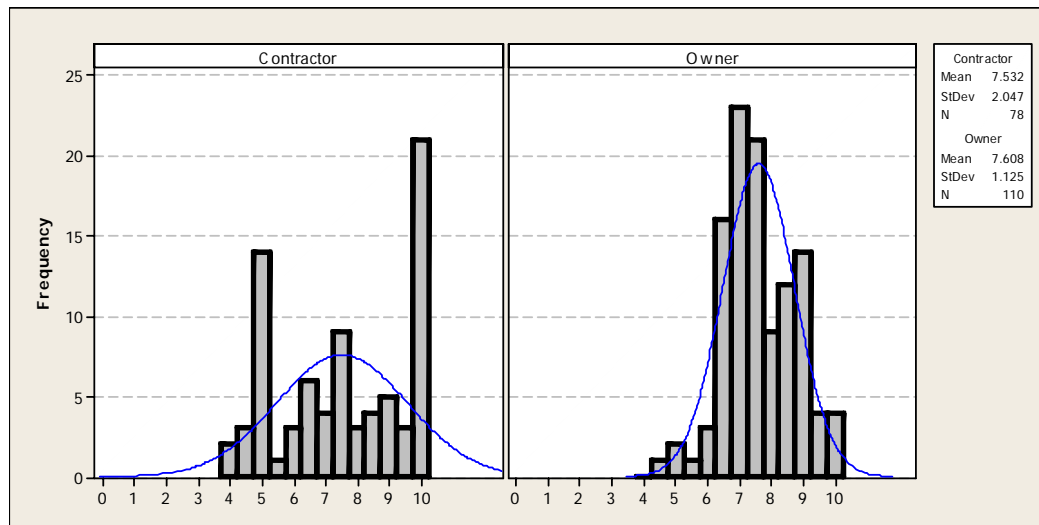


Figure 20: Design Practice Use Index by Respondent Type

Table 10 provides additional results for the design practice use. More than 25 percent of contractor projects indicate full use ( $Q3=10.0$ ) and peaks exist at 5.0 and 10.0. The negative kurtosis indicates the contractor data is relatively flat and different from normal distribution.

Table 10: Design Practice Use Statistics by Respondent Type

Design Practice Use Statistics		
	Contractor	Owner
Minimum	3.958	4.375
Q1	5.365	6.875
Median	7.604	7.500
Q3	10.000	8.542
Maximum	10.000	10.000
Skewness	-0.180	0.010
Kurtosis	-1.410	-0.010

6.2.3. Procurement

Figure 21 depicts the data distribution of the procurement practice use index. Contractors show a high negative skew with a significant number of projects indicating very high practice use. Owner data tends to distribute more evenly around the mean. Contractors show an average value of 8.602 in procurement practice use; higher than the owner’s average of 7.230.

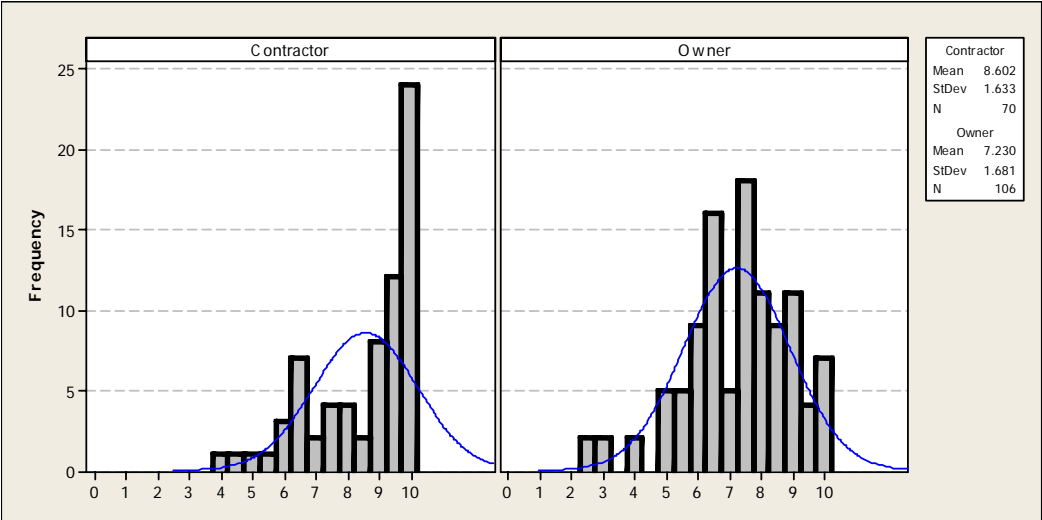


Figure 21: Procurement Practice Use Index by Respondent Type

Table 11 provides additional statistics for the procurement practice use. Owners show a wider range, with a lowest value of 2.5; compared to contractors’ lowest value of 4.167. Half of the contractors scored 9.542 or better; a third

quartile (Q3) of ten indicates at least 25 percent of the contractor projects demonstrated full procurement practice use.

Table 11: Procurement Practice Use Statistics by Respondent Type

<b>Procurement Practice Use Statistics</b>		
	Contractor	Owner
Minimum	4.167	2.500
Q1	7.500	6.250
Median	9.542	7.500
Q3	10.000	8.333
Maximum	10.000	10.000
Skewness	-1.010	-0.560
Kurtosis	-0.120	0.370

#### 6.2.4. Construction

Figure 22 illustrates the distribution of the construction practice use data. Owner data tends to distribute more evenly around the average of 7.570. Contractor data shows two separate peaks indicating a high use subgroup and a lower use one. The high use group scored 8.5 and above; while a low use group is observed below the mean around 6.0 to 7.0.

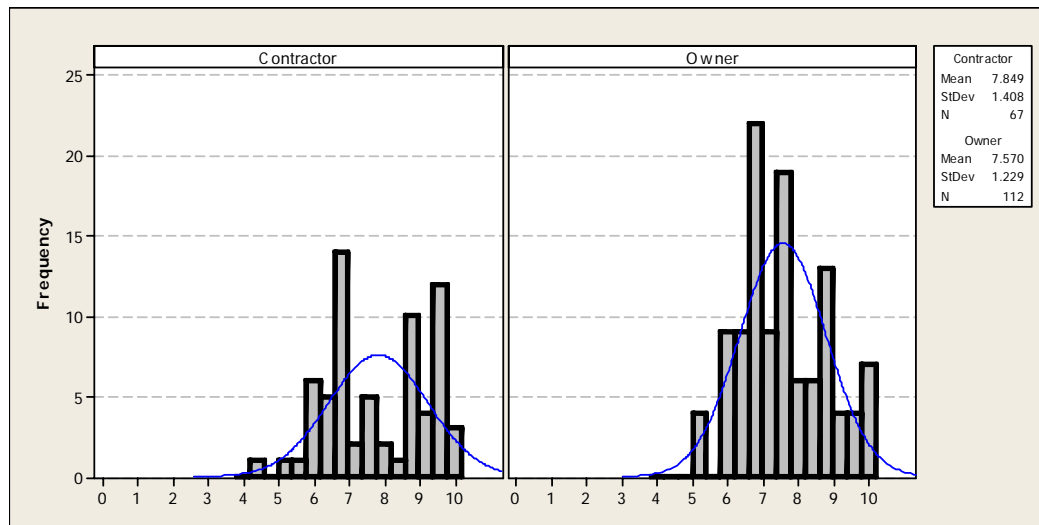


Figure 22: Construction Practice Use Index by Respondent Type

Table 12 provides additional statistics for construction practice use. Both owners and contractors show a median value of 7.5. Compared to owners, contractor practice use has a lower kurtosis, indicating that the data differs more from a normal distribution.

Table 12: Construction Practice Use Statistics by Respondent Type

Construction Practice Use Statistics		
	Contractor	Owner
Minimum	4.444	5.000
Q1	6.875	6.667
Median	7.500	7.500
Q3	9.167	8.568
Maximum	10.000	10.000
Skewness	-0.120	0.310
Kurtosis	-1.110	-0.550



### 6.2.5. Start-up & Commissioning

Figure 23 depicts the distribution of the start-up and commissioning practice use data. Since this practice use index is only composed of three individual items, both owner and contractor distribution indicate the existence of several peaks. Owners have a higher average practice use index than contractors. The average practice use index for owners is 7.901, higher than the contractor's average value of 7.231.

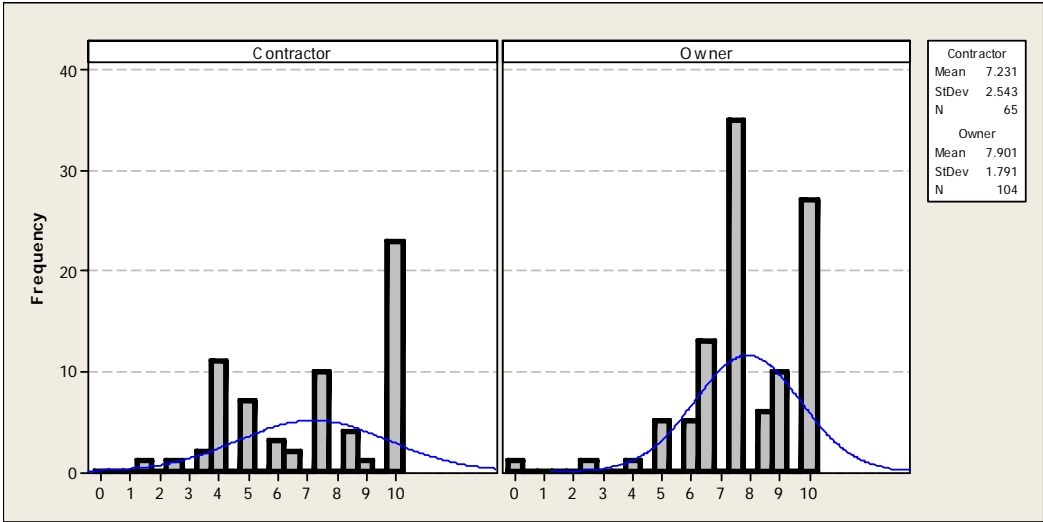


Figure 23: Start-up & Commissioning Practice Use Index by Respondent Type

Table 13 provides additional statistics for the start-up and commissioning practice use index. Both owners and contractors have a median of 7.5. Approximately one-quarter of owners and contractors indicate full utilization of

the start-up practice. A few projects reported practice use utilization of 3.5 and lower. The lowest practice index recorded for contractors and owners is 1.667 and zero, respectively.

Table 13: Start-up & Commissioning Practice Use Statistics by Respondent Type

<b>Start-up &amp; Commissioning Practice Use Statistics</b>		
	Contractor	Owner
Minimum	1.667	0.000
Q1	5.000	6.875
Median	7.500	7.500
Q3	10.000	10.000
Maximum	10.000	10.000
Skewness	-0.290	-1.080
Kurtosis	-1.320	2.870

#### 6.2.6. Organization

Figure 24 depicts the distribution of the organization practice use. Contractors exhibit more practice use with an average index value of 8.459, compared to the owners average of 6.912. The contractor data distribution shows a significant peak of 30 projects scoring at the 8.75 – 9.25 bin; moreover, more than half of all contractor projects fall in or above this particular peak, indicating high practice utilization. The owners practice use index is distributed

across a wider range. Three owner projects have a practice score of less than 4.0.

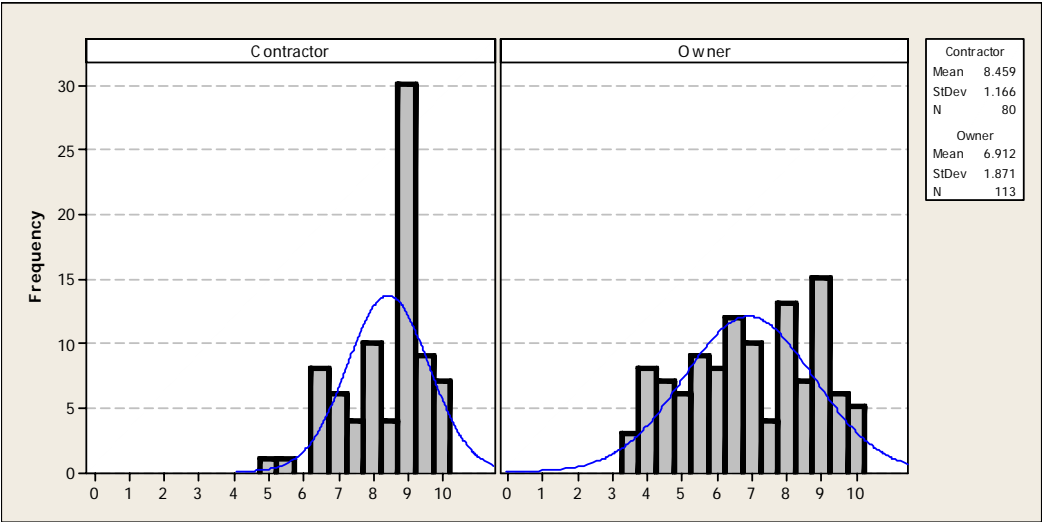


Figure 24: Organization Practice Use Index by Respondent Type

Table 14 provides additional statistics of the organization practice use. Contractors demonstrate better or higher practice use than owners across all statistics (minimum, first quartile, median, third quartile, and maximum). Both contractor and owner practice use data indicate a negative skew, highlighted by a stronger tilt toward higher use in the contractor distribution.

Table 14: Organization Practice Use Statistics by Respondent Type

<b>Organization Practice Use Statistics</b>		
	Contractor	Owner
Minimum	5.000	3.333
Q1	7.604	5.417
Median	8.875	7.000
Q3	9.167	8.333
Maximum	10.000	10.000
Skewness	-0.790	-0.130
Kurtosis	-0.050	-1.060

#### 6.2.7. Project Processes

Figure 25 illustrates the distribution of the project processes practice use index. Several peaks exist in contractor and owner distributions, due to a smaller number of questions (four). Contractor distribution spreads over a wider range. Twenty-three contractor projects indicate full use (10), compared to nine on the owner's side.

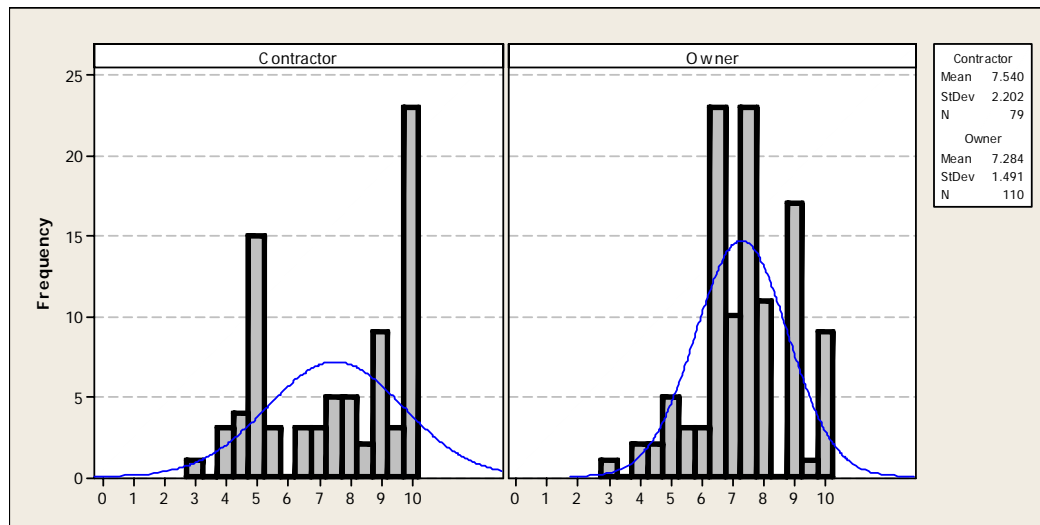


Figure 25: Project Processes Practice Use Index by Respondent Type

Table 15 provides additional statistics for the project processes practice use index. The range of distribution for both contractors and owners is spread from the lowest point of 3.125 to 10. Although visual observation confirms the existence of peaks, the owner's practice use distribution indicates a low kurtosis due to the concentration of two peaks in the 6.25-6.75 and the 7.25-7.75 bin.

Table 15: Project Processes Practice Use Statistics by Respondent Type

<b>Project Processes Practice Use Statistics</b>		
	Contractor	Owner
Minimum	3.125	3.125
Q1	5.000	6.250
Median	8.125	7.500
Q3	10.000	8.281
Maximum	10.000	10.000
Skewness	-0.310	-0.190
Kurtosis	-1.420	-0.050

#### 6.2.8. Project Controls

Figure 26 illustrates the distribution of the project controls practice use index. Distribution of contractors and owners show similar characteristics. In both distributions, a high practice use group exists at 9.0 and above; a lower practice group centers around 7.0.

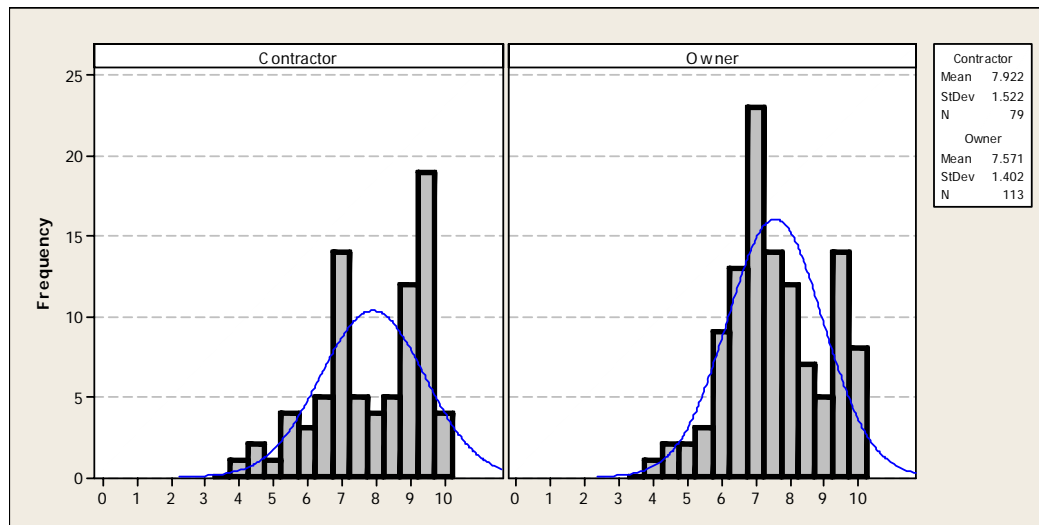


Figure 26: Project Controls Practice Use Index by Respondent Type

Table 16 provides additional statistics for the project controls practice use index.

Table 16: Project Controls Practice Use Statistics by Respondent Type

Project Controls Practice Use Statistics		
	Contractor	Owner
Minimum	3.750	3.929
Q1	6.786	6.667
Median	8.333	7.500
Q3	9.286	8.571
Maximum	10.000	10.000
Skewness	-0.590	-0.010
Kurtosis	-0.550	-0.460

### 6.2.9. Safety, Health & Environment

Figure 27 depicts the distribution of the safety, health and environment practice use index. Contractor scores indicate a large variance. The scores in the distribution are characterized by the existence of two subgroups, with 18 projects scoring lower than 3.25 (27 percent) and 20 projects (30 percent) indicating full practice use. Owner data appears normally distributed around the mean. The average practice use index for owners outscores the average of contractors, 7.714 to 7.106. A comparison of mean values indicates that owners implement more safety practices.

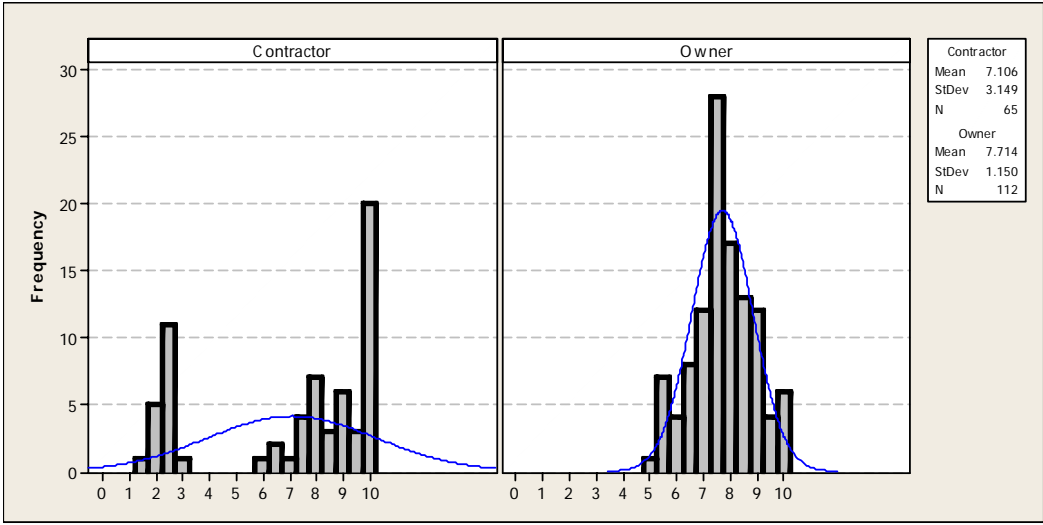


Figure 27: Safety, Health & Environment Practice Use Index by Respondent Type

Table 17 provides additional statistics for the safety, health and environment practice use index.



Table 17: Safety, Health & Environment Practice Use Statistics by Respondent Type

Safety, Health & Environment Practice Use Statistics		
	Contractor	Owner
Minimum	1.389	5.000
Q1	2.500	7.115
Median	8.214	7.679
Q3	10.000	8.405
Maximum	10.000	10.000
Skewness	-0.730	-0.040
Kurtosis	-1.170	-0.320

#### 6.2.10. Automation/Integration Technology

Figure 28 illustrates the distribution of the automation / integration technology practice use index. Both owner and contractor data reveals great range and variance. Two peaks characterize the contractor's distribution at 6.25-6.75 and 8.75-9.25. These two peaks, each containing 19 projects, approximately represent 55 percent of the total contractor distribution. Owner data appears to be symmetrically distributed around the mean value of 5.2.

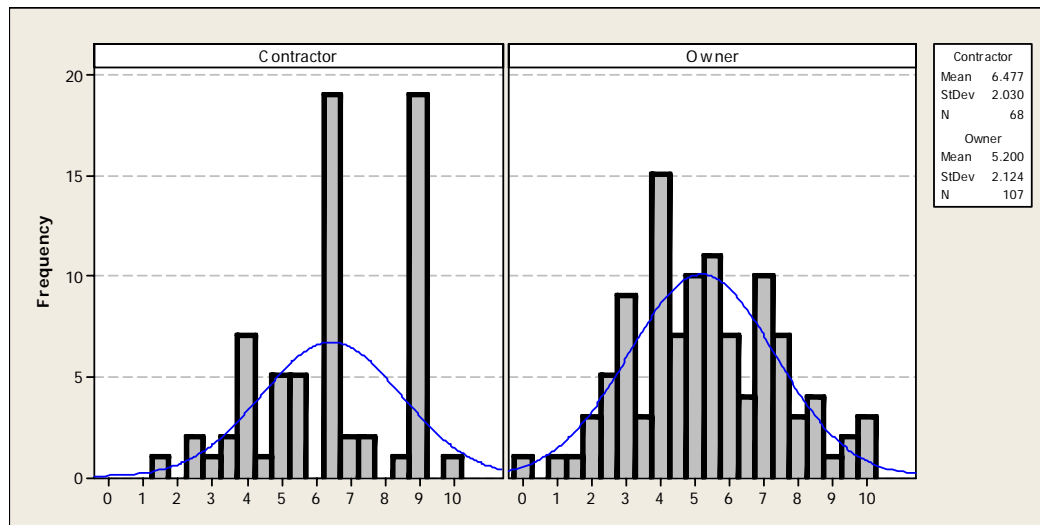


Figure 28: Automation / Integration Technology Practice Use Index by Respondent Type

Table 18 provides additional statistics for the automation / integration technology practice use index. Contractors demonstrate higher automation / integration technology practice use.

Table 18: Automation / Integration Technology Practice Use Statistics by Respondent Type

<b>Automation / Integration Technology Practice Use Statistics</b>		
	Contractor	Owner
Minimum	1.667	0.000
Q1	5.000	3.750
Median	6.667	5.000
Q3	8.750	6.944
Maximum	10.000	10.000
Skewness	-0.410	0.200
Kurtosis	-0.700	-0.340

## **Chapter 7 Data Relationships**

This chapter discusses analyses exploring the relationships of the BM&M small project data. First, existing large project data are compared to the small projects in order to exemplify the difference between large and small projects. The large project dataset is used as a comparison benchmark to help broaden the perspective of the small project data. Second, data relationships within the small project set are explored, focusing on relationships between practice use and project performance. Regressions and T-tests are used to explore the relationship between practice use index and project performance. These analysis results support both the validity of the practice use index and the research hypotheses.

### **7.1. DIFFERENCE BETWEEN SMALL AND LARGE PROJECTS**

It is clear that there are differences in performance and practice use for small and large projects, but little research has supported this hypothesis with empirical data. The analysis below presents a quantitative comparison of leading indicators to explore characteristics of large and small projects. The current projects within the CII BM&M Database are split into two subsets, small and large projects, for comparison.

The small project dataset, presented previously, contains 451 projects. The dataset includes 194 recently submitted small projects that used the Small

Project Questionnaire and 257 older projects from the CII BM&M Database that used the Large Project Questionnaire. These older projects that used the Large Project Questionnaire but their cost fit the small project definition. Although this dissertation provides breakpoints for schedule duration and total work-hours, only the cost criteria was used to identify small projects in the database since it is the most widely accepted characteristic for establishing project size. Table 19 summarizes the characteristics of the small project dataset.

Table 19: Characteristics of the Small Project Dataset

<b>Project Characteristics</b>		<b>Number</b>	<b>Percent</b>
By respondent type	Owner	259	57%
	Contractor	192	43%
By project location	Domestic	396	88%
	International	55	12%
By industry group	Buildings	88	20%
	Heavy Industrial	238	53%
	Light Industrial	38	8%
	Infrastructure	87	19%
By project nature	Grass Roots	44	10%
	Addition	147	33%
	Modernization	242	54%
	Maintenance	18	4%
Total number of projects		451	100%

Recognizing the lack of consistency in previous definitions of small projects, this analysis took the conservative approach to the identification of large projects and thus eliminated mid-size projects (projects greater than \$5 million and less than \$20 million in size). The large projects selected for analysis from the CII BM&M Database are those with a total installed cost of \$20 million

dollars or greater. By providing a sizeable separation by cost for the selection of projects, it is expected that much of the “noise” caused by projects close to the size boundary can be eliminated; providing a much clearer assessment of differences in small and large projects. The large project dataset consists of 573 projects with a total installed cost greater than or equal to \$20 million. Table 20 provides descriptive characteristics of the large project data set. Large project data are split more evenly between owners and contractors. Similar to small projects, domestic projects represents three quarters or more of the database total. There also exist a significant number of industrial projects.

Table 20: Characteristics of the Large Project Dataset

<b>Project Characteristics</b>		<b>Number</b>	<b>Percent</b>
By respondent type	Owner	291	51%
	Contractor	282	49%
By project location	Domestic	428	75%
	International	145	25%
By industry group	Buildings	56	10%
	Heavy Industrial	378	66%
	Light Industrial	38	7%
	Infrastructure	101	18%
By project nature	Grass Roots	276	48%
	Addition	172	30%
	Modernization	125	22%
	Maintenance	0	0%
Total number of projects		573	100%

The metrics analyzed in this study include both project performance and practice use and are collected in the CII Benchmarking & Metrics Database. The major performance metrics include: (1) Project Cost Growth, (2) Project

Budget Factor, (3) Project Schedule Growth, (4) Project Schedule Factor, and (5) Change Cost Factor. As discussed in Section 4.2, both the Small and Large Project Questionnaire collect data to produce these metrics similarly by phase, but the small projects version is more brief. For the performance metrics listed above, both questionnaires collect comparable data using the same definitions.

Since common practice use data only exists in the Large Project Survey dataset, comparisons can only be made for projects which originally filled out the Large Project Questionnaire. The current Large Project Questionnaire surveys 12 different practices, which were subsequently added since its initial release in 1996. Since the development of the Small Project Questionnaire, few small projects have been surveyed with the Large Project Questionnaire. Based on data availability and total sample size, five best practice indices are selected for the analysis. The selected practice use metrics include: (1) Pre-Project Planning Practice Use, (2) Constructability Practice Use, (3) Team Building Practice Use, (4) Project Change Management Practice Use, and (5) Zero Accident Technique Practice Use.

Owner and contractor data are analyzed separately due to differences in project participation and perspectives. Owners are involved with the project from planning through operations and maintenance to include decommissioning, whereas contractors participate only for their scope of work. CII research has documented on numerous occasions, the differences in owner and contractor perspectives on changes. Contractors, in general, do not have control over project changes. The treatment of changes thus impacts differences in metric

definitions. The Project Budget Factor and Project Schedule Factor explicitly account for the impacts of approved changes (Section 5.2).

To minimize distortions in performance comparisons, outliers are eliminated using standard statistical techniques. The performance metrics used in these analyses are ratios which are unbounded, and an outlier can therefore have a disproportionate impact on norms presented. On the other hand, practice use metrics are bound from zero to 10, and are less likely to exhibit statistical outliers. As such, no outliers are removed from the practice use metrics.

Analysis results are highlighted in succeeding sections with metric comparisons presented using box and whisker plots. The standard T-test comparison including the test of equal variance is conducted to support significance. Histograms are plotted for each of the comparisons to assess the underlying assumption of normality. The two categories, “Small” and “Large”, are assumed to be independent of each other. Further assumptions regarding the population variance are made based on the significance of the test of equal variance. The “pooled” test is conducted when the populations assume equal variances ( $p\text{-value} > 0.05$ ) and uses degrees of freedom  $n_1+n_2-2$ , where  $n_1$  and  $n_2$  are the sample sizes for the “Small” and “Large” categories. The Satterthwaite test uses the Satterthwaite (1946) approximation for degrees of freedom when populations assume unequal variances.

Complete results and detailed statistical outputs are included in Appendix E. First, owner results are presented, followed by contractor results.



### **7.1.1. Selected Owner Comparisons**

This section discusses large and small project differences using the owner data. Two performance metrics and one best practice metric were selected to illustrate the comparisons; however, a summary of all performance and practice use metrics is provided in Table 21 and Table 23. The metrics selected are (1) Project Cost Growth, (2) Change Cost Factor, and (3) Pre-Project Planning Practice Use. Section 7.1.3 summarizes the comparison results.

#### ***7.1.1.1. Project Cost Growth***

Figure 29 shows the difference of owner Project Cost Growth compared by project size. The N values listed in the graph indicate the number of projects included for each project size category. Projects with missing data and statistical outliers are excluded from the sample. The final sample contains 268 large projects and 234 small projects. According the box-whisker plot, Project Cost Growth for both large and small projects appears to be normally distributed and do not violate the basic assumptions of T-test.

Small project data show a greater range of cost growth compared to large projects. The standard deviation for small projects is 0.124, greater than 0.102 for large projects. The test of Equality of Variances indicates a p-value of 0.0025. The difference is significant at the alpha level of 0.05 and the assumption of unequal population variance is made. The small projects mean is -0.08, smaller than the mean for large projects of -0.019. This mean difference is also statistically significant at the alpha level of 0.05 (p-value<0.0001).

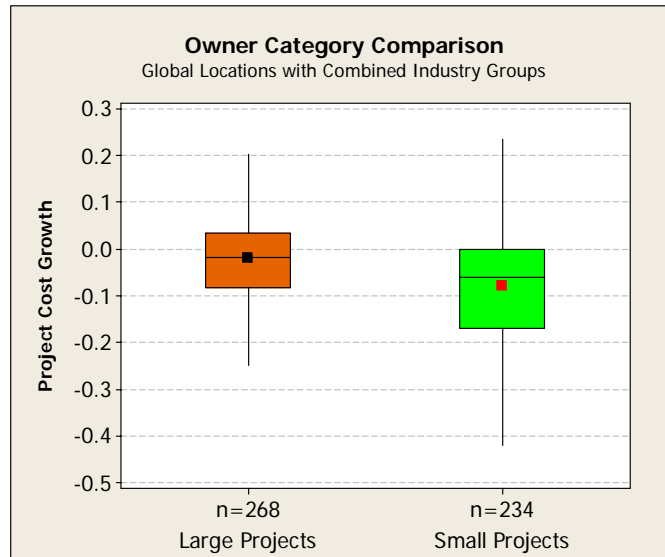


Figure 29: Owner Project Cost Growth Comparison

#### 7.1.1.2. *Change Cost Factor*

Figure 30 shows the differences found for owner Change Cost Factor by project size. The sample includes 189 large projects and 213 small projects. Change Cost Factor appears to be normally distributed for both large and small projects and does not violate the basic assumptions of the T-test.

Again, small project data shows a greater range with the standard deviation at 0.063, compared to 0.053 for large projects standard deviation. Although test of Equality of Variances indicates a p-value of 0.014, the difference of standard deviation between large and small projects does not imply a practical difference for real-world applications and this statistical significance might be

driven by the sample size. The mean value for both large and small projects is approximately 0.05 and is not statistically significant.

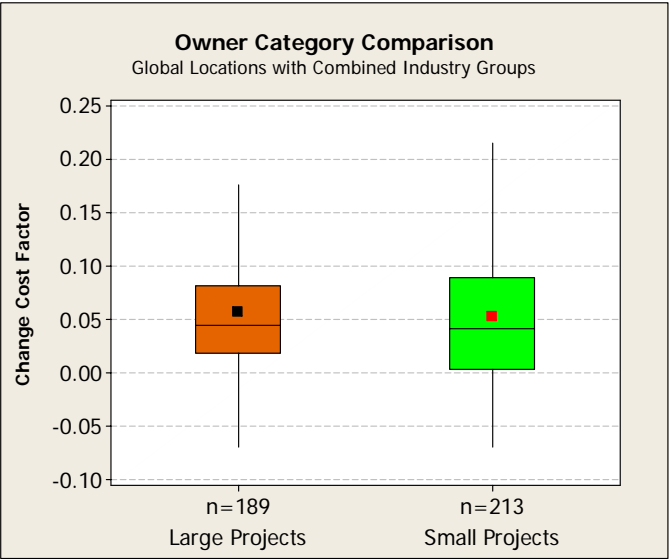


Figure 30: Owner Change Cost Factor Comparison

### 7.1.1.3. Pre-Project Planning Practice Use

Figure 31 illustrates the difference of owner Pre-Project Planning Practice Use by project size. The sample includes 275 large projects and 147 small projects. Since only a portion of the BM&M small projects were submitted using the large project questionnaire containing large project best practices data, there is a drop in the available sample size in the small projects category for practice use comparisons.

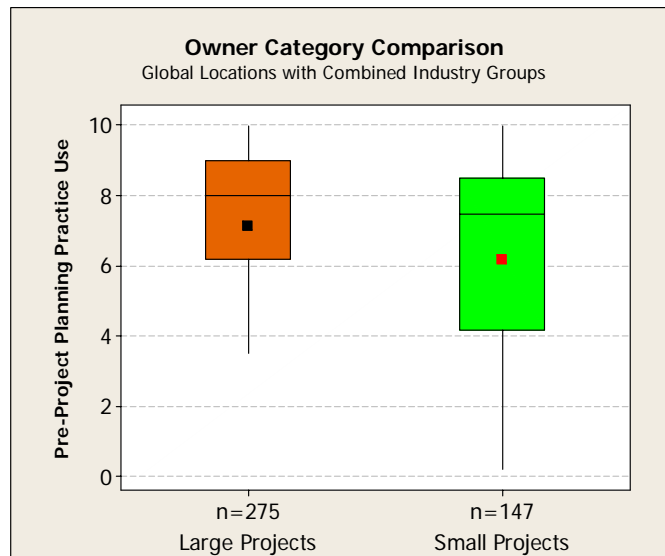


Figure 31: Owner Pre-Project Planning Practice Use Comparison

Unlike the performance metrics, the Pre-Project Planning Practice Use Index for the large and small projects appears to be skewed and has a longer tail for low scores. In this case, there exists a weakness in the assumption of normality for the standard T-test and the results could be undermined.

As found in the owner performance comparisons, small project practice use data have a greater range of distribution compared to large projects. The standard deviation for small projects is 3.217, greater than the standard deviation for large projects of 2.592 with a statistically significant difference (p-value=0.0023). The mean Pre-Project Planning Practice Use for small projects is 6.171 and 7.155 for large projects. The mean difference is also statistically significant (p-value=0.0016), indicating that small project owners use fewer Pre-Project Planning practices.

#### **7.1.2. Selected Contractor Comparisons**

This section illustrates the contractor comparisons for large and small projects. Two performance metrics and one practice use metric are depicted; however, as with the owner data, a summary of all performance and practice use metrics is provided in Table 21 and Table 23. These analyses depicted include: (1) Project Budget Factor, (2) Change Cost Factor, and (3) Team Building Practice Use. Section 7.1.3 summarizes the comparison results.

##### ***7.1.2.1. Project Budget Factor***

Figure 32 depicts the differences in Project Budget Factor between large and small project metrics for contractors. The comparison sample contains 252 large projects and 186 small projects. The box-whisker plot indicates that Project Cost Growth for both large and small projects appears to be normally

distributed. The distribution of Project Budget Factor does not seem to violate normality assumption of the standard T-test.

The standard deviation for the small project metric is 0.11, which is greater than the 0.078 for the large projects metric. The difference in variance is statistically significant at an alpha level of 0.05 ( $p\text{-value} < 0.0001$ ). The mean value for small projects is 0.963, and is 0.969 for large projects. The mean difference is not statistically significant ( $p\text{-value} = 0.5486$ ).

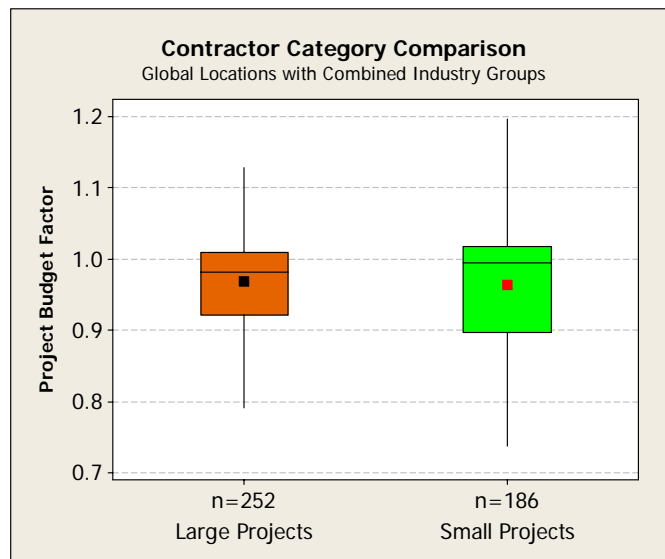


Figure 32: Contractor Project Budget Factor Comparison

#### 7.1.2.2. Change Cost Factor

Figure 33 depicts the comparison for Change Cost Factor. The box-whisker plot for Change Cost Factor indicates that large projects appear more

normally distributed compared to small projects. The small projects have approximately one-fourth of projects reporting 20 percent or more Change Cost Factor which indicates a longer tail. However, the distribution does not pose a particular problem in the normality assumption for the standard T-test.

Similar to the owner analysis, the small project dataset shows greater variability. The standard deviation for small projects is 0.127 and the standard deviation for large projects is 0.075. The difference in variability is statistically significant ( $p\text{-value} < 0.001$ ). The small projects have a mean value of 0.096, which is 57 percent greater than the large project mean of 0.055. The mean difference is proven to be statistically significant ( $p\text{-value} < 0.0001$ ).

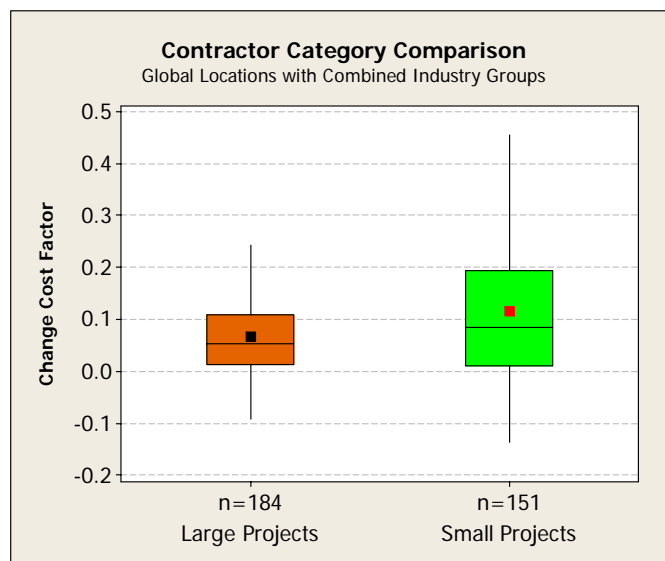


Figure 33: Contractor Change Cost Factor Comparison

### 7.1.2.3. Team Building Practice Use

Figure 34 illustrates the difference of contractor Team Building Practice Use between large and small projects. The distribution of Team Building Practice Use Index for small projects is skewed to the right. Similar to most practice use index distributions, the skewed distributions introduce a problem in the normality assumption. As a result, the T-test results for the practice use indices should be interpreted with caution.

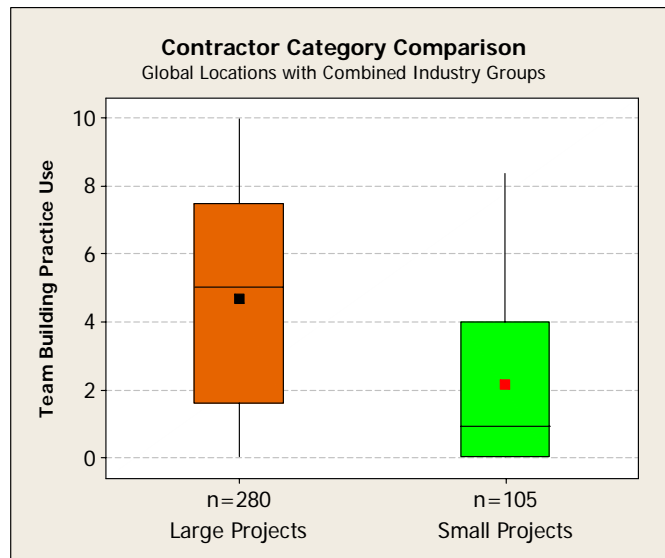


Figure 34: Contractor Team Building Practice Use Comparison

The top score for small projects is only 8.387, while the large project dataset ranges from 10 (full use) to zero (practically no use). The standard deviation of large project is 3.27, greater than the small project standard deviation of 2.547. This difference is statistically significant (p-value=0.0035) and the large projects demonstrate a higher variability in team building practice use. It



should be noted that higher practice use variability should be interpreted differently since it does not necessary indicate additional risks in project execution. The high variability observed in large projects indicates for owner projects a wide range of practice acceptance, which is contingent upon the company's philosophy, and management culture. It is often implemented more on the owner side since contractor would not implement such practices if the owners do not pay for the expenses.

Since the Team Building Practice was originally developed for large projects, contractors executing small projects do not use the practice as much as on large projects. The mean value for the small project dataset is 2.131, nearly 50 percent lower than the large project mean of 4.667. The mean difference is statistically significant ( $p\text{-value} < 0.0001$ ).

### **7.1.3. Section Summary**

The differences between large and small projects are summarized in this section. The differences in performance metrics are discussed first, followed by the differences in practice use metrics.

#### ***7.1.3.1. Differences in Performance Metrics by Project Size***

Table 21 and Table 22 summarize the differences in performance metrics between large and small projects. The tables provide the N value, mean, and standard deviation for each performance metric by project size. Table 21 presents the owner results and Table 22 the contractor results. The tables highlight which project size category (Large or Small) show a greater variance. The shaded cells indicate the size category with greater variance, significant at  $\alpha=0.05$  or better under the test of equal variance. Also shown are differences in means for large and small projects. The asterisks (\*) are used to indicate better performance based on the T-test results of mean differences at  $\alpha=0.05$ .

Table 21: Summary of Differences in Owner Performance Variation

Performance Metrics	Owner Large Projects			Owner Small Projects		
	N	mean	SD	N	mean	SD
Project Cost Growth <sup>1, 2</sup>	268	-0.019	0.102	234	-0.076	0.124
Project Budget Factor <sup>1, 2</sup>	273	0.926	0.101	241	0.879	0.113
Project Schedule Growth <sup>1, 2</sup>	248	0.05	0.15	223	0.09	0.204
Project Schedule Factor	244	1.005	0.128	216	1.009	0.146
Change Cost Factor <sup>1</sup>	189	0.057	0.053	213	0.054	0.063

1. Indicate significant difference in variance (SD),  $\alpha < 0.05$

2. Indicate significant mean project performance difference,  $\alpha < 0.05$

Table 22: Summary of Differences in Contractor Performance Variation

Performance Metrics	Contractor Large Projects			Contractor Small Projects		
	N	mean	SD	N	mean	SD
Project Cost Growth <sup>1</sup>	269	0.048	0.151	177	0.082	0.206
Project Budget Factor <sup>1</sup>	252	0.969	0.078	186	0.963	0.110
Project Schedule Growth <sup>1, 2</sup>	259	0.019	0.098	149	0.042	0.116
Project Schedule Factor	258	0.975	0.082	155	0.972	0.085
Change Cost Factor <sup>1, 2</sup>	184	0.066	0.075	151	0.116	0.127

1. Indicate significant difference in variance (SD),  $\alpha < 0.05$

2. Indicate significant mean project performance difference,  $\alpha < 0.05$

Comparisons show that small projects generally have higher variances across the board, regardless of respondent type. The differences are generally significant, with the most significance in Project Cost Growth, Project Schedule Growth, and Change Cost Factor. The analysis results show that small project performance metrics have greater variability thus implying small project owners are exposed to higher risks in terms of project performance parameters.

The differences in mean values between large and small projects, suggest the following findings:

- Small Projects generally demonstrate higher Project Schedule Growth as compared to large projects, but have similar performance in Project Schedule Factor. Since Project Schedule Factor adjusts for the schedule impact of approved project change orders, the higher Project Schedule Growth that small projects incurred are likely a result of project changes.
- Contractors may track change more rigorously. Both large and small project contractors report more changes than the owners as shown by the mean values of the Change Cost Factor. Small project contractors especially have high Change Cost Factors. Although section 5.2.3.1 discussed that nearly 25 percent of small project contractors reported little to no changes, the high mean Change Cost Factor in Table 21 indicates that many small projects have high Change Cost Factors. The high Change Cost Factors also had a negative effect on the contractor Project Cost Growth.
- Owners appear to report changes in a similar manner regardless of project size. The Project Cost Growth and Project Budget Factor, however, have a significantly lower average value in small projects. As discussed previously in section 5.2.1.1 and 5.2.1.2, the low

average values could indicate a higher contingency reported on smaller projects.

### 7.1.3.2. Differences in Practice Use Metrics by Project Size

Table 23 and Table 24 summarize the differences in practice use metrics between large and small projects that were submitted using the Large Projects Survey. Table 23 presents the owner findings and Table 24 the contractor results. The tables highlight which project size category (Large or Small) implement more best practices. The shaded cells indicate the size category with higher average practice implementation significant at  $\alpha=0.05$  or better. The tilde indicates the category with larger variance, significant at  $\alpha=0.05$  or better under the test of equal variance.

Table 23: Summary of Differences in Owner Practice Use Metrics

Practice Use Metrics	Owner Large Projects			Owner Small Projects		
	N	mean	SD	N	mean	SD
Pre-Project Planning <sup>1,2</sup>	275	7.155	2.592	147	6.171	3.217
Constructability	238	4.694	2.632	138	4.162	2.558
Team Building <sup>1,2</sup>	275	5.036	3.100	129	2.107	2.547
Project Change Management <sup>1,2</sup>	237	7.940	1.691	142	7.422	2.328
Zero Accident Technique <sup>1,2</sup>	281	7.990	1.512	138	7.187	1.961

1. Indicate significant mean practice use implementation difference,  $\alpha < 0.05$

2. Indicate significant difference in variance (SD),  $\alpha < 0.05$

Table 24: Summary of Differences in Contractor Practice Use Metrics

Practice Use Metrics	Contractor Large Projects			Contractor Small Projects		
	N	mean	SD	N	mean	SD
Pre-Project Planning <sup>1</sup>	217	6.638	2.723	109	5.958	2.558
Constructability <sup>1</sup>	209	5.123	2.913	92	3.707	2.686
Team Building <sup>1,2</sup>	280	4.667	3.269	105	2.131	2.547
Project Change Management	196	7.994	1.864	93	7.591	1.749
Zero Accident Technique <sup>1,2</sup>	247	8.840	1.196	51	7.736	1.853

1. Indicate significant mean practice use implementation difference,  $\alpha < 0.05$

2. Indicate significant difference in variance (SD),  $\alpha < 0.05$

Comparisons show that large projects implement the best practices better than small projects. Large projects consistently have higher average practice use scores and are statistically significant at the alpha level of 0.05, with the exception of constructability practice use for owners and project change management in contractors (both significant at 0.1). The results are consistent with past research indicating that small projects are generally less likely to implement best practices developed specifically for large projects.

The differences in variance of practice use, unlike the performance metrics, should not be interpreted directly as projects risks, but to the extent that practice use correlates with performance, could imply higher risk. Figure 31, for example, compares the owner Pre-Project Planning Practice Use. The higher variance in small projects indicate that Pre-Project Planning is being implemented at both a high level and a lower level, hence the large variation. Similar observation can be found in:

- Owners Project Change Management Practice Use,
- Owners Zero Accident Technique Practice Use, and

- Contractors Zero Accident Technique Practice Use.

Conversely, if the practice use is not implemented highly on small projects, as indicated in Figure 34 (contractor Team Building practice use), the result indicates a lower variability. This further indicates that Team Building practice is not widely accepted on contractor small projects. Similar observations can also be found among:

- Contractors Pre-Project Planning Practice Use,
- Owners and Contractors Constructability Practice Use,
- Owners and Contractors Team Building Practice Use, and
- Contractors Project Change Management Practice Use.

## **7.2. BI-VARIATE REGRESSION ANALYSIS OF PROJECT COST GROWTH AND PRACTICE USE INDEX**

The bi-variate linear regression model is introduced herein to analyze the relationship between project performance and practice use. Project Cost Growth is chosen because it is the most frequently listed project driver. Cost and financial metrics have a direct impact on business decisions. Exploring the impact of practice implementation helps to identify the factors driving better cost performance.

The summated small project practice use indices, as described in Chapter 6, are regressed individually with Project Cost Growth. These regression analyses help identify the impact of small project practice use on Project Cost Growth. Owner and contractor projects are analyzed separately due to the different perspectives in projects.

### **7.2.1. Data Preparation and Model Diagnostics**

Precaution was exercised to ensure that there were no serious violations of the basic assumptions of the linear regression model. These are addressed later in Section 7.2.1.2 regarding Regression Diagnostics. The following procedures were applied to the regression models presented in this research.



#### ***7.2.1.1. Transformation of Practice Use Data***

Small project practice use data presented in Chapter 6 demonstrates skewness and difference in the range of distribution. Standardization was used to transform the practice use data to reduce the impact of influential observations to the regression analysis. The standardization approach, in addition, offers a viable method to combine practice use indices for further analysis. Detailed discussions of analyses on combined indices are presented later in Section 7.4.

The standardization approach applied to the practice use data includes two steps. First, the practice use values ( $X$ ) are transformed into the standard values ( $Z$ ) using the sample mean ( $\mu$ ) and standard deviation ( $\sigma$ ). The standardized z-values are defined as:

$$Z = \frac{X - \mu}{\sigma} \quad \text{Eq. 11}$$

The z-values distributes in the  $(-\infty, \infty)$  range as a normal distribution with a mean of zero and a standard deviation of one, if  $X$  is normally distributed. Z-values approximate the distance between the sample mean and individual values in numbers of standard deviation. For example, a z-value of one indicates the observation is one standard deviation larger than the sample mean; a z-value of negative two indicates an observation two standard deviations smaller than the sample mean.

The z-values are further transformed into the cumulative distribution function (cdf) using the NORMDIST function in Microsoft Excel®. The transformed values represent the probability, or area, to the left of the standard normal curve.

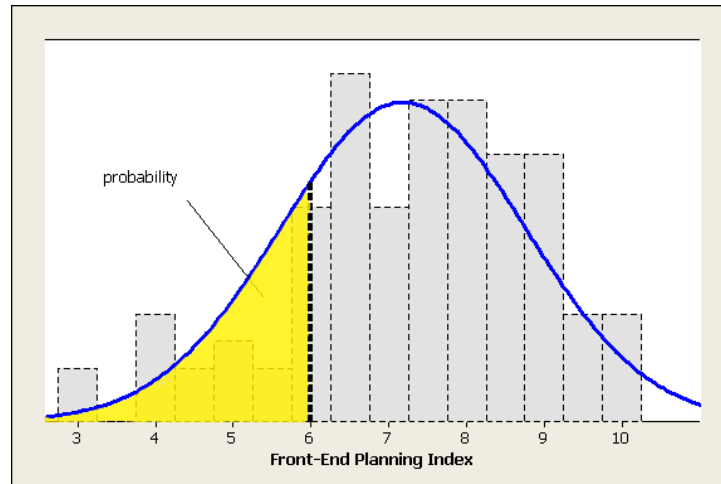


Figure 35: Standardization and Normal Transformation of Sample Data

Figure 35 illustrates a typical distribution of a practice use index. For example, a project score of 6.0 in the front-end planning is ultimately transformed to 0.286, indicating that the score is better than approximately 29 percent of projects (left-tail probability). The final transformed practice use values distributes in the zero to one range, providing intuitive information regarding the position of specific observations.

#### **7.2.1.2. Regression Diagnostics**

Regression diagnostics were performed to discern if the basic underlying assumption of the regression model was violated. Analysis results were checked for normally distributed errors and constant error variance across fitted values. Four diagnostic plots were generated for each bi-variate model, including (1) the

normal probability plot of residuals (q-q plot), (2) the histogram of residuals, (3) the residuals versus fitted values, and (4) the residuals versus the order of the data. Appendix F contains the plots for each regression analysis.

The normal probability plot and the histogram of residuals help check for normally distributed errors. The residual normal probability plot forms a straight line when errors tend to be normally distributed. All models analyzed in this research indicated that the errors are normally distributed within a reasonable tolerance.

Diagnostic methods to examine the assumption of constant error variance were conducted by investigating the residual versus fitted values plot and the residuals versus the order of the data plot. The errors were found to have constant variance within a reasonable tolerance.

### 7.2.2. Owner Regression Results

Figure 36 illustrates the bi-variate relationship between owner Project Cost Growth and design practice use for small projects. Similar models were developed for all small project practices and the results are shown in Table 25.

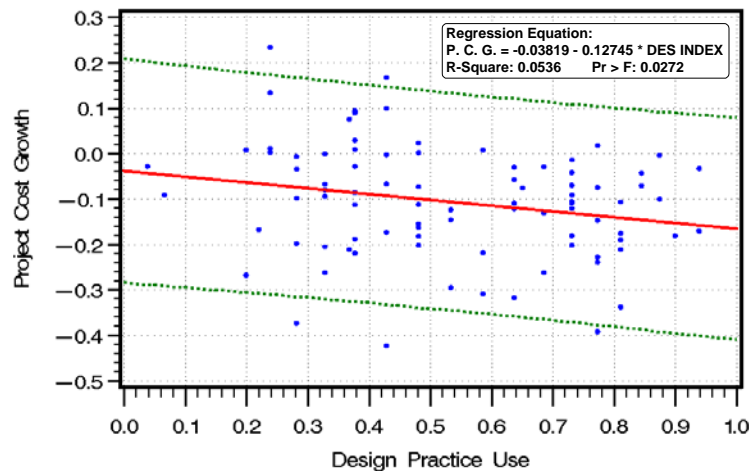


Figure 36: Owner Project Cost Growth vs. Design Practice Use Scatter Plot

The model shown in Figure 36 was selected to illustrate the analysis performed. The regression slope is depicted as the solid line while the dashed lines form the 95 percent confidence interval for individually predicted values. The regression model shows a negative slope of -0.12745, indicating that higher design practice use correlates with better (lower) Project Cost Growth. The model significance is indicated by the p-value, which is 0.0272. The low p-value rejects the null hypothesis and supports the regression slope is different from zero. The R-square indicates the model fit, which is 0.0538 and indicates that the regression model explains 5.38 percent of the variability shown between

Project Cost Growth and Design Practice Use. The R-square presented is fairly low, indicating that a bi-variate model might be insufficient in explaining the relationship between the two variables. Although the bi-variate model can in some cases be used to establish a significant relationship between practice use and cost growth, a more fully specified model incorporating multiple practices would be preferable.

Table 25 summarizes the bi-variate models for owner projects between Project Cost Growth and each of the practice use variables. The N values indicate the number of samples analyzed in each pair. Statistics of the bi-variate linear regression are presented. Rankings of the relationship strength (indicated by the slope) are listed for regression coefficients. The key findings are described below.

Table 25: Owner Projects Practice Use Indices Regression Summary

Dependent Variable	Independent Variable	N	Bi-variate Linear Regression			
			R-Square	Slope	p-value	Ranking
Project Cost Growth	Front-End Planning	91	0.046	-0.103	0.046	2
Project Cost Growth	Design	91	0.054	-0.127	0.027	1
Project Cost Growth	Procurement	88	0.007	-0.038	0.439	7
Project Cost Growth	Construction	93	0.012	-0.046	0.291	6
Project Cost Growth	Start-up & Commissioning	87	0.000	0.007	0.900	9
Project Cost Growth	Organization	94	0.002	-0.018	0.676	8
Project Cost Growth	Project Processes	92	0.039	-0.093	0.061	3
Project Cost Growth	Project Controls	94	0.030	-0.076	0.096	4
Project Cost Growth	Safety	93	0.000	0.012	0.862	10
Project Cost Growth	A/I Technology	91	0.013	-0.049	0.281	5

Shading indicates significant results,  $\alpha < 0.05$

Most of the regression models analyzed indicate negative regression slope, with the exception of start-up and safety practices. The negative slope, as described earlier, indicates a correlation between better practice implementation and cost savings (reduction). This result overall validates ***H3: Better implementation of small project practices correlates with better project performance.***

Although regression slopes follow the hypothesized trend in general, only front-end planning (p-value: 0.046), design (p-value: 0.027), project processes (p-value: 0.061), and project controls (p-value: 0.096) offer statistical support indicating a significant relationship at alpha 0.1 or better. The analysis results indicate that the positive slope of start-up and safety are not significant.

The R-square observed in the above models are low. This indicates that the practices failed to account for most of the variance under the bi-variate relationship. Front-end planning and design account for the highest R-square among all practice use indices, with 0.046 and 0.054, respectively. This is not unusual for this type of data and a model with only one explanatory variable. Many factors affect a project's cost growth, taken individually these variables account for only a small part of the variance in cost growth, but taken together they could explain a reasonable amount of the variance.

The practices that do not show a significant relationship with Project Cost Growth may correlate better with other performance metrics such as schedule, changes, or safety. For example, safety practice use implementation generally correlates better with safety performance (CII 2003).

The non significant slopes should not be interpreted as the practice use implementation having no effect on Project Cost Growth. Instead, it may indicate that the relationship may not be detectable using a simple bi-variate model with the data sample available. In addition, the low R-square values also suggests that the model may very well need to account for other factors in order to fully explain the effect of practice use implementation.

Analysis between individual practice use items (questions) and Project Cost Growth can explain the impacts of each question and can ultimately lead to better performing indices as they are further developed. An item level analysis is recommended for future research in the recommendations section.

### 7.2.3. Contractor Regression Results

Table 26 summarizes the bi-variate models for contractor projects between Project Cost Growth and each of the practice use variables. Similar to owners, the N value indicates the number of projects analyzed in each pair. Key statistics for the bi-variate regression including the R-square, slope, and p-value are listed. Rankings of the relationship strength (indicated by the slope) are listed for regression coefficients.

Table 26: Contractor Projects Practice Use Indices Regression Summary

Dependent Variable	Independent Variable	N	Bi-variate Linear Regression			
			R-Square	Slope	p-value	Ranking
Project Cost Growth	Front-End Planning	64	0.234	-0.257	<.0001	5
Project Cost Growth	Design	65	0.293	-0.277	<.0001	3
Project Cost Growth	Procurement	57	0.004	-0.044	0.638	8
Project Cost Growth	Construction	54	0.138	-0.214	0.006	7
Project Cost Growth	Start-up & Commissioning	54	0.267	-0.288	<.0001	2
Project Cost Growth	Organization	67	0.002	-0.032	0.758	9
Project Cost Growth	Project Processes	67	0.182	-0.218	0.000	6
Project Cost Growth	Project Controls	66	0.207	-0.260	0.000	4
Project Cost Growth	Safety	55	0.371	-0.320	<.0001	1
Project Cost Growth	A/I Technology	56	0.002	0.034	0.717	10

*Shading indicates significant results,  $\alpha < 0.05$*

Except for the Automation/Technology Index, the regression analyses produce negative slopes indicating that increased practice use implementation on most practices leads to better cost performance. Statistical tests indicate that seven out of nine of the negative slopes from the regression analyses are significant at the alpha level of 0.05, including (1) Front-End Planning, (2) Design, (3) Construction, (4) Start-up, (5) Project Processes, (6) Project Controls,



and (7) Safety. Procurement and Construction practice use regressions were not significant.

The R-square values indicate a considerably better fit in general compared to owner results. The safety practice use index has the largest R-square and indicates the strongest bi-variate relationship with Project Cost Growth. This however, does not warrant concluding that better Project Cost Growth can be achieved by solely improving safety practice use. The regression results very likely indicate that contractors who focus on safety practices tend to be the ones that are generally more proficient in project management practices, which ultimately lead to better project performance. Implementation of safety practices may act as a proxy for the effectiveness of contractor's project management procedures in general.

The non significant practice use regressions (procurement and organization) may correlate better with other areas of project performance. The relationship may be further explained by including other project factors such as project participation, alliance, and environment impacts. It may also indicate a problem in the construct of the index and that further item level analysis is needed.

Compared to owner results, the regression fit for contractor data is considerably stronger in general. Further investigation was conducted to check for compositional differences in project characteristics between owners and contractors. Project characteristics investigated includes industry group, project nature, and project location. Scatter plots of the diagnostic charts are included in

Appendix G. The diagnostic plots did not offer clear evidence of compositional differences among these characteristics.

It was observed that the distribution of individual contractor companies is a strong factor in the difference of regression outcomes between respondent types. The strong regression of contractors may be due to contributions from two companies of higher practice use projects with low Project Cost Growth and another company of lower practice use projects showing higher Project Cost Growth are highlighted in the figure below. Figure 37 illustrates the company distribution between Project Cost Growth and Design Practice Use. To protect confidentiality, the companies are identified by symbols.

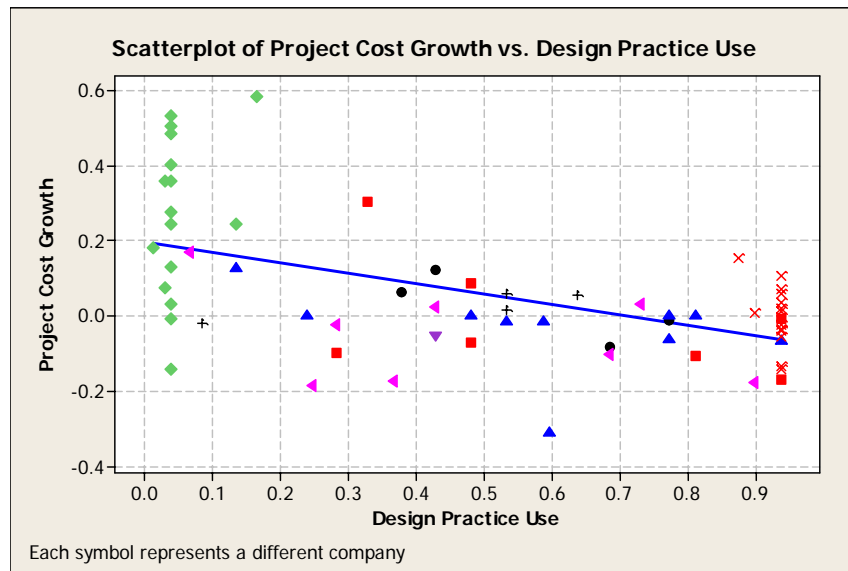


Figure 37: Contractor Scatter Plot by Company

Figure 37 illustrates that two ends of the graph are dominated by two companies, labeled with the symbol (×) and (♦). The two companies also scored in a similar pattern in other practices such as front-end planning, start-up, project processes, and safety. It is observed that the variability in practice use within the two companies is low. Since the projects within the two companies are submitted by an individual who oversees the benchmarking activity, there may be a systematic bias in the individual's response for practice implementation in different projects. However, no specific reason suggests that the data are not inaccurate. The similar practice use indices within the companies may imply that standard procedures were applied on all projects.

Appendix G further gives a regression summary of a random sample that filters out 50 percent of the projects from the two companies. It is believed that the filtered sample would reduce the bias introduced by the companies. The regression summary on the filtered sample did not indicate significant deviation from findings presented earlier and given in Table 26. It is acknowledged that even after removing half of the projects submitted by the two companies, the proportion of the particular companies is still high at both ends of practice use and opportunity for bias exist. However, it was concluded that there is inconclusive evidence of a strong systematic bias based on company practice use score distribution. Thus, no data are excluded from further analysis.

The high design and front-end planning scores observed on certain contractor projects indicate that it is possible, if not likely, that a long term relationship alliance exists between certain contractors and owners. The

strategic alliance between owner and contractors, however, may not be representative of the entire industry group but only to a specific sector. For example, a heavy industrial owner operating a refinery plant may have alliance contractors on site to facilitate maintenance and purchase orders. In this case, contractors are likely to be familiar with the owner's process and indicate high practice use scores. Owner practice use data, conversely, tends to have smaller ranges and fewer projects indicating high scores. The difference in the range of practice use data between owners and contractors may be another reason affecting the strength of correlations. Range restrictions refer to a situation where the range of the dependent variable (practice use index) is restricted, and the correlation will usually fall (Range Restrictions, Bobco 2001). This may be another possible reason for the weak correlations observed on the owner data.

### **7.3. T-TEST COMPARISON OF PROJECT COST GROWTH AND PRACTICE USE INDEX**

To further examine the difference in Project Cost Growth values in relation to the implementation of different practice use indices, the sample of projects was divided into two categories based on the median value of individual practice use. Projects scoring equal to or better than the median value are categorized as "High" practice users (implementers) and the remaining projects are categorized as "Low" practice users. The T-test analysis is performed to measure the differences in the Project Cost Growth mean between high and low practice users.

### 7.3.1. Owner Test Results

Table 27 summarizes the T-test comparisons of differences in Project Cost Growth mean in relation to “High” and “Low” practice users among owner projects. The pooled variance column indicates the assumptions regarding variances made based on the test of equal variance. The “pooled” test assumes that the populations have equal variances ( $p\text{-value} > 0.05$ ) and uses degrees of freedom  $n_1+n_2-2$ , where  $n_1$  and  $n_2$  are the sample sizes for the “High” and “Low” categories. The Satterthwaite values in the pooled variance column reject the null hypothesis of equal variance concluding unequal variance and uses the Satterthwaite (1946) approximation for degrees of freedom.

For each category, the sample size (N), mean, and the standard deviation (SD) are displayed. The appropriate test statistic is selected based on the test of equal variance. The p-value of the appropriate test statistic is listed in the last column. The shaded cells indicate the category contributing to better Project Cost Growth, with a statistically significant result at  $\alpha=0.05$  or better. An asterisk (\*) indicate the category with a smaller standard deviation (variance) which is significant at  $\alpha=0.05$  or better.

Table 27: Owner Projects Practice Use Indices T-test Summary

Test Variable	Grouping Variable	Group Characteristics				Test of Equal Variance (p-value)	Pooled Variance	T-test (p-value)
		Category	N	mean	SD			
Project Cost Growth	Front-End Planning	Low	39	-0.082	0.137	0.256	Pooled	0.114
		High	52	-0.124	0.116			
Project Cost Growth	Design <sup>1, 2</sup>	Low	38	-0.071	0.145	0.008	Satterthwaite	0.029
		High	53	-0.132	0.097			
Project Cost Growth	Procurement	Low	36	-0.094	0.109	0.321	Pooled	0.390
		High	52	-0.117	0.128			
Project Cost Growth	Construction <sup>1</sup>	Low	43	-0.078	0.115	0.607	Pooled	0.048
		High	50	-0.128	0.124			
Project Cost Growth	Start-up & Commissioning	Low	51	-0.105	0.134	0.239	Pooled	0.895
		High	36	-0.101	0.111			
Project Cost Growth	Organization	Low	46	-0.109	0.142	0.075	Pooled	0.977
		High	48	-0.108	0.109			
Project Cost Growth	Project Processes	Low	40	-0.087	0.129	0.477	Pooled	0.181
		High	52	-0.121	0.116			
Project Cost Growth	Project Controls <sup>1</sup>	Low	41	-0.069	0.123	0.813	Pooled	0.006
		High	53	-0.139	0.119			
Project Cost Growth	Safety	Low	46	-0.103	0.126	0.977	Pooled	0.777
		High	47	-0.111	0.126			
Project Cost Growth	A/I Technology	Low	49	-0.101	0.111	0.325	Pooled	0.591
		High	42	-0.115	0.129			

1. Indicate significant mean project cost growth difference,  $\alpha < 0.05$

2. Indicate significant difference in variance (SD),  $\alpha < 0.05$

The results of the T-test analysis can be compared to the regression summaries listed Table 25. The regression models analyze the relationship between performance and practice use on a continuous scale, while, T-test groups high and low practice users and assess their differences. T-tests offer a clear comparison between high and low practice users and is a better method since the goal of this research does not seek to predict the outcome of practice use implementation. In addition, the test of equality of variance offers flexibility to adjust the sample variance assumption and could further detect the group with lower variability.

The regression summaries indicate significance in front-end planning, design, project processes, and project processes at the alpha level of 0.1 or better. At the same confidence level, design, construction, and project controls are significant under the T-test. The “High” practice use category consistently correlates with better cost performance, which aligns with the negative slopes observed in the regression models. Front-end planning, construction, and project processes differ in the significance level between methods due to a wider spread of data, indicated by a relatively low R-square. The wider spread of data causes inconsistency in grouping of practices with medium implementation efforts. It is suggested that filtering out the grey area in practice use implementation could provide more consistent results in future analyses.

The largest gap of improvement opportunity, from the “Low” practice use category to the “High” practice use category, belongs to the implementation of project controls practice use. The improvement gap of project controls, design, and construction practice use is seven, six, and five percent Project Cost Growth, respectively. Since correlations exist between individual practices, the improvement potential established using bi-variate analyses can not be summed to achieve higher savings when more than one practice use is considered. The difference in group cost growth can be best interpreted as the potential for improved performance when moving from low use to high use of the practices. The impact of combined practice indices will be discussed in Section 7.4.

Front-End Planning, Procurement, and Project Processes show observed improvement in Project Cost Growth at two percent or more when comparing the

differences between the “Low” and “High” user category, however, these findings lack statistical significance.

### 7.3.2. Contractor Test Results

Table 28 summarizes the T-test comparisons of differences in Project Cost Growth mean values for “High” and “Low” practice users among contractor participants. The shaded cells indicate the category with a lower Project Cost Growth mean that is statistically significant at the alpha level of 0.05.

Table 28: Contractor Projects Practice Use Indices T-test Summary

Test Variable	Grouping Variable	Group Characteristics				Test of Equal Variance ( <i>p-value</i> )	Pooled Variance	T-test ( <i>p-value</i> )
		Category	N	mean	SD			
Project Cost Growth	Front-End Planning <sup>1, 2</sup>	Low	32	0.128	0.226	<.0001	Satterthwaite	0.001
		High	32	-0.021	0.082			
Project Cost Growth	Design <sup>1, 2</sup>	Low	32	0.141	0.213	<.0001	Satterthwaite	0.000
		High	33	-0.029	0.091			
Project Cost Growth	Procurement	Low	29	0.065	0.19	0.969	Pooled	0.846
		High	28	0.075	0.188			
Project Cost Growth	Construction <sup>1, 2</sup>	Low	28	0.138	0.212	0.041	Satterthwaite	0.008
		High	26	0.003	0.140			
Project Cost Growth	Start-up & Commissioning <sup>1, 2</sup>	Low	29	0.158	0.214	<.0001	Satterthwaite	0.000
		High	25	-0.023	0.091			
Project Cost Growth	Organization	Low	33	0.052	0.192	0.571	Pooled	0.934
		High	34	0.055	0.174			
Project Cost Growth	Project Processes <sup>1, 2</sup>	Low	31	0.128	0.228	<.0001	Satterthwaite	0.003
		High	36	-0.011	0.092			
Project Cost Growth	Project Controls <sup>1, 2</sup>	Low	31	0.112	0.229	<.0001	Satterthwaite	0.009
		High	35	-0.008	0.085			
Project Cost Growth	Safety <sup>1, 2</sup>	Low	27	0.164	0.21	0.003	Satterthwaite	0.000
		High	28	-0.018	0.115			
Project Cost Growth	A/I Technology <sup>1, 2</sup>	Low	21	0.009	0.121	0.014	Satterthwaite	0.021
		High	35	0.113	0.207			

1. Indicate significant mean project cost growth difference,  $\alpha < 0.05$

2. Indicate significant difference in variance (SD),  $\alpha < 0.05$



With the exception of automation/integration technology practice use, the practices that indicate statistical significance in T-test also are significant in the regression summaries shown in Table 26. These practices consistently indicate projects with high practice use implementation show a lower mean Project Cost Growth, which aligns with the negative slope shown in regression models.

Compared to owner's T-test results in Table 27, most Practices show significance in the mean differences. Despite smaller sample sizes, the contractors indicate more statistical significance in practices, compared to the owners, with a total number of eight to three, respectively.

The largest gap between the "Low" and "High" practice use lies in the safety category, and is 18.2 percent Project Cost Growth. Among other practices, the improvement gap of start-up and design practices rank second and third, respectively. The improvement gap of start-up practice use is 18.1 percent and is 17 percent for design. Similar to owner results, the potential improvement of the individual practices cannot be summed; effects of combined practice use are addressed in section 7.4.

The "High" practice use category in Front-End Planning, Design, Construction, Start-up, Project Processes, Project Controls, and Safety not only show lower Project Cost Growth but also indicate a smaller variance. The result implies that higher practice utilization on contractor projects correlates with reduced risks and better cost performance.

Procurement and organization practices did not show statistically significant differences in means, which also was found for owner projects. The

reason that test results failed to show statistical significance are unclear and could be explored in more detail through item level analysis. Thus, a detailed item-level analysis is recommended for future research.

#### **7.4. BI-VARIATE REGRESSION ANALYSIS OF PROJECT PERFORMANCE AND COMBINED PRACTICE USE INDEX**

Bi-variate regression analysis provides useful information regarding the relationship between two variables and may provide an adequate model for preliminary analyses. A multiple regression model however, is often used to improve the bi-variate relationships. The multiple regression model explains more variance in the dependent variable compared to a bi-variate model. It also provides relative slopes and is useful in providing a more accurate estimate of the relative impact of the independent variables. However, the high correlation among owner and contractor practice use indices, found in the following section, undermines the usage of a multiple regression analysis due to issues of multicollinearity.

To facilitate further analysis of the practice use indices on project performance, various combined indices were developed. A Project Performance Index is introduced as an aggregate of project cost, schedule, and change performance. Several project practice use indices are developed by combining related small project practice use sections. Discussion detailing the development of these combined indices and their relationships follow.

#### 7.4.1. Correlation among Practice Use Indices

The practice use index correlations matrices of owners and contractors are provided in Table 29 and Table 30, respectively. The Pearson correlation coefficient is used to assess the strength and direction of linear correlation between each of the small project practices. The correlation can range from -1 to +1 indicating the direction of association. Zero indicates no linear correlation and values approaching -1 or +1 indicate strong correlation. Values in Table 29 and Table 30 indicate positive correlation for all practices as would be expected. For purposes of this analysis, only statistically significant coefficients, indicated by bold text, are considered for index development.

Table 29: Owner Practice Use Index Correlation Matrix

<b>Pearson Correlation Coefficients</b>									
<b>Bold indicates Statistical Significance <math>\alpha &lt; 0.5</math></b>									
	<b>Front-End Planning</b>	<b>Design</b>	<b>Procurement</b>	<b>Construction</b>	<b>Start-up</b>	<b>Organization</b>	<b>Project Processes</b>	<b>Project Controls</b>	<b>Safety</b>
<b>Design</b>	<b>0.622</b>								
<b>Procurement</b>	<b>0.369</b>	<b>0.474</b>							
<b>Construction</b>	<b>0.43</b>	<b>0.522</b>	<b>0.406</b>						
<b>Start-up</b>	<b>0.391</b>	<b>0.568</b>	<b>0.47</b>	<b>0.393</b>					
<b>Organization</b>	<b>0.335</b>	<b>0.444</b>	<b>0.307</b>	<b>0.372</b>	<b>0.344</b>				
<b>Project Processes</b>	<b>0.474</b>	<b>0.518</b>	<b>0.331</b>	<b>0.35</b>	<b>0.417</b>	<b>0.304</b>			
<b>Project Controls</b>	<b>0.415</b>	<b>0.504</b>	<b>0.33</b>	<b>0.58</b>	<b>0.39</b>	<b>0.364</b>	<b>0.523</b>		
<b>Safety</b>	0.11	0.09	0.17	<b>0.227</b>	0.152	<b>0.21</b>	<b>0.257</b>	<b>0.35</b>	
<b>A/I Tech.</b>	0.203	0.089	0.103	0.083	0.158	0.009	<b>0.372</b>	<b>0.329</b>	<b>0.231</b>

For both owners and contractors, the highest correlation is found between front-end planning and design. The correlation coefficients, for owner and contractors, are 0.622 and 0.905, respectively.

Strong correlation can be found between most practice use indices for both owners and contractors. In particular, projects that implement front-end planning and design practices generally do a good job at implementing other construction, start-up, project processes, and project controls practices as well. Overall, higher correlation coefficients are found among the contractor pairs.

Table 30: Contractor Practice Use Index Correlation Matrix

<b>Pearson Correlation Coefficients</b> <b>Bold indicates Statistical Significance <math>\alpha &lt; 0.5</math></b>									
	Front-End Planning	Design	Procurement	Construction	Start-up	Organization	Project Processes	Project Controls	Safety
Design	0.905								
Procurement	0.319	0.283							
Construction	0.789	0.79	0.596						
Start-up	0.828	0.877	0.289	0.687					
Organization	0.402	0.343	0.619	0.562	0.319				
Project Processes	0.76	0.788	0.19	0.659	0.769	0.43			
Project Controls	0.792	0.826	0.325	0.772	0.688	0.429	0.801		
Safety	0.829	0.89	0.22	0.722	0.832	0.182	0.842	0.767	
A/I Tech.	0.252	0.173	0.45	0.345	0.168	0.429	0.304	0.215	0.14

Notably for contractors, high correlation coefficients exist between safety practice use and other practices, with the exception of procurement, organization, and automation/integration technology. As discussed in Section 7.2.3, the

contractors that implement good safety practices tend to do well in other areas of practice use and have been found to have better cost performance. Conversely, on the owner side, safety practice use correlates considerably less with other practices. Projects that implement best practices may not consistently implement the safety practices. This finding suggests that maybe a separate safety division or authority exists external to the project that oversees safety. Most owners tend to implement safety practices or have safety programs at the organization level and these other practices may not be consistently implemented on all projects due to a “leaner” composition of teams. In addition, owners tend to execute projects with multiple contractors, which become increasingly difficult to implement practices throughout the project, especially when there are multiple layers of communication channels between the owner and contractors.

The A/I Technology index has the lowest correlation coefficients among the practice use indices. The implementation of automation or integration technology is likely a decision made at the program (organization) level and is not considered on a project by project basis. The ambiguous responses and correlations on A/I Technology Practice Use may also indicate that the questions are too hard to answer on small projects since the section is originally adapted from the Large Project Questionnaire.

#### 7.4.2. Development of the Combined Indices

In this section, Exploratory Factor Analysis (EFA) is conducted on the ten owner practice use indices. Following the description of the factor development, owner results are discussed. Section 7.4.4 presents analysis of contractor data, using the same approach.

Exploratory Factor Analysis (EFA) seeks to uncover the underlying structure of a set of variable and is often used as a variable reduction scheme. The factor analysis computes a set of eigenvalues and hence produces the uncorrelated components. This research uses both the scree test and a general guideline to account for 70 percent or more of the total variance. The scree test is a graphical method proposed by Cattell in 1966. The scree plot is depicted in Figure 38.

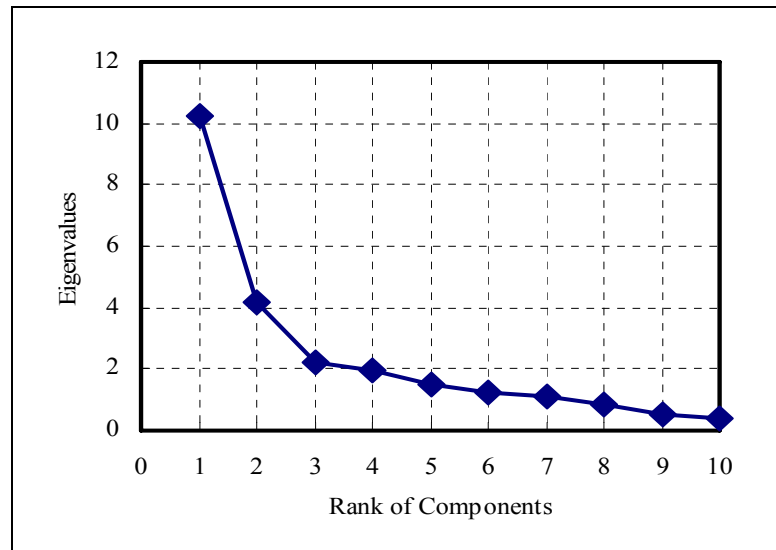


Figure 38: Scree plot for Practice Use Indices Factor Analysis

The scree test plots the magnitude of the eigenvalues on the Y axis and the components on the X axis (1<sup>st</sup> eigenvalue, 2<sup>nd</sup> eigenvalue, and so on). Generally, a breakpoint exists between components that account for a fairly large and distinct amount of variance and those components that do not. The recommendation is to retain all eigenvalues (components) before the breakpoint. In this example, the breakpoint is at three according to the scree plot, and two factors shall be retained. Since the first two factors only account for 60 percent of the total variance (generally considered low), one additional factor is retained. The three factors accounts for 68.5 percent (close to 70%) of the total variance.

The factors are then rotated using the Varimax method to increase interpretability. Rotation serves to make the output more understandable and is usually necessary to facilitate the interpretation of factors. Varimax rotation is an orthogonal rotation of the factor axes to maximize the variance of the squared loadings of a factor (column) on all the variables (rows) in a factor matrix, which has the effect of differentiating the original variables by extracted factor. Each factor will tend to have either large or small loadings of any particular variable. A Varimax solution yields results which make it as easy as possible to identify each variable with a single factor and is the most common rotation option. (Stevens 2002). The rotated factors loadings are given in Table 31.

Table 31: Owner Exploratory Factor Analysis Loading Matrix

<b>Rotated Factor Pattern</b> <b>Varimax Method</b>			
	<b>Factor 1</b>	<b>Factor 2</b>	<b>Factor 3</b>
<b>Front-End Planning</b>	0.631*	0.1	0.357
<b>Design</b>	0.747*	0.289	0.128
<b>Procurement</b>	0.78*	0.15	-0.024
<b>Construction</b>	0.625*	0.336	0.058
<b>Start-up</b>	0.814*	0.147	0.103
<b>Organization</b>	0.28	0.922*	-0.067
<b>Project Processes</b>	0.482	0.285	0.496*
<b>Project Controls</b>	0.495*	0.422	0.398
<b>Safety</b>	0.108	0.462*	0.153
<b>A/I Tech.</b>	0.016	0.036	0.965*

\* Significant Factor Loadings

Factor loadings can be interpreted as the correlation between variables (practice use) and the factors. In this research, the significant factor loadings are defined as loadings which are 0.5 or higher. If none of the loadings in a particular practice use are greater than 0.5, the highest loading is selected. According to the rotated factor loading matrix, six practice use indices loaded on Factor 1, namely: (1) front-end planning, (2) design, (3) procurement, (4) construction, (5) start-up, and (6) project controls. This factor is best described as a general project management index for small projects as it includes the five practices that correspond to project execution plus an overarching practice in project controls. As a result, the six practice use indices were combined.



Composite indices were calculated by averaging the standardized value of each practice use index. The standardized approach was discussed earlier in Section 7.2.1.1. Only Factor 1 was selected to create composite index due to the fact that it accounts for the most variability in the practice use indices. Additionally, certain practice use indices loaded with Factor 2 and Factor 3 have a weak correlation between Project Cost Growth (organization, and automation/integration technology).

$$\text{Combined Practice Use Index} = \text{Average (Standardized Front-End Planning Index, Standardized Design Index, Standardized Procurement Index, Standardized Construction Index, Standardized Start-up Index, Standardized Project Controls Index)} \quad \text{Eq. 12}$$

Based on the Combined Practice Use Index, a Planning & Design Index was developed. Front-end planning and design alone were combined due to their high inter-correlation. This index is created to offer an impact assessment of preparation efforts prior to construction start. Table 32 lists the two combined practice use indices and their practice use index composition.

Table 32: Composition of Practice Use Indices

	Combined Practice Use Index	Planning & Design Index
Front-End Planning	X	X
Design	X	X
Procurement	X	
Construction	X	
Start-up	X	
Organization		
Project Processes		
Project Controls	X	
Safety		
A/I Tech.		

Performance metrics were combined in similar manner to allow for interpretation of the relationships between project performance and practice use. The metrics included in the Project Performance Index are: (1) Project Cost Growth, (2) Project Schedule Growth, and (3) Change Cost Factor. The standardization approach was also applied here since these metrics demonstrate different ranges of distribution. These performance metrics were chosen due to their correlations with practice use indices at the bi-variate level.

### 7.4.3. Owner Regression Results

Figure 39 depicts the scatter plot of the Project Performance Index versus the Combined Practice Use Index. The scatter plot shows a stronger slope and a slightly better fit as compared to Figure 36, which illustrates the relationship between Project Cost Growth and Design Practice Use. The use of combined indices improves the model fit of the bi-variate relationships given in Table 25.

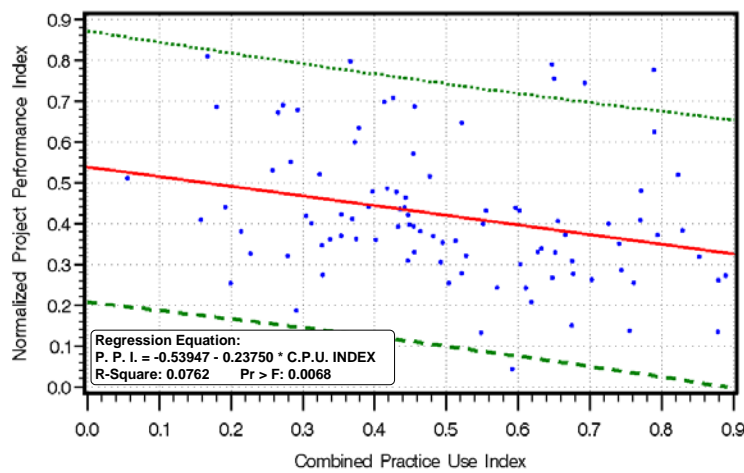


Figure 39: Owner Project Performance Index vs. Combined Practice Use Index Scatter Plot

Table 33 summarizes the bi-variate linear regression model illustrating the relationship between the combined indices. The regression diagnostic plots are included in Appendix F. No significant deviations of the basic regression assumptions were found. All bi-variate regression models analyzed indicate statistical significance.

A better regression model is achieved when Planning & Design Index are entered as the independent variable to explain Project Cost Growth and the Project Performance Index. This model consistently achieved the highest R-square and the strongest slope.

Although the Combined Practice Use Index combines more practice use variables than the Planning & Design Index, the strength and fit of the model actually drop when the broader index is entered. It may be that Project Cost Growth does not exhibit a significant linear regression between Procurement, Construction, and Start-up Practice Uses. Including non-significant independent variables may be the main reason that the model fit failed to improve.

Table 33: Owner Combined Practice Use Indices Regression Summary

Dependent Variable	Independent Variable	N	Bi-variate Linear Regression			
			R-Square	Slope	p-value	Ranking
Project Cost Growth	Planning & Design	89	0.071	-0.152	0.012	3
Project Cost Growth	Combined Practice Use	94	0.029	-0.110	0.099	4
Project Performance Index	Planning & Design	90	0.113	-0.261	0.001	1
Project Performance Index	Combined Practice Use	95	0.076	-0.238	0.0068	2

Shading indicates significant results,  $\alpha < 0.05$

The results provide support for ***H3: Better implementation of small project practices correlates with better project performance.*** Furthermore, the use of combined indices in explaining the bi-variate relationships consistently increased the R-Square and slope.

#### 7.4.4. Contractor Regression Results

Figure 40 depicts the scatter plot of the Project Performance Index versus the Combined Practice Use Index for contractor projects. The slope of the bi-variate regression is strengthened using the Combined Practice Use Index as compared to results in Table 26 using single practice use indices.

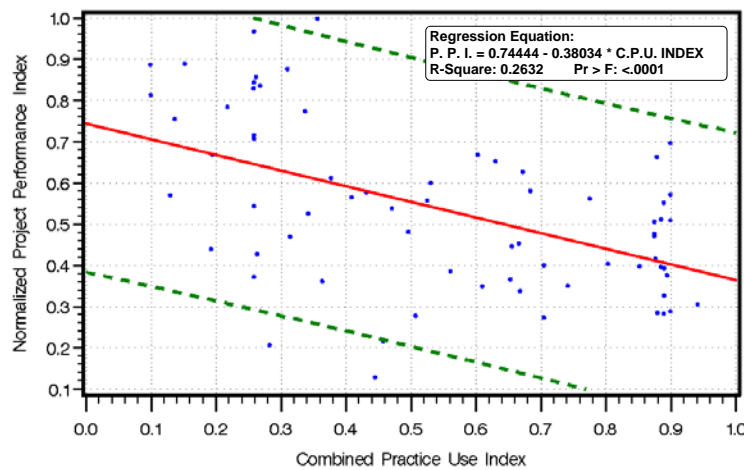


Figure 40: Contractor Project Performance Index vs. Combined Practice Use Index Scatter Plot

Table 34 provides a summary of the bi-variate linear regression model illustrating the relationship between the combined indices. The regression diagnostic plots are included in Appendix F. No significant deviations of the basic regression assumptions were found. All bi-variate regression models analyzed indicate statistical significance.

Table 34: Contractor Combined Practice Use Indices Regression Summary

Dependent Variable	Independent Variable	N	Bi-variate Linear Regression			
			R-Square	Slope	p-value	Ranking
Project Cost Growth	Planning & Design	64	0.276	-0.282	<0.001	4
Project Cost Growth	Combined Practice Use	67	0.229	-0.320	<.0001	3
Project Performance Index	Planning & Design	69	0.317	-0.336	<0.001	2
Project Performance Index	Combined Practice Use	69	0.263	-0.380	<.0001	1

*Shading indicates significant results,  $\alpha < 0.05$*

Planning & Design regression has the highest R-square in both Project Cost Growth and Project Performance Index.

Combined Practice Use Index has the strongest impact on improving both Project Cost Growth (slope: -0.320) and on performance in general, as illustrated by the Project Performance Index (slope -0.380).

Contractor results strongly support the hypothesis that implementation of appropriate small project practices leads to better performance. The difference between the practice use score distribution within companies for owners and contractors, as discussed in section 7.2.3, may account for the goodness of model fit. Still other reasons can explain the stronger correlations found on the contractor dataset. Generally, contractors are regarded as better project implementers, have more sophisticated project management systems or procedures, and ultimately tend to report data more accurately.

## **7.5. T-TEST COMPARISON OF PROJECT PERFORMANCE AND COMBINED PRACTICE USE INDEX**

T-test comparisons of the combined practice use indices offer an approach to evaluate the combined impact of practice use implementation using gap analysis. For all the analysis presented in this section, the “High” practice users consistently outperformed the “Low” practice users. The mean differences between the “High” and “Low” practice use category, established as improvement gaps, are all statistically significant at the alpha level of 0.05.

### **7.5.1. Owner Test Results**

Table 35 lists the T-test results for owner combined practice use indices. The Planning & Design Index has the largest improvement gap with Project Cost Growth as the test variable. The Project Cost Growth improvement from the “Low” to “High” category is 5.6 percent. The difference in the mean is statistically significant at  $\alpha=0.05$ .

The improvement gap for T-test results between Project Cost Growth and the Combined Practice Use Index is 4.5 percent. This difference is statistically significant at  $\alpha=0.1$ . Although the Combined Practice Use Index contains more indices, its impact in improving Project Cost Growth is weaker than the Planning & Design Index. Most probably, some of the included practice use indices are less correlated with Project Cost Growth thereby weakening the composite indices.

Table 35: Owner Combined Practice Use Indices T-test Summary

Test Variable	Grouping Variable	Group Characteristics				Test of Equal Variance (p-value)	Pooled Variance	T-test (p-value)
		Category	N	mean	SD			
Project Cost Growth	Planning & Design <sup>1</sup>	<b>Low</b>	39	-0.073	0.13	0.335	Pooled	0.034
		<b>High</b>	50	-0.129	0.112			
Project Cost Growth	Combined Practice Use	<b>Low</b>	42	-0.084	0.14	0.106	Pooled	0.085
		<b>High</b>	52	-0.129	0.11			
Project Performance Index	Planning & Design <sup>1</sup>	<b>Low</b>	40	0.485	0.155	0.845	Pooled	0.002
		<b>High</b>	50	0.378	0.16			
Project Performance Index	Combined Practice Use <sup>1</sup>	<b>Low</b>	43	0.476	0.148	0.388	Pooled	0.002
		<b>High</b>	52	0.373	0.168			

1. Indicate significant mean project cost growth difference,  $\alpha < 0.05$

The T-test results indicate that the “High” category of the composite practice use indices consistently have lower (more favorable) Project Performance Indices. The Planning & Design Index and Combined Practice Use Index were found to have similar impacts in terms of improvement gaps of -0.107 and -0.103, respectively. For example, if a project falls in the “Low” category of Combined Practice Use Index but improves its practice implementation into the “High” category, it would, on the average, out-perform approximately 10 percent of the projects in that particular data slice.

The T-test of Project Cost Growth versus the Combined Practice Use Index failed to establish statistical difference of means at  $\alpha=0.05$ . The test result show an observed correlation and is significant at  $\alpha=0.1$  (i.e., more practice implementation correlates with better project performance).



### 7.5.2. Contractor Test Results

Table 36 lists the T-test results of combined practice use indices for contractor projects. The test of equal variance rejected the null hypothesis on all test pairs. Thus, the T-tests were conducted under the assumption of unequal variance. The mean differences were significant at the alpha level of 0.05, and the “High” category consistently outperformed the “Low” practice use category.

Table 36: Contractor Combined Practice Use Indices T-test Summary

Test Variable	Grouping Variable	Group Characteristics				Test of Equal Variance ( <i>p-value</i> )	Pooled Variance	T-test ( <i>p-value</i> )
		Category	N	mean	SD			
Project Cost Growth	Planning & Design <sup>1,2</sup>	Low	32	0.136	0.216	<.0001	Satterthwaite	0.000
		High	32	-0.029	0.091			
Project Cost Growth	Combined Practice Use <sup>1,2</sup>	Low	32	0.133	0.223	<.0001	Satterthwaite	0.001
		High	35	-0.019	0.133			
Project Performance Index	Planning & Design <sup>1,2</sup>	Low	34	0.625	0.227	0.002	Satterthwaite	0.000
		High	32	0.442	0.127			
Project Performance Index	Combined Practice Use <sup>1,2</sup>	Low	34	0.621	0.231	0.001	Satterthwaite	0.001
		High	35	0.455	0.125			

1. Indicate significant mean project cost growth difference,  $\alpha < 0.05$

2. Indicate significant difference in variance (SD),  $\alpha < 0.05$

Compared to owner results, the improvement gaps for contractors from “Low” to “High” practice use category is larger. The gap for Project Cost Growth is 16 percent, for example. It should be noted that in the “Low” practice category, lower practice implementers generally suffer a cost overrun of 20 percent. This large Project Cost Growth is evidence that low practice implementers usually fail in assisting owners to reduce the impact of change orders.

## 7.6. SUMMARY

Both bi-variate regression and T-test analyses indicate sufficient evidence that supports ***H3: Better implementation of small project practices correlates with better project performance.*** Front-End Planning and Design have the strongest correlations among practice use indices. The regression models of both front-end planning and design indicate statistical significance for both owners and contractors at the alpha level of 0.05.

In general, the analyses of practice use correlations on the contractor side show stronger correlations than for owners. This may be due to a difference in the practice use score distribution within companies as discussed in section 7.2.3. To control for this potential bias, similar analyses were conducted on a filtered sample containing only 50 percent of the suspected biased companies' projects; analysis results were similar; however, and did not deviate from original findings. No specific reason suggests that the data is not accurate. Poor owner results are likely a combination of different perspectives in practice use implementation and factors other than practice use that exist in driving cost performance.

Practice use indices were combined to provide a better fit and evaluate the overall effect between practice use and project performance. Two composite practice use indices were developed: (1) Planning & Design Index, and (2) Combined Practice Use Index. The improvement gap from the "Low" to "High" Combined Practice Use Index for owners and contractors is 4.5 and 15.2 percent respectively for Project Cost Growth. The strong impact of Combined Practice

Use Index on the contractor side suggests that high practice implementers have the ability to reduce change orders.

Item level analyses may be able provide a detailed look at the specific factors (practices) which impact Project Cost Growth but is beyond the scope of this dissertation.

## **Chapter 8 Conclusions and Recommendations**

This chapter completes this research by presenting research conclusions and recommendations. The research objectives are reviewed first, followed by specific conclusions on whether or not the research findings support the hypotheses. The research contributions are discussed, followed by recommendations based on research results and future research opportunities.

### **8.1. REVIEW OF RESEARCH OBJECTIVES**

The primary objectives of this research, as established in Section 1.3, are (1) provide a method to evaluate small project performance, (2) develop a method to evaluate the implementation of project management practices for small projects, and (3) evaluate the impact and value of suggested project management practices on small project performance. Based on the main objectives, the secondary objectives are:

1. Review existing research on small project management.
2. Provide a consensus definition of a small project for use in this research.
3. Summarize the differences in project performance and characteristics of large and small capital projects, based on empirical evaluation.
4. Provide project norms, i.e., statistical summaries, for project performance and practice use metrics from the data being collected for this research.

5. Identify key factors, i.e., project management practices, required for successful small project execution.
6. Provide guidance to project practitioners for improved small project management.

These secondary objectives have been accomplished and support the three primary objectives. The follow section discusses the completion of objectives.

#### **8.1.1. Review existing research on small project management**

Chapter 2 provides the background of this research. The issues and concerns of managing small projects are included in Section 2.3. The literature indicates that small projects are best managed as a “group” of projects, utilize standard design processes and are controlled using milestone schedules.

#### **8.1.2. Provide a consensus definition of a small project for use in this research**

The Small Project Definition is reviewed in Section 2.2. The definition of Small Projects, as established by this research, is based not only on existing research, but also correlations drawn on empirical data analysis. The data analysis results were critical in forming consensus regarding the quantitative breakpoints of cost, duration, and work hours.

The small projects definition provides for this research should have at least one or more of the following characteristics:

- Total installed cost is between \$100K and \$5M

- Any duration of 14 months or less
- Any number of site work-hours up to 100,000
- The project does not require full-time project management resources or a significant percentage of company resources
- Any level of complexity
- Any type of project including maintenance and expense projects

### **8.1.3. Summarize the differences in project performance and characteristics of large and small capital projects**

Characteristics of small and large projects are discussed in Section 7.1, followed by statistical analysis of their differences in performance and practice use.

For practice use differences, the research investigated the differences of practice use metrics found in the Large Project Survey including: (1) Pre-Project Planning Practice Use, (2) Constructability Practice Use, (3) Team Building Practice Use, (4) Project Change Management Practice Use, and (5) Zero Accidents Technique Practice Use. Results indicate that small projects utilized fewer of the above practices.

Comparisons also show that small projects have higher variances in performance metrics, regardless of respondent type. The analysis results imply small project owners are exposed to higher risks in terms of project performance factors.

**8.1.4. Provide project norms, i.e., statistical summaries, for project performance and practice use metrics from the data collected for this research.**

The Small Project Questionnaire was coded into a web-based, interactive, questionnaire that allows data collection continuously on the CII Benchmarking & Metrics server. This research included 194 projects submitted using the online questionnaire. Chapter 5 discusses the descriptive summaries of the small project data and presents the definition and norms of performance metrics. Chapter 6 discusses the development of the practice use indices and presents the norms of practice use metrics.

**8.1.5. Identify key factors, i.e., project management practices, required for successful small project execution.**

This analysis is presented in Chapter 7. Regression and T-test analyses were conducted to explore the relationship between practice use indices and project performance. Key practices identified are front-end planning, design, and project controls. Data analysis results indicate that better implementation of these practices correlates with better project performance.

**8.1.6. Provide guidance to project practitioners for improved small project management.**

Overall, this research concludes that the small project practice use has a positive impact on improving project cost performance. Many organizations pursue a portfolio of small projects in both its capital and non-capital budgets that

can approach half of all capital expenditures. Practitioners should first understand the extent of their small project portfolio in order to address its importance. In addition, they should allocate resources and address small project as follows:

- Manage small projects as a program: Having a dedicated small project team allow continuity and more effective management of budget, schedule and other resources. Small project programs can be evaluated quarterly for performance checks.
- Increase project contingency: Smaller projects usually mean that there is less room for error in estimating a project budget. Thus, it would be ideal if the project contingency is should be increased by 2~5% as compared with larger projects.
- Implement Small Project Practices: This research has established a correlation between the small projects practice use and cost growth. Practitioners should fully understand the extent of the portfolio to implement relevant practices and make necessary refinements based on company culture and standard processes. Implementing key practices in front-end planning, design, and project controls would be most beneficial and effective in early stages of a new small project program.



## **8.2. REVIEW OF RESEARCH HYPOTHESIS AND CONCLUSIONS**

The research hypotheses presented in Section 1.4 are listed below for review and are followed by related conclusions based on this study:

***H1: Project performance and the implementation of project management practices can be measured for small projects.***

**Conclusion 1:** The Small Project Questionnaire was developed based on existing literature and extensive industry feedback. The completed questionnaire was released for pilot-testing, and was subsequently coded into an interactive, online version to allow continuous data submission by the author. The data analyses conducted in this research based upon data from 194 projects submitted indicate that data are being captured with sufficient accuracy and consistency to assess both performance and practice use.

***H2: There are differences in performance and practice use between large and small projects.***

**Conclusion 2:** This research primarily investigated the difference of project performance and practice use between large and small projects through empirical analysis. Results presented in Section 7.1 indicate that small projects implement less (1) Pre-project planning, (2) Constructability, (3) Team Building, (4) Project Change Management, and (5) Zero Accidents Technique practice use (These practices were originally designed for larger projects and may not be applicable to small projects). Results further indicated that small project

performance metrics show greater variability when compared to large projects. The increased variability indicates that project owners carry increased risks when managing small projects.

***H3: Better implementation of small project practices correlates with better project performance.***

**Conclusion 3:** This research quantified the correlation between small project practices and project performance using both bi-variate regression analysis and standard T-tests. Extensive results presented in Section 7.2 through 7.6 indicate that the small project practices correlate with project performance.

### **8.3. RESEARCH CONTRIBUTIONS**

Previous research recognized the need to develop a small project definition and suitable small project management practices. This research is an exploratory study and contributes to the body of knowledge by establishing a valid system for benchmarking small capital projects. Major contributions of this research include:

1. This research provides the literature with a more definitive definition of small projects. Based on past research and empirical analysis of project data in the CII Benchmarking & Metrics database, and consensus of industry experts, a small project definition was developed for this research.

2. This research provides the industry a means for assessing both project performance and practice use tailored for small projects. The questionnaire developed is a flexible, interactive tool for industry participants to record and benchmark project data. The performance section of the questionnaire surveys project performance that includes cost, schedule, changes, and safety information. The practice use section, divided into ten categories, is in a checklist format to expedite questionnaire responses.
3. This research evaluates and quantifies the differences between large and small capital projects. Differences exist in performance and practice use between large and small projects. This research first used empirical data from the CII Benchmarking & Metrics database to quantify the differences between large and small capital projects. It was found that practices originally designed for large projects are implemented to a lesser degree by small projects, and small projects are more vulnerable to variations in cost, schedule, and change orders, and ultimately carry more risk.
4. This research provides small project norms for project performance and practice use metrics. The data collected in this research encompass 194 projects from CII organizations. Based on metrics definitions previously established by the CII Benchmarking & Metrics Committee, project performance and practice use norms are presented by respondent type.

5. This research provides the industry a validated set of project management practices to reduce risks and enhance capital effectiveness for small projects. Data correlations indicate that better implementation of practices leads to better project performance.

#### **8.4. FUTURE RESEARCH OPPORTUNITIES AND RECOMMENDATIONS**

The research provides a comprehensive documentation on the development of a measurement tool for small projects. This research also conducted analysis on project data to illustrate research hypotheses. Further data analysis may warrant findings that complement the results presented in this research. The following recommendations are recorded through the course of this research, and listed as follows.

1. Address more suitable metrics for small project safety performance.
2. More work should be conducted to see if the underlying constructs for practice use are effective. Detailed item level analyses can be conducted with applications of industry knowledge and practical implications. Case studies and in-depth analysis can further evaluate the validity of practice use items (questions) that failed to indicate significant results. Finally, a revised item scoring algorithm based on the complete item level analyses can be developed to improve practice use indices.

3. More analysis to assess why the practices work very well for contractors and less well for owners. Further introduce additional factors, such as industry group, project nature, environment impacts, alliance levels, and delivery systems to regression models to better explain the correlation between practice use and project performance.
4. Further evaluate differences between large and small projects based on differences in project execution and project delivery.
5. Since high correlation exist between the small project practices, a factor analysis can be further conducted on all available items (questions) to re-categorize the practice use items to reduce redundancy in the questionnaire items.
6. Develop a small project “Program” questionnaire to survey the performance and standard operating procedures. Further include dispute resolution contents in the proposed small project program questionnaire. It is suggested that the small project “Program” questionnaire be surveyed quarterly and the practice use section filled out by at least three representatives. The mean of practice use responses shall be used; in addition, the lowest and the highest response can be thrown out for more consistent results. It may be possible to integrate the small project questionnaire with the “Program” questionnaire to allow maximum flexibility in data collection.

## **Appendix A   The Small Project Questionnaire**

## **Questionnaire Contents**

### **1. GENERAL INFORMATION**

- 1.1. PROJECT DESCRIPTION
- 1.2. PROJECT NATURE
- 1.3. TYPICAL PROJECT?
- 1.4. PROJECT DELIVERY SYSTEM
- 1.5. PROJECT COMPLEXITY
- 1.6. PROJECT SCOPE
- 1.7. PROJECT PARTICIPANTS (OWNERS)
- 1.7. PROJECT PARTICIPANTS (CONTRACTORS)

### **2. PERFORMANCE/CLOSEOUT**

- 2.1. BUDGETED AND ACTUAL PROJECT COSTS BY PHASE
- 2.2. PLANNED AND ACTUAL PROJECT SCHEDULE
- 2.3. PROJECT CHANGES
- 2.4. WORKHOURS AND ACCIDENT DATA
- 2.5. PROJECT ENVIRONMENT IMPACTS

### **3. PRACTICES**

- 3.1. FRONT END PLANNING
- 3.2. DESIGN
- 3.3. PROCUREMENT
- 3.4. CONSTRUCTION
- 3.5. START-UP AND COMMISSIONING
- 3.6. ORGANIZATION
- 3.7. PROCESSES
- 3.8. CONTROLS
- 3.9. SAFETY, HEALTH AND ENVIRONMENT
- 3.10. AUTOMATION INTEGRATION (AI) TECHNOLOGY

## Small Projects Questionnaire Version 1.3

### General Information

Your Company Name: \_\_\_\_\_

Project ID: \_\_\_\_\_

Please provide the Name that you will use to refer to this Project: \_\_\_\_\_

Project Location: Domestic (US States or Canadian Provinces) \_\_\_\_\_

Project Location: International (Country) \_\_\_\_\_

Contact Person: (Name of knowledgeable person) \_\_\_\_\_

Contact's Phone: \_\_\_\_\_

Contact's Fax: \_\_\_\_\_

Contact's E-mail Address: \_\_\_\_\_

### Project Description

#### Principle Type of Project:

Choose a Project Type which **best** describes the project from the categories below. If the project is a mixture of two or more of those listed, select the principle type. If the project type does not appear in the list, select other under the appropriate industry group and specify the project type.

#### Heavy Industrial

- ☐ Chemical Manufacturing
- ☐ Electrical (Generating)
- ☐ Environmental
- ☐ Metals Refining/Processing
- ☐ Mining
- ☐ Natural Gas Processing
- ☐ Oil Exploration/Production
- ☐ Oil Refining
- ☐ Pulp and Paper
- ☐ Pipeline
- ☐ Gas Distribution
- ☐ Other Heavy Industrial

Please specify: \_\_\_\_\_.

#### Light Industrial

- ☐ Automotive Assembly
- ☐ Consumer Products Manufacturing
- ☐ Foods
- ☐ Microelectronics Manufacturing
- ☐ Office Products Manufacturing
- ☐ Pharmaceutical Manufacturing
- ☐ Pharmaceutical Labs
- ☐ Clean Room (Hi-Tech)
- ☐ Other Light Industrial

Please specify: \_\_\_\_\_.



### Buildings

- ☐ Communications Center
- ☐ Dormitory/Hotel/Housing/Residential
- ☐ Lowrise Office ( $\leq 3$  floors)
- ☐ Highrise Office ( $> 3$  floors)
- ☐ Hospital
- ☐ Laboratory
- ☐ Maintenance Facilities
- ☐ Parking Garage
- ☐ Physical Fitness Center
- ☐ Restaurant/Nightclub
- ☐ Retail Building
- ☐ School
- ☐ Warehouse
- ☐ Prison
- ☐ Movie Theatre
- ☐ Courthouse
- ☐ Embassy
- ☐ Other Buildings

Please  
specify: \_\_\_\_\_.

### Infrastructure

- ☐ Airport
- ☐ Electrical Distribution
- ☐ Flood Control
- ☐ Highway
- ☐ Marine Facilities
- ☐ Navigation
- ☐ Rail
- ☐ Tunneling
- ☐ Water/Wastewater
- ☐ Telecom, Wide Area Network
- ☐ Other Infrastructure

Please  
specify: \_\_\_\_\_.

### Project Nature

Select the category that best describes the nature of this project. If your project is a combination of these natures, select the category that you would like your project to be benchmarked against. Please see the glossary for definitions.

The Project Nature was:

- Grass Roots
- Modernization
- Addition
- Maintenance
- Other Project Nature (Please describe)

## Project Drivers

Select the primary driver for this project. Assume safety is a given for all projects.

The primary driver was:	<input type="checkbox"/>	Cost
	<input type="checkbox"/>	Schedule
	<input type="checkbox"/>	Meeting Product Specifications
	<input type="checkbox"/>	Production Capacity
	<input type="checkbox"/>	Other (Please describe):
	<input type="checkbox"/>	No Primary Driver

Construction performance (cost, schedule, and safety) during project turnarounds, shutdowns, and outages may be impacted by schedule demands of the turnaround.

These turnarounds may be schedule or unscheduled. Please complete the blocks below to indicate the percentage of construction work completed during turnaround.

Percent construction during scheduled turnaround:	%
Percent construction during unscheduled turnaround:	%
Percent construction during non-turnaround:	%

**Note: the percentages should add up to 100 %**

## Typical Project?

Projects submitted for benchmarking should be representative of the projects that you execute, i.e., not impacted by extraordinary factors that might influence performance or practice use metrics. If the project is not representative, it can still be submitted to be scored, however, please let us know by checking the appropriate box below.

☐ Typical ☐ Not Typical

**If project is not typical, Please provide reason:**

---

## Project Delivery System

Please choose the project delivery system from those listed below that most closely characterizes the delivery system used for your project. If more than one delivery system was used, select the primary system.

Delivery System	Description
Traditional Design-Bid-Build	Serial sequence of design and construction phases; Owner contracts separately with designer and constructor.
Design-Build (or EPC)	Overlapped sequence of design and construction phase; procurement normally begins during design; owner contracts with Design-Build (or EPC) contractor.
CM @ Risk	Overlapped sequence of design and construction phases; procurement normally begins during design; owner contracts separately with designer and CM @ Risk (constructor).
Multiple Design-Build	Overlapped sequence of design and construction phases; Procurement normally begins during design. Owner contracts separately with designer and multiple prime constructors.
Parallel Primes	Overlapped sequence of design and construction phases; Procurement normally begins during design. Owner contracts separately with designer and multiple prime constructors.
Other	Please describe:

Did you use a Construction Manager not @Risk in conjunction with the selected delivery system?

Yes \_\_\_\_\_ No \_\_\_\_\_

**Project Complexity**

Choose a value that best describes the level of complexity for this project as compared to other projects from all the companies within the same industry sector of similar magnitude. For example, if this is a heavy industrial project, how does it compare in complexity to other heavy industrial projects? Use the definitions below as general guidelines.

- **Low** - Characterized by the use of proven technology, simple systems, standard designs, previously used configuration or geometry, proven construction methods, etc.
- **High**- Characterized by the use of unproven technology, complicated systems, non standard designs, new configuration or geometry, new construction methods, etc.

Low			Average				High		
▣	▣	▣	▣	▣	▣	▣	▣	▣	▣
1	2	3	4	5	6	7	8	9	10

**Project Scope**

Please provide a brief description of the project scope (what is actually being designed / constructed), limit your response to 200 words.

.....

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.....

## Project Participants (Owners Only)

**Participants:** Please indicate the work percentage of each participant for each work function. Participants are categorized into Owner's Personnel, Alliance Contractors, and Non-Alliance Contractors. The total work percentage should add up to 100%. If there is insufficient information for the work function, please select NA/UNK.

**CII Member:** Was the participant that provided this phase/function a CII Member?

	Participants				NA/ UNK
Functions	Owner's Personnel	Alliance Contractors	Non-Alliance Contractors	Total Work Percentage	
Front End Planning	%	%	%	%	<input type="checkbox"/>
Detailed Design	%	%	%	%	<input type="checkbox"/>
Procurement	%	%	%	%	<input type="checkbox"/>
Construction	%	%	%	%	<input type="checkbox"/>
Maintenance	%	%	%	%	<input type="checkbox"/>
Construction Management	%	%	%	%	<input type="checkbox"/>

	CII Member		
Functions	Owner's Personnel	Alliance Contractors	Non-Alliance Contractors
Front End Planning	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Unknown	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Unknown
Detailed Design		<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Unknown	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Unknown
Procurement		<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Unknown	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Unknown
Construction		<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Unknown	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Unknown
Maintenance		<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Unknown	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Unknown
Construction Management		<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Unknown	<input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> Unknown

### **Project Participants (Contractors Only)**

**Participants:** Please estimate the work percentage of for each work function performed by your company and subcontractors. If there is insufficient information for the work function, or if you didn't perform work, please select NA/UNK.

**CII Member:** Was the participant that provided this phase/function a CII Member?

Functions	My Company	NA/ UNK
Front End Planning	%	<input checked="" type="checkbox"/>
Detailed Design	%	<input checked="" type="checkbox"/>
Procurement	%	<input checked="" type="checkbox"/>
Construction	%	<input checked="" type="checkbox"/>
Maintenance	%	<input checked="" type="checkbox"/>
Construction Management	%	<input checked="" type="checkbox"/>

### **CII Member**

Was the Owner of this project a CII member company?

☒ Yes ☐ No

Is your company an Alliance Partner with the Owner on this project?

☒ Yes ☐ No

## Performance/Closeout

### Budgeted and Actual Project Costs by Phase

Please indicate the Budgeted (Baseline) and Actual Project Costs by phase:

1. Budget amounts include contingency and correspond to funding approved at time of authorization. This is the original baseline budget, and should not be updated to include any changes since change data are collected in a later section. Metrics definitions specifically address changes as appropriate.
2. Click on the project phase links below for phase definitions and typical cost elements.
3. If this project did not include a particular phase, please select N/A.
4. The total project **budget** amount should include all **planned expenses** (excluding the cost of land) from pre-project planning through startup, including amounts estimated for in-house salaries, overhead, travel, etc.
5. The total **actual** project cost should include all **actual** project costs (excluding the cost of land) from pre-project planning through startup, including amounts expended for in-house salaries, overhead, travel, etc.
6. **If you know total project costs but have incomplete phase information**, you may enter as much phase information as you know and override the automatic totaling function by manually filling in the total project cost. As long as you don't click back into a phase field, your total will be accepted and recorded.
7. **Enter cost in U.S. Dollars. If currency conversion is required, use the exchange rate at the midpoint of construction schedule.**  
(Contractors Only)
8. Only enter data for your scope of work, budget amount should be the estimate at the time of contract award.

Project Phase	Baseline Budget (Including Contingency)	Actual Phase Cost
<a href="#"><u>Pre-Project Planning</u></a>	\$	\$
	<input type="checkbox"/> NA <input type="checkbox"/> Unknown	<input type="checkbox"/> NA <input type="checkbox"/> Unknown
<a href="#"><u>Detail Design</u></a>	\$	\$
	<input type="checkbox"/> NA <input type="checkbox"/> Unknown	<input type="checkbox"/> NA <input type="checkbox"/> Unknown
<a href="#"><u>Procurement</u></a>	\$	\$
	<input type="checkbox"/> NA <input type="checkbox"/> Unknown	<input type="checkbox"/> NA <input type="checkbox"/> Unknown
<a href="#"><u>Construction</u></a>	\$	\$
	<input type="checkbox"/> NA <input type="checkbox"/> Unknown	<input type="checkbox"/> NA <input type="checkbox"/> Unknown
<a href="#"><u>Startup</u></a>	\$	\$
	<input type="checkbox"/> NA <input type="checkbox"/> Unknown	<input type="checkbox"/> NA <input type="checkbox"/> Unknown
Total Project	\$	\$

**Contingency Amount within the Project**

Please record the contingency amount included in total baseline budget.

\$ \_\_\_\_\_ ☐ N/A ☐ Unknown

**Actual Total Cost of Major Equipment**

The purpose of this question is to determine the extent to which the overall project cost is driven by the purchase of major equipment. Please see the Equipment Reference Table provided below. Record the total purchase cost of major equipment for this project. Exclude costs for field services, bulk construction equipment (such as valves, bus duct etc.) and off-the-shelf equipment.

In the space provided below, please record the total direct cost of ENGINEERED equipment.

\$ \_\_\_\_\_ ☐ N/A ☐ Unknown



Equipment Reference Table	
Examples of	Kinds of Equipment Covered
Major Equipment	
HVAC Systems	Prefabricated air supply houses
Columns and Pressure Vessels	Towers, columns, reactors, unfired pressure vessels, bulk storage spheres, and unfired kilns; includes internals such as trays and packing.
Tanks	Atmospheric storage tanks, bins, hoppers, and silos.
Exchangers	Heat transfer equipment: tubular exchangers, condensers, evaporators, reboilers, coolers (including fin-fan coolers and coolingtowers).
Direct-fired Equipment	Fired heaters, furnaces, boilers, kilns, and dryers, including associated equipment such as super-heaters, air preheaters, burners, stacks, flues, draft fans and drivers, etc.
Pumps	All types of liquid pumps and drivers.
Vacuum Equipment	Mechanical vacuum pumps, ejectors, and other vacuum producing apparatus and integral auxiliary equipment.
Motors	600V and above
Electricity Generation and Transmission	Major electrical items (e.g., unit substations, transformers, switch gear, motor-control centers, batteries, battery chargers, turbines, diesel generators).
Materials-Handling Equipment	Conveyers, cranes, hoists, chutes, feeders, scales and other weighing devices, packaging machines, and lift trucks.
Package Units	Integrated systems bought as a package (e.g., air dryers, air compressors, refrigeration systems, ion exchange systems, etc.).
Special Processing Equipment	Agitators, crushers, pulverizers, blenders, separators, cyclones, filters, centrifuges, mixers, dryers, extruders, fermenters, reactors, pulp and paper, and other such machinery with their drivers.

## Planned and Actual Project Schedule

Please indicate your company's Planned Baseline and Actual Project Schedule:

1. The dates for the planned schedule should be those in effect at the start of project authorization. If you cannot provide an exact day for either the planned or actual, estimate to the nearest week.
2. The duration should be the **total calendar days** from start to finish of each phase.
3. Click on the project phase links below for a description of starting and stopping points for each phase.
4. If this project did not involve a particular phase please select N/A.
5. **If you have incomplete phase information**, you must enter overall project start and stop dates. Please enter as much phase information as possible.

**(Contractor Only)**

6. The dates for the planned schedule should be those in effect at the estimate time of contract award.

	Baseline Schedule		Actual Schedule	
	Start mm/dd/yyyy	Stop mm/dd/yyyy	Start mm/dd/yyyy	Stop mm/dd/yyyy
Overall Project				
Start and Stop Dates	<input type="checkbox"/> Unknown	<input type="checkbox"/> Unknown	<input type="checkbox"/> Unknown	<input type="checkbox"/> Unknown

	<b>Baseline DURATION CALENDAR (days)</b>	<b>Actual DURATION CALENDAR (days)</b>
<u><a href="#">Pre-Project Planning</a></u>	<input type="checkbox"/> NA <input type="checkbox"/> Unknown	<input type="checkbox"/> NA <input type="checkbox"/> Unknown
<u><a href="#">Detail Design</a></u>	<input type="checkbox"/> NA <input type="checkbox"/> Unknown	<input type="checkbox"/> NA <input type="checkbox"/> Unknown
<u><a href="#">Procurement</a></u>	<input type="checkbox"/> NA <input type="checkbox"/> Unknown	<input type="checkbox"/> NA <input type="checkbox"/> Unknown
<u><a href="#">Construction</a></u>	<input type="checkbox"/> NA <input type="checkbox"/> Unknown	<input type="checkbox"/> NA <input type="checkbox"/> Unknown
<u><a href="#">Startup</a></u>	<input type="checkbox"/> NA <input type="checkbox"/> Unknown	<input type="checkbox"/> NA <input type="checkbox"/> Unknown

### % Design Complete

What percentage of the total engineering workhours for design were \_\_\_\_\_ %  
completed prior to project budget authorization?

☐ Unknown

What percentage of the total engineering workhours for design were \_\_\_\_\_ %  
completed prior to start of the construction phase?

☐ Unknown

## Project Changes

Please record the changes to your project by phase. Either the owner or contractor may initiate changes.

1. Changes should be included in the phase in which they were initiated. Refer to the glossary for project phase definitions to classify the changes by project phase. **If you cannot provide the requested change information by phase** but can provide the information for the total project, please indicate the totals.
2. Indicate whether the net impact was a decrease (-) or an increase (+) by indicating a negative number for a decrease and a positive number for an increase. If no change orders were granted during a phase, write "0" in the "Total Number" columns.

Project Phase	Total Number of Changes	Net Cost Increase (+) / Decrease (-) of Changes (\$)	Net Schedule Increase (+) / Decrease (-) of Changes (weeks)
<a href="#">Detailed Design</a>	_____ <input type="checkbox"/> Unknown	\$_____ <input type="checkbox"/> Unknown	_____ <input type="checkbox"/> Unknown
<a href="#">Construction</a>	_____ <input type="checkbox"/> Unknown	\$_____ <input type="checkbox"/> Unknown	_____ <input type="checkbox"/> Unknown
Totals	_____	\$_____	_____

## Workhours and Accident Data

On January 31<sup>st</sup>, 2002 OSHA instituted significant changes to safety record keeping and reporting requirements. Please refer to OSHA for the new rules and definitions. A good comparison of the old and new rules may be found at:

<http://www.osha.gov/recordkeeping/RKside-by-side.html> and

<http://www.osha.gov/recordkeeping/RKmajorchanges.html>

The CII Benchmarking committee has redesigned the safety performance section so that you may report incidents accurately using the new OSHA 300 log.

In the spaces below, please record the **Total OSHA Number of Recordable Incidents**. From that number, please break down the **Number of Injuries**, the **Number of Illnesses** and the **Number of Fatalities**. Also record the **Total Number of OSHA DART Cases**, broken out by the **Number of Days Away Cases** and the **Number of Restricted/Transfer Cases**.

Next please record the number of **Near Misses**, the **Total Site Workhours**, the **Percentage of Overtime Hours**, and the **Number of Hours in Your Normal Work Week**.

1. Use [the U.S. Department of Labor's OSHA](#) definitions for recordable injuries and lost workday cases among this project's workers. If you do not track in accordance with these definitions, click Unknown in the boxes below.
2. A consolidated project OSHA 300 log is the best source for the data.

<b>Total OSHA Number Recordable Incident Cases (Injuries, Illnesses, Fatalities, Transfers and Restrictions)</b>	<b>Please breakdown the total number of Recordable Incident Cases by:</b>	<b>Number of OSHA DART Cases (Days Away, Restricted or Transferred)</b>
_____ Total Recordables	_____ Injuries	_____ Days Away Cases
	_____ Illnesses	_____ Restricted / Transfer
	_____ Fatalities	_____ Cases
<input type="checkbox"/> Unknown	<input type="checkbox"/> Unknown	<input type="checkbox"/> Unknown

**Near Misses**

Near Misses are common at many worksites. They are any work-related incident that had the potential to cause harm to an employee, damage equipment or machinery, or impact the environment in a negative way, but did not merely occur by chance.

How many near misses occurred? \_\_\_\_\_

☐ Do not track

☐ Unknown

---

**Total Site Workhours** \_\_\_\_\_

☐ Unknown

---

**Percentage of Overtime Hours**

What percentage of the workhours were “**overtime**” - above your normal work week? If the actual percentage cannot be calculated, please provide your best assessment. Answer Unknown only if you cannot make a reasonable assessment.

\_\_\_\_\_ (%)

☐ Unknown

## Project Environment Impacts

The following matrix is intended to assess whether environmental factors adversely or positively affected overall project performance including cost, schedule, safety, and productivity *beyond the conditions for which you planned*.

Impacts may be assessed ranging from “highly negative”, to “highly positive”. If the factor was adequately planned for, please indicate “As Planned”. If it was not planned for, please indicate the impact, positive or negative. Negative impacts adversely affect the metrics and positive impacts favorably affect the metrics.

	Overall Performance (Cost, Schedule, Safety, Productivity)					
	Hi-Neg	Neg	As Planned	Pos	Hi-Pos	N/A UNK
1. Weather and Site Conditions	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Labor Skill and Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Materials Availability	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Project Complexity	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Regulatory Requirements	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. Project Team Experience	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. Project Team Workload	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. Project Team Turnover	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. Coordination with Plant Shutdown	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## Practices

### Front End Planning

The objective of front-end planning is "to finalize, fix, and communicate project scope." For small projects, front-end planning must be completed in an environment with a compressed timeframe, few dedicated project resources, and a variable funding process. Successful projects maximize their chances of success by obtaining early and effective input from all stakeholders.

RECOMMENDED PRACTICES		Strongly Disagree 0	Disagree 1	Neutral 2	Agree 3	Strongly Agree 4	NA / UNK
A	Project objectives / concepts were adequately conveyed to the Front End Planning team.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
B	Front End Planning & Estimating were funded from a general program fund or other non-project sources.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
C	The Front End Planning team (including contractors and end users) was both integrated <b>and</b> aligned.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
D	Constructability feedback was integrated into Front End Planning.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
E	Checklists were used to ensure consistency of the Front End Planning effort.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
F	A <b>PDRI</b> (CII Project Definition Rating Index) or similar process was used to determine how well the project was defined.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
G	Contingency funds were <b>increased</b> as compared to large projects, ideally BY 3 to 5 PERCENTAGE POINTS.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
H	The Front End Planning team clearly defined the project's priorities such as cost, schedule, and quality.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
I	Front End Planning was timely and met schedule requirements.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
J	The quality of the Front End Planning met project objectives.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



## Design

The mission of the design function for performing small projects is to provide the level of design appropriate to the requirements of the project to ensure that the project is executed effectively with respect to performance, cost, and schedule. The key to completing small project design successfully includes selecting the proper design team for the given project, and making available and utilizing unique design tools specifically for the small project environment. (IF THE RECOMMENDED PRACTICE BELOW DID NOT APPLY FOR THIS PROJECT OR IF YOU DO NOT KNOW THE ANSWER, CHECK THE NA/UNK BOX)

RECOMMENDED PRACTICES		Strongly Disagree 0	Disagree 1	Neutral 2	Agree 3	Strongly Agree 4	NA / UNK
A	The scope was frozen before the start of detailed design.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
B	The design team (including site knowledgeable personnel) was both integrated <b>and</b> aligned.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
C	Standardized designs were incorporated into the project.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
D	Constructability feedback was integrated into the design phase.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
E	Small project checklists were used to standardize and speed up engineering.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
F	Design status review meetings were conducted as appropriate.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
G	Design changes were promptly communicated to team members.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
H	<u>Appropriate design controls were used on the project (e.g. budgets, schedules, checking, authorizations, scope changes).</u>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
I	The engineering and design budget met project objectives.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
J	The engineering and design schedule met project objectives.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
K	The level of detail design on this project was adequate. (i.e. not under or over designed).	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
L	The quality of engineering and design effort adequately met project objectives.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## Procurement

The procurement of materials and equipment is critical to success of small projects. Due to the short duration of most small projects, errors and omissions in the procurement process have a magnified impact. It is imperative that items show up on the jobsite when they are needed, where they are needed, and without quality problems.

RECOMMENDED PRACTICES		Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree	NA / UNK
		0	1	2	3	4	
A	The procurement objectives were communicated to the project team at the beginning of the project.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
B	Preferred suppliers were used effectively to streamline the procurement process.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
C	Non-alliance contractors were pre-qualified. (comment: this could be a case where Unknown response is penalized.)	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
D	A partnership mentality, as opposed to hard contract incentives, was used on project.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
E	Materials were effectively received, inspected, tracked, reported, and delivered over the life of the project.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
F	The owner's on-site receiving, warehousing and materials management systems were effectively used.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

## Construction

Construction of small projects in many ways is more complicated than on larger projects. The entire planning process is different. Safety risks, due to working in operating units, can often be greater. Permitting poses complications. Resources and staffing issues are different. Procurement of materials, equipment rentals, field material control, and other materials management issues also are different from large projects. Project controls are done differently as well.

RECOMMENDED PRACTICES		Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree	NA/UNK
		0	1	2	3	4	5
A	The construction team (including the owner, engineering and procurement) was both integrated and aligned.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
B	Drawings, site permits, and other required documents were available before starting construction.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
C	All necessary material, equipment, tools and work permits were available before starting construction.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
D	An effective process was used to monitor and control work permits.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
E	Required construction and management personnel were available as needed before starting construction.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
F	Small project checklists were used to standardize and speed up construction.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
G	Multi-skilled construction personnel were used.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
H	In-house maintenance personnel and on-site maintenance contractors were used to support the project.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
I	The quality of the construction for the project met project objectives.	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

## Start-up and Commissioning

Start-up and commissioning presents specific challenges for small projects, which tend to be retrofit in nature and often are executed in live manufacturing facilities. Resources are limited and risks and hazards tend to be high. Corporate or managerial attention to small projects is low or nonexistent, but the consequences of poor project performance tend to be equal to or greater than those experienced on large projects. The execution of small project start-up and commissioning activities must be thoroughly planned and completed. Mistakes or oversights on small projects can have disastrous effects, with the potential to overshadow successes in other phases.

RECOMMENDED PRACTICES <sup>a</sup>		Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree	NA/ <sup>b</sup> UNK <sup>c</sup>
		0 <sup>d</sup>	1 <sup>d</sup>	2 <sup>d</sup>	3 <sup>d</sup>	4 <sup>d</sup>	
A <sup>e</sup>	The start-up and commissioning team (owner, contractors, and supplier representatives) was both integrated and aligned. <sup>e</sup>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
B <sup>e</sup>	Start-up and commissioning objectives were effectively communicated. <sup>e</sup>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
C <sup>e</sup>	An appropriately detailed start-up and commissioning plan was effectively implemented. <sup>e</sup>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

## Organization

For the organizations that do more than a few small projects a year, a small projects program is the key to successful management of these projects. It allows a small number of people to consistently and effectively manage many projects at one time. An understanding of the factors that influence the effectiveness of a small projects program allows organizations to make better decisions about how to formulate or re-formulate their own. A dedicated team of people concentrating on a program of small projects allows for standardized processes, systems and tools; it allows for maximum productivity across the program and allows the team to streamline the approval processes.

RECOMMENDED PRACTICES <sup>o</sup>		Strongly Disagree <sup>o</sup>	Disagree <sup>o</sup>	Neutral <sup>o</sup>	Agree <sup>o</sup>	Strongly Agree <sup>o</sup>	NA/-UNK <sup>o</sup>
		0 <sup>o</sup>	1 <sup>o</sup>	2 <sup>o</sup>	3 <sup>o</sup>	4 <sup>o</sup>	5 <sup>o</sup>
A <sup>o</sup>	The project was managed as part of a "small projects program" as opposed to an individual project. <sup>o</sup>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
B <sup>o</sup>	A dedicated small project core team was used to execute the project. <sup>o</sup>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
C <sup>o</sup>	The project team was appropriately staffed with qualified personnel. (e.g., multi-discipline design engineers, technical specialists and site knowledgeable personnel) <sup>o</sup>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
D <sup>o</sup>	The project team operated as a matrix organization. <sup>o</sup>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
E <sup>o</sup>	Supplier/contractor alliances were effectively used. <sup>o</sup>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
F <sup>o</sup>	Team building was effectively implemented by the project team. <sup>o</sup>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

## Processes

In most large industrial facilities, small projects tend to be viewed by upper management as a "program" - i.e., it is not one small project that is of concern, it is the program of many small projects that generates upper management interest. Managing a small project is much like managing a large project. The basic requirements for planning, budgeting, scheduling, cost control, and staffing still apply. It may be possible to streamline some functions, but not to eliminate them. Standard processes used for large projects can be adapted to small capital programs. These modifications include evaluation of project checklists and similar process standard elements.

RECOMMENDED PRACTICES <sup>a</sup>		Strongly Disagree	Disagree	Neutral	Agree	Strongly Agree	NA/UNK
		0	1	2	3	4	5
A <sup>a</sup>	Standardized work processes were used and adapted to fit the needs of the project. <sup>a</sup>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
B <sup>a</sup>	Progress reports were issued to team members and other stakeholders appropriately. <sup>a</sup>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
C <sup>a</sup>	A written Project Execution Plan was effectively implemented on this project. <sup>a</sup>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
D <sup>a</sup>	Quality management systems were effectively utilized on this project. <sup>a</sup>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

## Controls

There are two levels of project controls for small projects. The first is the traditional controls on individual projects including scope, budget and schedule management and control. The second level of controls includes tools and strategies to manage the program of small projects. Both are important for successful small projects. As with large projects, managers must control the scope, cost and schedule of each project, but in contrast, small project program managers need additional tools to manage and control program cost, cash flow, resources and project priorities.

RECOMMENDED PRACTICES		Strongly Disagree 0	Disagree 1	Neutral 2	Agree 3	Strongly Agree 4	NA / UNK
A	Systems were in place for effectively managing changes to scope, budget, or schedule.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
B	Change orders were processed in a timely manner.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
C	Appropriately detailed schedules were developed and used.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
D	Detailed plans were used for plant shutdowns related to the project.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
E	Weekly coordination meetings were held by the project team.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
F	A system was implemented to report and control project expenditures.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
G	The project was closed promptly after the work was completed.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

## Safety, Health and Environment

Whether stated or implied, safety is always the number one priority on projects. Work involved with small projects usually involves modification and maintenance of existing facilities, making risks and hazards higher. It is imperative that thorough scrutiny of hazards be the same for small projects as for larger ones. The goal is to eliminate or reduce risks associated with a small project or small project program. If your project had no accidents or near misses, please answer the questions as you would have had there been such incidents.

RECOMMENDED PRACTICES		Strongly Disagree 0	Disagree 1	Neutral 2	Agree 3	Strongly Agree 4	NA / UNK
A	Site safety procedures were followed for the project.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
B	Safety was a priority topic at pre-construction and construction meetings.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
C	Pre-task planning for safety was conducted by foremen and/or other site managers.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
D	Safety toolbox meetings were held daily.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
E	The project has a safety coordinator.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
F	The time commitment of the safety coordinator was appropriate.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
G	Safety orientation training was conducted for new contractor and subcontractor employees.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
H	Safety incentives were used on the project.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
I	Safety performance was a criterion for contractor selection.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
J	Accidents were formally investigated.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
K	Near-misses were formally investigated.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
L	Pre-employment substance abuse tests were conducted for contractor employees.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
M	Contractor employees were randomly screened for alcohol and drugs.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
N	Substance abuse tests were conducted after accidents.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



## Automation Integration (AI) Technology

Many IT tools and systems are being used in project execution today. Many more tools and systems will be available soon that will further improve and enhance project execution and small projects. The benefits of using technology on projects include: reduced costs, shorter schedules, improved quality, reduced rework, better communication, enhanced information exchange and resource utilization, better informed team members, and smaller multi-skilled teams for project execution.

Referring to the <b>use levels</b> below, indicate the level that the following work functions were automated (utilized computer automated systems).		None 0	Some 1	Moderate 2	Nearly Full 3	Full 4	NA / UNK
	Detailed Design	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Procurement	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Construction	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Maintenance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Project Management (Including Controls)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>USE LEVELS</b> <ul style="list-style-type: none"> <li>• <b>None/Minimal:</b> Little or no utilization beyond e-mail.</li> <li>• <b>Some:</b> "Office" equivalent software, 2D CAD for detailed design.</li> <li>• <b>Moderate:</b> Standalone electronic/automated engineering discipline (3D CAD) and project services systems.</li> <li>• <b>Nearly Full:</b> Some automated input/output from multiple databases with automated engineering discipline design and project services systems.</li> <li>• <b>Full:</b> Fully or nearly fully automated systems dominate execution of all work functions.</li> </ul>							
Referring to the <b>integration levels</b> below, indicate how well the work functions were <i>integrated across all other</i> work functions.		None 0	Some 1	Moderate 2	Nearly Full 3	Full 4	NA / UNK
	Detailed Design	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Procurement	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Construction	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Maintenance	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	Project Management (Including Controls)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
<b>INTEGRATION LEVELS</b> <ul style="list-style-type: none"> <li>• <b>None/Minimal:</b> Little or no integration of electronic systems/applications.</li> <li>• <b>Some:</b> Manual transfer of information via hardcopy or email.</li> <li>• <b>Moderate:</b> Manual and some electronic transfer between automated systems.</li> <li>• <b>Nearly Full:</b> Most systems are integrated with significant human intervention for tracking inputs/outputs.</li> </ul>							

## **Appendix B Small Project Definition Analysis**

This appendix includes the meeting discussions and the statistical analysis of CII BM&M data used to establish the Small Project Definition.

### **Background**

The Small Projects Team (Team), consisting of a panel of eight industry experts from seven organizations, including the author of this dissertation, participated in a series of workshops to develop the small project definition. The team reviewed literature presented in Section 2.2. The Manual for Special Project Management (CII 1991) indicates a small/special project can cost up to \$100M (million). The small project toolkit (CII 2001b) identifies the cost range as between \$100K and \$2M.

The Team agreed that the anchor point of \$100M defined in Manual for Special Project Management is obsolete since it was an earlier publication and from their perspective the industry currently does not regard \$100M as a small project. Through these discussions the Team adopted \$5M as a consensus upper limit for small project size. The Team also agreed on a lower limit of \$100K to exclude insignificant projects.

Three main regression models were conducted based on CII BM&M data to identify correlations between total project cost, project duration, and total craft work-hours. Due to the skewness in project cost, duration, and craft work-hours,

the variables were transformed using the natural log function (ln) to meet the basic regression assumptions.

The scatter-plot, along with regression models and R-square are shown in Figure B-1, Figure B-2, and Figure B-3. All models are significant at alpha = 0.05.

Figure B-1, regression between project cost and craft work-hours, has the best fit among the three models developed. The regression model indicated an R-square of 0.6985, suggesting an excellent fit of the data.

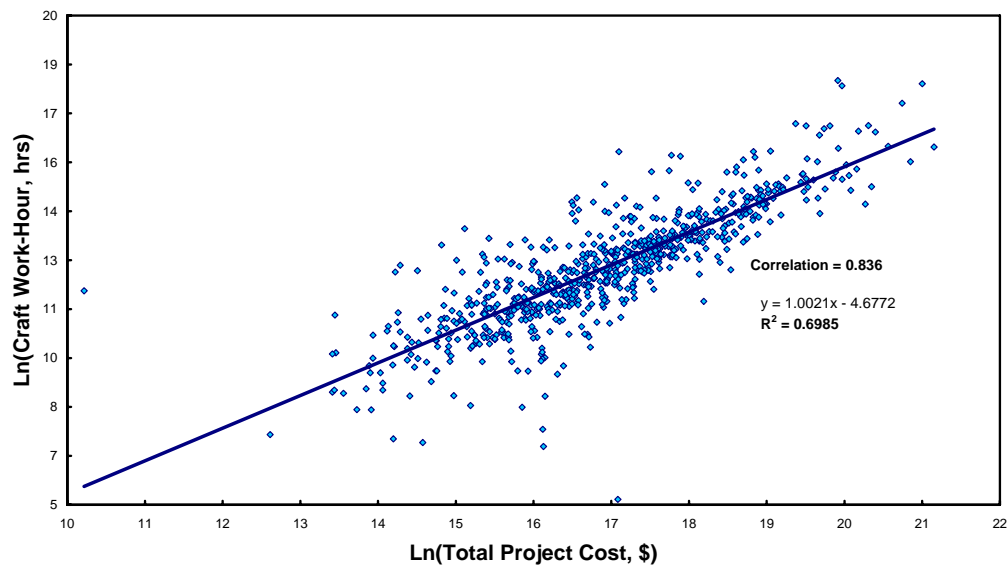


Figure B-1: Total Project Cost versus Craft Work-Hour Regression

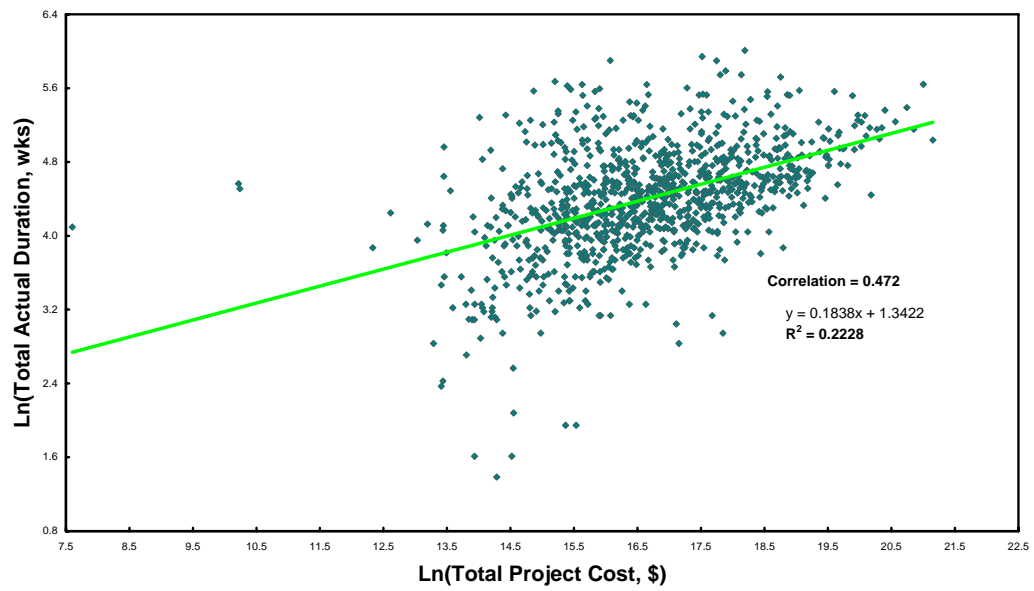


Figure B-2: Total Project Cost versus Actual Project Duration

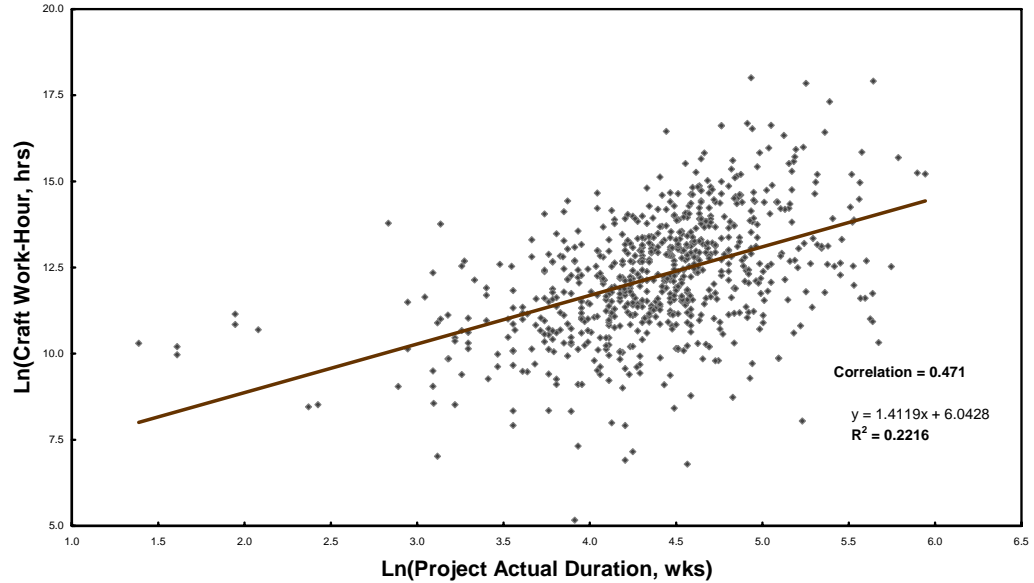


Figure B-3: Actual Project Duration versus Craft Work-Hours

### Using Regressions to Predict Anchor Points

Referring to Figure B-1, three project cost anchor points: \$2M, \$5M, and \$10M were evaluated as control variables to predict the craft work hours based on the regression model. These cost anchor points were suggested by the Team since they have been established in their organizations, as well as mentioned in literature. Table B-1 lists the prediction outcome of craft work-hours.

Table B-1: Prediction of Total Craft Work-hours based on Project Cost Regression

(1)	(2)	(3)	(4)
Project Cost	Ln Project Cost Ln (1)	Ln Craft Work-Hours $1.0021*(2)-4.6772$	Predicted Craft Work-hours Exp(3)
\$2,000,000	14.51	9.86	19,186
\$5,000,000	15.42	10.78	48,057
\$10,000,000	16.12	11.47	96,254

A similar approach was used to predict the (project) actual duration using the regression model in Figure B-2. Results are summarized in Table B-2.

Table B-2: Prediction of Actual Duration based on Project Cost Regression

(1)	(2)	(3)	(4)	(5)
Project Cost	Ln Project Cost Ln (1)	Ln Actual Duration $0.1838*(2)+1.3442$	Predicted Actual Duration (weeks) Exp(3)	Predicted Actual Duration (months) (4)/4.3
\$2,000,000	14.51	4.01	55.09	12.81
\$5,000,000	15.42	4.18	65.19	15.16
\$10,000,000	16.12	4.30	74.05	17.22

Based on the regression model established between actual duration and craft work-hour, it is still possible to derive a set of predicted craft work-hours based on the predicted actual durations (column 3) in Table B-2.

Table B-3 shows the predicted craft work-hours based on the regression presented in Figure B-3. These values differ significantly from Table B-1 and are likely overestimated through error compounded by combining predictions of the previous models.

Table B-3: Prediction of Actual Duration based on Project Cost Regression

(1)	(2)	(3)	(4)
<b>Predicted Actual Duration (weeks)</b>	<b>Ln Project Cost</b>	<b>Ln Craft Work-Hours</b>	<b>Predicted Craft Work-hours</b>
	Ln (1)	$1.4119*(2)+6.0428$	Exp(3)
55.09	4.01	11.70	120,928
65.19	4.18	11.94	153,390
74.05	4.30	12.12	183,618

The path of analysis is illustrated in Figure B-4. It should be noted that since all three regression models do not fully explain the bi-variate relationship (R-square not equal to 1). The predicted craft work-hours will not be equal due to error in residuals.

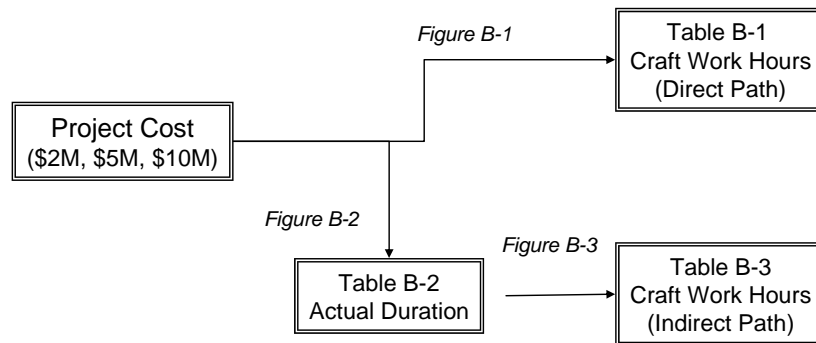


Figure B-4: Comparison of Craft Work-Hours Prediction

After analyzing the relationships among project cost, craft work hours, and project duration provided in Tables B-1, B-2, and B-3. There was concern with the prediction accuracy of the models caused by skew in the data. This concern and consideration of previous research findings led to additional analyses of duration and work-hour data. The Team was comfortable with establishing an upper limit of \$5M for the small project definition, but felt that skew in duration and work hour data had to be addressed. The following sections illustrate the methodology for establishing upper definition limits for work hours and duration.

**Anchoring the Craft Work-Hour**

Figure B-5 plots the cumulative percent of craft work hours for project less than \$5M. Based on the figure, the Team decided that an upper bound of 100,000 work hours would be a suitable limit since it covers 85% of all projects less than \$5M and eliminates most of the skew in craft work hours. The 100,000 point was more consistent with the expert opinions and also represented a midpoint in the predicted craft work hours of Tables B-1 and B-3.

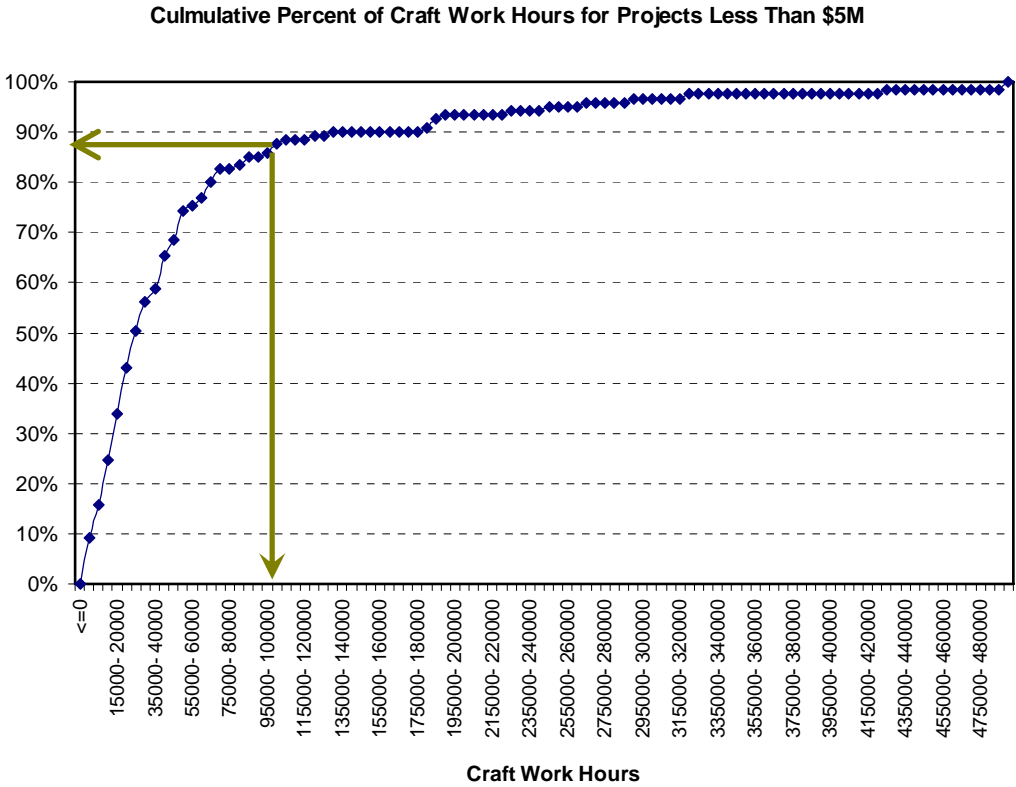


Figure B-5: Cumulative chart of craft work hours for projects less than \$5M



**Anchoring the Project Duration**

Using a similar approach, Figure B-6 depicts the cumulative percent of project duration for projects less than \$5M. The point where significant skew begins also is at the 85% level and corresponds to duration of approximately 14 months. This duration is reasonably consistent with Table B-2 and the export opinions from the Team.

The midpoint of the range, 62.5 weeks, was converted to 14.2 month (1 month equals to 4.38 weeks).

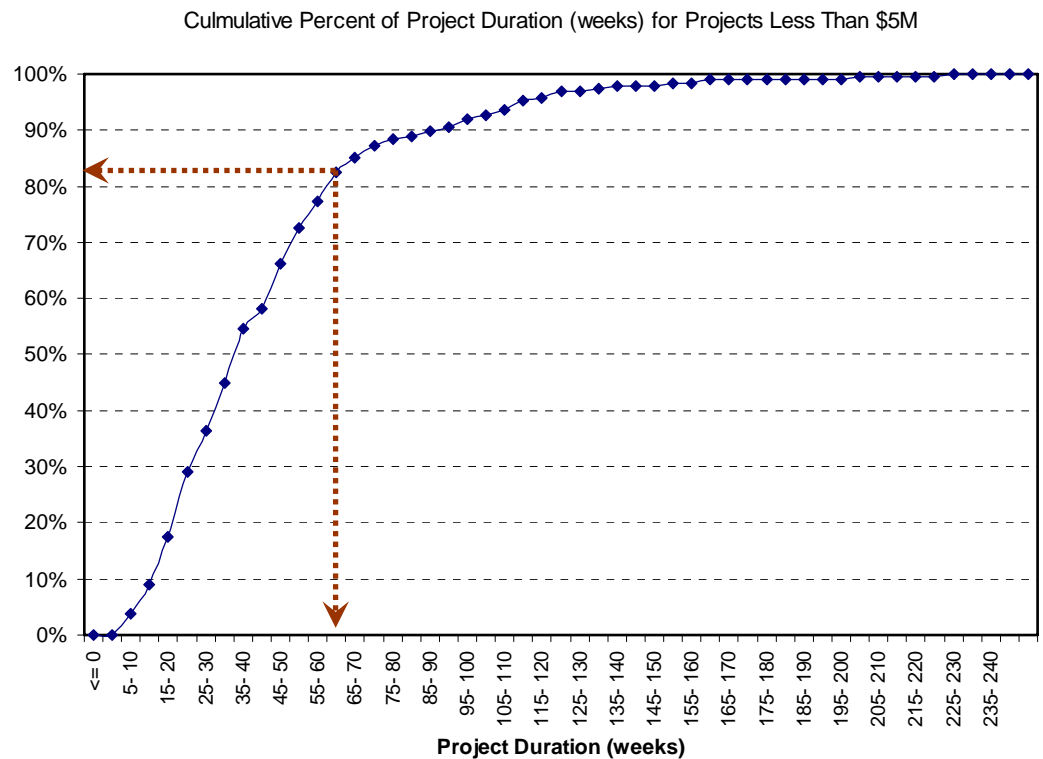


Figure B-6: Cumulative chart of Project Duration for projects less than \$5M

## **Conclusion**

In summary, the Team consensus was that the definition of a small project for this research effort is as follows:

A SMALL PROJECT IS DEFINED AS A PROJECT, WHICH HAS ONE OR MORE OF THE FOLLOWING ATTRIBUTES.

1. Total installed cost is between \$100K and \$5M
2. Any duration of 14 months or less
3. Any number of work-hours up to 100,000

In addition, the Team also agreed that:

4. Any level of complexity considering the following, design, construction, regulatory, owner coordination requirements or funding complexity.
5. The project does not require full time project management resources or does not require a significant percentage of the company's resources
6. Any nature of project (grass roots, modernization, addition or maintenance)

## **Appendix C Company Bias Analysis**

### **(MANOVA results of Owner Company)**

Multivariate Analysis of Variance (MANOVA) is a common statistical technique to test the mean difference between groups for multiple dependent variables simultaneously. It is an extension of the ANOVA technique.

The MANOVA technique is used here to test whether a particular company which has a large amount of projects submitted (OwnerCompany\_A) introduced potential bias or not.

Results for the difference in performance metrics are not statistically significant, indicating no mean difference in project performance. The MANOVA test for practice use metrics is significant at  $\alpha=0.05$ ; However, further post-hoc tests reveals little difference.

The test results reveal inconclusive evidence of a strong potential bias introduced by the company (OwnerCompany\_A).

## MANOVA Test for Differences in Performance Metrics

### The SAS System

#### The GLM Procedure

Class Level Information		
Class	Levels	Values
companycls	2	OwnerCompany_A Other

Number of observations	114
------------------------	-----

NOTE:

Observations with missing values will not be included in this analysis. Thus, only 89 observations can be used in this analysis.

### The SAS System

#### The GLM Procedure Multivariate Analysis of Variance

Characteristic Roots and Vectors of: E Inverse * H, where H = Type III SSCP Matrix for companycls E = Error SSCP Matrix				
Characteristic Root	Percent	Characteristic Vector V'EV=1		
		costgrow	schdgrow	costfact
0.0171042	100	-0.00643309	0.39920686	1.03963207
0	0	0.94932896	-0.10417894	-0.27130738
0	0	-0.31133387	-0.31451633	1.98066368

MANOVA Test Criteria and Exact F Statistics for the Hypothesis of No Overall companycls Effect H = Type III SSCP Matrix for companycls E = Error SSCP Matrix  S=1 M=0.5 N=41.5					
Statistic	Value	F Value	Num DF	Den DF	Pr > F
Wilks' Lambda	0.98318343	0.48	3	85	0.6939
Pillai's Trace	0.01681657	0.48	3	85	0.6939
Hotelling-Lawley Trace	0.0171042	0.48	3	85	0.6939
Roy's Greatest Root	0.0171042	0.48	3	85	0.6939

## Post-Hoc Tests

### The SAS System

#### The GLM Procedure Tukey's Studentized Range (HSD) Test for costgrow

NOTE: This test controls the Type I experimentwise error rate, but it generally has a higher Type II error rate than REGWQ.

Alpha	0.05
Error Degrees of Freedom	87
Error Mean Square	0.013671
Critical Value of Studentized Range	2.8109
Minimum Significant Difference	0.051
Harmonic Mean of Cell Sizes	41.52809

NOTE: Cell sizes are not equal.

Means with the same letter are not significantly different.		
Tukey Grouping	Mean	N companycls
A	-0.10104	56 OwnerCompany_A
A		
A	-0.10894	33 Other

### The SAS System

#### The GLM Procedure Tukey's Studentized Range (HSD) Test for schdgrow

NOTE: This test controls the Type I experimentwise error rate, but it generally has a higher Type II error rate than REGWQ.

Alpha	0.05
Error Degrees of Freedom	87
Error Mean Square	0.043979
Critical Value of Studentized Range	2.8109
Minimum Significant Difference	0.0915
Harmonic Mean of Cell Sizes	41.52809

NOTE: Cell sizes are not equal.

Means with the same letter are not significantly different.		
Tukey Grouping	Mean	N companycls
A	0.08188	56 OwnerCompany_A
A		
A	0.03321	33 Other

## Post-Hoc Tests

### *The SAS System*

#### *The GLM Procedure Tukey's Studentized Range (HSD) Test for costfact*

NOTE:

This test controls the Type I experimentwise error rate, but it generally has a higher Type II error rate than REGWQ.

Alpha	0.05
Error Degrees of Freedom	87
Error Mean Square	0.002752
Critical Value of Studentized Range	2.8109
Minimum Significant Difference	0.0229
Harmonic Mean of Cell Sizes	41.52809

NOTE:

Cell sizes are not equal.

Means with the same letter are not significantly different.		
Tukey Grouping	Mean	N companycls
A	0.047	56 OwnerCompany_A
A		
A	0.03803	33 Other

# MANOVA Test for Differences in Practice Use Metrics

## The SAS System

### The GLM Procedure

Class Level Information		
Class	Levels	Values
companycls	2	OwnerCompany_A Other
Number of observations		114

NOTE: Observations with missing values will not be included in this analysis. Thus, only 94 observations can be used in this analysis.

## The SAS System

### The GLM Procedure Multivariate Analysis of Variance

Characteristic Roots and Vectors of: E Inverse * H, where H = Type III SSCP Matrix for companycls E = Error SSCP Matrix											
Characteristic Root	Percent	Characteristic Vector V'EV=1									
0.33540608	100	smfep	smdes	smpro	smcon	smstu	smorg	smctl	smpcs	smsft	smait
0	0	-0.045	-0.002	-0.017	0.034	-0.033	-0.008	0.032	0.018	0.066	0.004
0	0	-0.052	0.118	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
0	0	0.003	-0.020	-0.008	-0.020	-0.010	0.066	-0.001	-0.001	-0.003	0.000
0	0	-0.017	0.028	0.006	0.013	-0.011	0.012	-0.023	-0.027	-0.001	0.060
0	0	-0.009	-0.063	0.075	0.004	-0.004	-0.002	0.004	0.002	0.008	0.000
0	0	-0.006	-0.019	0.001	-0.010	0.007	0.000	-0.036	0.084	-0.017	0.000
0	0	-0.011	-0.050	-0.027	0.001	0.068	-0.004	0.012	-0.002	0.019	0.000
0	0	0.055	-0.009	-0.005	0.013	-0.003	-0.005	0.018	-0.003	0.028	0.000
0	0	-0.015	-0.023	-0.016	0.103	0.003	0.007	-0.023	0.004	-0.036	0.000
0	0	-0.010	-0.022	0.004	-0.032	-0.008	0.005	0.087	0.008	-0.075	0.000

MANOVA Test Criteria and Exact F Statistics for the Hypothesis of No H = Type III SSCP Matrix for companycls E = Error SSCP Matrix					
S=1 M=4 N=40.5					
Statistic	Value	F Value	Num DF	Den DF	Pr > F
Wilks' Lambda	0.7488359	2.78	10	83	0.0051
Pillai's Trace	0.2511641	2.78	10	83	0.0051
Hotelling-Lawley Trace	0.3354061	2.78	10	83	0.0051
Roy's Greatest Root	0.3354061	2.78	10	83	0.0051

## Post-Hoc Tests

### *The SAS System*

#### *The GLM Procedure Tukey's Studentized Range (HSD) Test for smfep*

NOTE: This test controls the Type I experimentwise error rate, but it generally has a higher Type II error rate than REGWQ.

Alpha	0.05
Error Degrees of Freedom	92
Error Mean Square	2.490837
Critical Value of Studentized Range	2.80875
Minimum Significant Difference	0.6877
Harmonic Mean of Cell Sizes	41.55319

NOTE: Cell sizes are not equal.

Means with the same letter are not significantly different.			
Tukey Grouping	Mean	N	companycls
A	7.3364	63	OwnerCompany_A
A			
A	6.718	31	Other

### *The SAS System*

#### *The GLM Procedure Tukey's Studentized Range (HSD) Test for smdes*

NOTE: This test controls the Type I experimentwise error rate, but it generally has a higher Type II error rate than REGWQ.

Alpha	0.05
Error Degrees of Freedom	92
Error Mean Square	1.262743
Critical Value of Studentized Range	2.80875
Minimum Significant Difference	0.4896
Harmonic Mean of Cell Sizes	41.55319

NOTE: Cell sizes are not equal.

Means with the same letter are not significantly different.			
Tukey Grouping	Mean	N	companycls
A	7.7441	63	OwnerCompany_A
A			
A	7.4637	31	Other



## Post-Hoc Tests

### *The SAS System*

#### *The GLM Procedure Tukey's Studentized Range (HSD) Test for smpro*

NOTE: This test controls the Type I experimentwise error rate, but it generally has a higher Type II error rate than REGWQ.

Alpha	0.05
Error Degrees of Freedom	92
Error Mean Square	2.747901
Critical Value of Studentized Range	2.80875
Minimum Significant Difference	0.7223
Harmonic Mean of Cell Sizes	41.55319

NOTE: Cell sizes are not equal.

Means with the same letter are not significantly different.			
Tukey Grouping	Mean	N	companycls
A	7.455	63	OwnerCompany_A
A			
A	7.0054	31	Other

### *The SAS System*

#### *The GLM Procedure Tukey's Studentized Range (HSD) Test for smcon*

NOTE: This test controls the Type I experimentwise error rate, but it generally has a higher Type II error rate than REGWQ.

Alpha	0.05
Error Degrees of Freedom	92
Error Mean Square	1.548928
Critical Value of Studentized Range	2.80875
Minimum Significant Difference	0.5423
Harmonic Mean of Cell Sizes	41.55319

NOTE: Cell sizes are not equal.

Means with the same letter are not significantly different.			
Tukey Grouping	Mean	N	companycls
A	7.6777	31	Other
A			
A	7.5562	63	OwnerCompany_A

## Post-Hoc Tests

### *The SAS System*

#### *The GLM Procedure Tukey's Studentized Range (HSD) Test for smstu*

NOTE: This test controls the Type I experimentwise error rate, but it generally has a higher Type II error rate than REGWQ.

Alpha	0.05
Error Degrees of Freedom	92
Error Mean Square	3.358644
Critical Value of Studentized Range	2.80875
Minimum Significant Difference	0.7985
Harmonic Mean of Cell Sizes	41.55319

NOTE: Cell sizes are not equal.

Means with the same letter are not significantly different.			
Tukey Grouping	Mean	N	companycls
A	8.1879	63	OwnerCompany_A
A			
A	7.4463	31	Other

### *The SAS System*

#### *The GLM Procedure Tukey's Studentized Range (HSD) Test for smorg*

NOTE: This test controls the Type I experimentwise error rate, but it generally has a higher Type II error rate than REGWQ.

Alpha	0.05
Error Degrees of Freedom	92
Error Mean Square	3.498038
Critical Value of Studentized Range	2.80875
Minimum Significant Difference	0.8149
Harmonic Mean of Cell Sizes	41.55319

NOTE: Cell sizes are not equal.

Means with the same letter are not significantly different.			
Tukey Grouping	Mean	N	companycls
A	7.1098	63	OwnerCompany_A
A			
A	6.9691	31	Other

## Post-Hoc Tests

### The SAS System

#### The GLM Procedure Tukey's Studentized Range (HSD) Test for smctl

NOTE: This test controls the Type I experimentwise error rate, but it generally has a higher Type II error rate than REGWQ.

Alpha	0.05
Error Degrees of Freedom	92
Error Mean Square	1.988893
Critical Value of Studentized Range	2.80875
Minimum Significant Difference	0.6145
Harmonic Mean of Cell Sizes	41.55319

NOTE: Cell sizes are not equal.

Means with the same letter are not significantly different.			
Tukey Grouping	Mean	N	companycls
A	7.8418	31	Other
A			
A	7.4392	63	OwnerCompany_A

### The SAS System

#### The GLM Procedure Tukey's Studentized Range (HSD) Test for smpcs

NOTE: This test controls the Type I experimentwise error rate, but it generally has a higher Type II error rate than REGWQ.

Alpha	0.05
Error Degrees of Freedom	92
Error Mean Square	2.286849
Critical Value of Studentized Range	2.80875
Minimum Significant Difference	0.6589
Harmonic Mean of Cell Sizes	41.55319

NOTE: Cell sizes are not equal.

Means with the same letter are not significantly different.			
Tukey Grouping	Mean	N	companycls
A	7.4462	31	Other
A			
A	7.1726	63	OwnerCompany_A

## Post-Hoc Tests

### The SAS System

#### The GLM Procedure Tukey's Studentized Range (HSD) Test for smsft

NOTE: This test controls the Type I experimentwise error rate, but it generally has a higher Type II error rate than REGWQ.

Alpha	0.05
Error Degrees of Freedom	92
Error Mean Square	1.07327
Critical Value of Studentized Range	2.80875
Minimum Significant Difference	0.4514
Harmonic Mean of Cell Sizes	41.55319

NOTE: Cell sizes are not equal.

Means with the same letter are not significantly different.			
Tukey Grouping	Mean	N	companycls
A	8.0104	31	Other
B	7.3566	63	OwnerCompany_A

### The SAS System

#### The GLM Procedure Tukey's Studentized Range (HSD) Test for smait

NOTE: This test controls the Type I experimentwise error rate, but it generally has a higher Type II error rate than REGWQ.

Alpha	0.05
Error Degrees of Freedom	92
Error Mean Square	4.03705
Critical Value of Studentized Range	2.80875
Minimum Significant Difference	0.8755
Harmonic Mean of Cell Sizes	41.55319

NOTE: Cell sizes are not equal.

Means with the same letter are not significantly different.			
Tukey Grouping	Mean	N	companycls
A	5.1363	31	Other
A			
A	4.9891	63	OwnerCompany_A

**Appendix D   Statistical Outputs for Coefficient Alpha**

**(all, owners, and contractors)**

## Front-End Planning Practice Use

Variable	Question	
fepobj	A	Project objectives / concepts were adequately conveyed to the Front End Planning team.
fepfund	B	Front End Planning & Estimating were funded from a general program fund.
fepteam	C	The Front End Planning team (including contractors and end users) was both integrated and aligned.
cnsfefep	D	Constructability feedback was integrated into Front End Planning.
cklstfep	E	Checklists were used to ensure consistency of the Front End Planning effort.
pdripcs	F	A PDRI (CII Project Definition Rating Index) or similar process was used to determine how well the project was defined.
contig	G	Contingency funds were increased as compared to large projects, ideally 3 to 5%.
projpri	H	The Front End Planning team clearly defined the project's priorities such as cost, schedule, and quality.
fepschd	I	Front End Planning was timely and met schedule requirements.
fepqua	J	The quality of the Front End Planning met project objectives.

### The SAS System

#### The CORR Procedure

<b>10 Variables:</b>	fepobj fepfund fepteam cnsfefep cklsfep pdripcs contig projpri fepschd fepqua
----------------------	--

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.822523
Standardized	0.848348

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
fepobj	0.511119	0.809347	0.544096	0.834558
fepfund	0.429368	0.826485	0.420423	0.845495
fepteam	0.599741	0.797348	0.606191	0.828912
cnsfefep	0.62261	0.795368	0.616221	0.827991
cklsfep	0.586079	0.797621	0.580703	0.831242
pdripcs	0.572791	0.80087	0.551396	0.833899
contig	0.321946	0.825556	0.321908	0.853922
projpri	0.522541	0.807216	0.551432	0.833896
fepschd	0.561784	0.805297	0.597751	0.829686
fepqua	0.65848	0.800104	0.697065	0.820462

## The SAS System

### The CORR Procedure

resptype=Owner

**10 Variables:** fepobj fepfund fepteam cnsfefep cklstfep pdripcs contig projpri  
fepschd feppqua

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.695737
Standardized	0.745298

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
feobj	0.433341	0.665181	0.476319	0.714158
fepfund	0.274303	0.701086	0.254844	0.746328
fepteam	0.366583	0.671144	0.405031	0.72479
cnsfefep	0.437758	0.661088	0.449475	0.718193
cklstfep	0.276626	0.688129	0.280653	0.742708
pdripcs	0.399456	0.667542	0.362662	0.730983
contig	0.151115	0.71037	0.166676	0.758441
projpri	0.424258	0.664916	0.471575	0.714874
fepschd	0.515961	0.652558	0.553629	0.702322
feppqua	0.618523	0.646752	0.667685	0.68427

## The SAS System

### The CORR Procedure

resptype=Contractor

**10 Variables:** fepobj fepfund fepteam cnsfefep cklstfep pdripcs contig projpri  
fepschd feppqua

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.902965
Standardized	0.918795

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
feobj	0.634502	0.89782	0.65524	0.912835
fepfund	0.568189	0.909225	0.569358	0.917601
fepteam	0.805195	0.883816	0.782389	0.905586
cnsfefep	0.761169	0.886459	0.745095	0.907736
cklstfep	0.854063	0.878821	0.845609	0.901895
pdripcs	0.773564	0.885687	0.775133	0.906006
contig	0.503824	0.902429	0.483848	0.922244
projpri	0.648275	0.895687	0.661571	0.912479
fepschd	0.673097	0.896278	0.710955	0.909687
feppqua	0.708373	0.894088	0.73777	0.908156

## Design Practice Use

Variable	Question	
scopfrz	A	The scope was frozen before the start of detailed design.
desteam	B	The design team was both integrated and aligned.
stdzdes	C	Standardized designs were incorporated into the project.
cnsfedes	D	Constructability feedback was integrated into the design phase.
cklstdes	E	Small project checklists were used to...
rvwmtg	F	Design status review meetings were conducted as appropriate.
chgcomm	G	Design changes were promptly communicated to team members.
desctrl	H	Appropriate design controls were used on the project.
desbugt	I	The engineering and design budget met project objectives.
desschd	J	The engineering and design schedule met project objectives.
desdetail	K	The level of detail design on this project was adequate.
desqua	L	The quality of engineering and design effort...

### The SAS System

#### The CORR Procedure

<b>12 Variables:</b>	scopfrz desteam stdzdes cnsfedes cklstdes rvwmtg chgcomm desctrl desbugt desschd desdetail desqua
----------------------	--

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.871357
Standardized	0.874817

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
scopfrz	0.596555	0.859368	0.575879	0.864264
desteam	0.362755	0.871615	0.410821	0.874113
stdzdes	0.345262	0.873127	0.390236	0.875313
cnsfedes	0.678733	0.853003	0.629624	0.860968
cklstdes	0.580659	0.862443	0.547324	0.865997
rvwmtg	0.271547	0.875169	0.299604	0.880523
chgcomm	0.735139	0.849862	0.692984	0.857026
desctrl	0.731066	0.848992	0.684549	0.857554
desbugt	0.643044	0.855595	0.613203	0.86198
desschd	0.561963	0.861951	0.598925	0.862856
desdetail	0.635174	0.859759	0.673014	0.858275
desqua	0.638036	0.859232	0.679833	0.857849



## The SAS System

### The CORR Procedure

resptype=Owner

12 Variables:

scopfrz desteam stdzdes cnsfedes cklstdes rvwmtg chgcomm  
desctrl desbugt desschd desdetail desqua

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.780602
Standardized	0.808099

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
scopfrz	0.327916	0.783334	0.318172	0.806339
desteam	0.443608	0.762631	0.439556	0.79557
stdzdes	0.398526	0.767568	0.393378	0.799711
cnsfedes	0.461902	0.762026	0.45822	0.79388
cklstdes	0.23135	0.79444	0.234716	0.813527
rvwmtg	0.262926	0.779506	0.284365	0.809272
chgcomm	0.570558	0.756808	0.59327	0.781383
desctrl	0.522003	0.757872	0.528464	0.78744
desbugt	0.457509	0.761205	0.468621	0.792935
desschd	0.5271	0.754574	0.568713	0.783691
desdetail	0.562779	0.752621	0.583693	0.782285
desqua	0.592653	0.7505	0.606787	0.780106

## The SAS System

### The CORR Procedure

resptype=Contractor

12 Variables:

scopfrz desteam stdzdes cnsfedes cklstdes rvwmtg chgcomm  
desctrl desbugt desschd desdetail desqua

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.913669
Standardized	0.920536

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
scopfrz	0.81754	0.898362	0.782628	0.909075
desteam	0.398018	0.915815	0.520668	0.920193
stdzdes	0.363797	0.917235	0.488422	0.921517
cnsfedes	0.769945	0.901034	0.666565	0.91408
cklstdes	0.788047	0.900902	0.706296	0.912381
rvwmtg	0.32797	0.917594	0.423349	0.924161
chgcomm	0.820426	0.897982	0.737617	0.911031
desctrl	0.830659	0.89769	0.738515	0.910993
desbugt	0.738479	0.902808	0.666642	0.914077
desschd	0.638083	0.908705	0.703386	0.912506
desdetail	0.777588	0.906534	0.836974	0.906688
desqua	0.713102	0.906964	0.79092	0.908713

## Procurement Practice Use

Variable	Question	
proobj	A	The procurement objectives were communicated at the appropriate level of detail and at the beginning of the project.
pfdsupp	B	Preferred suppliers were used effectively to streamline the procurement process.
allcntr	C	Non-alliance contractors were pre-qualified.
ptnrmnt	D	A partnership mentality, as opposed to hard contract incentives, was used on project.
sm_pexec_matmgmt	E	Materials were effectively received, inspected, tracked, reported, and delivered over the life of the project.
owmmsys	F	The owner's on-site receiving, warehousing and materials management systems were effectively used.

### The SAS System

#### The CORR Procedure

6 Variables:      proobj pfdsupp allcntr ptnrmnt sm\_pexec\_matmgmt owmmsys

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.82835
Standardized	0.818826

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
proobj	0.496314	0.821228	0.502457	0.807169
pfdsupp	0.440344	0.82954	0.443433	0.819283
allcntr	0.238834	0.865156	0.248207	0.857141
ptnrmnt	0.749315	0.766326	0.725089	0.75855
sm_pexec_matmgmt	0.84191	0.744089	0.817768	0.736899
owmmsys	0.850109	0.741837	0.827782	0.734508

## The SAS System

### The CORR Procedure

resptype=Owner

6 Variables: proobj pfdsupp allcntr ptnrmnt sm\_pexec\_matmgmt owmmsys

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.816632
Standardized	0.809007

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
proobj	0.468366	0.811201	0.468763	0.800914
pfdsupp	0.369675	0.828666	0.371127	0.821343
allcntr	0.239251	0.852724	0.243613	0.846687
ptnrmnt	0.759108	0.745611	0.743858	0.738338
sm_pexec_matmgmt	0.836239	0.726526	0.821382	0.719308
owmmsys	0.853454	0.721452	0.8404	0.714543

## The SAS System

### The CORR Procedure

resptype=Contractor

6 Variables: proobj pfdsupp allcntr ptnrmnt sm\_pexec\_matmgmt owmmsys

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.819892
Standardized	0.822052

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
proobj	0.468902	0.815109	0.524032	0.807144
pfdsupp	0.59742	0.799984	0.611822	0.788627
allcntr	0.242915	0.856663	0.275484	0.855834
ptnrmnt	0.674296	0.770851	0.632597	0.784141
sm_pexec_matmgmt	0.817348	0.733925	0.771464	0.753106
owmmsys	0.800177	0.739272	0.752194	0.757523

## Construction Practice Use

Variable	Question	
consteam	A	The construction team (including the owner, engineering and procurement) was both integrated and aligned.
dwgavail	B	Drawings and other required documents were available before starting construction.
mateqpavai	C	All necessary material, equipment, tools and work permits were available before starting construction.
mgmtavail	E	Required construction and management personnel were available as needed before starting construction.
cklstcons	F	Small project checklists were used to standardize and speed up construction.
mlskcons	G	Multi-skilled construction personnel were used.
mainperson	H	In-house maintenance personnel and on-site maintenance contractors were used to support the project.
wkpermits	D	An effective process was used to monitor and control work permits.
consqua	I	The quality of the construction for the project met project objectives.

### The SAS System

#### The CORR Procedure

<b>9 Variables:</b>	consteam dwgavail mateqpavai mgmtavail cklstcons mlskcons mainperson wkpermits consqua
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Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.728276
Standardized	0.773041

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
consteam	0.58204	0.680533	0.594399	0.730461
dwgavail	0.588846	0.67612	0.622291	0.726101
mateqpavai	0.399408	0.705896	0.439678	0.753871
mgmtavail	0.591659	0.685047	0.628011	0.725202
cklstcons	0.433392	0.704195	0.442033	0.753525
mlskcons	0.255672	0.737262	0.243789	0.781685
mainperson	0.167438	0.756459	0.150742	0.794208
wkpermits	0.57734	0.680499	0.614935	0.727255
consqua	0.376862	0.70872	0.401217	0.759491

## The SAS System

### The CORR Procedure

resptype=Owner

9 Variables: consteam dwgavail mateqpavai mgmtavail cklstcons mlskcons  
mainperson wkpermits consqua

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.674473
Standardized	0.712717

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
consteam	0.44131	0.635787	0.459474	0.674002
dwgavail	0.486573	0.620293	0.494934	0.667134
mateqpavai	0.48524	0.618703	0.517841	0.662647
mgmtavail	0.438799	0.636327	0.492112	0.667684
cklstcons	0.303475	0.662324	0.304033	0.703003
mlskcons	0.154878	0.702404	0.148462	0.730285
mainperson	0.24597	0.676538	0.216393	0.718582
wkpermits	0.465225	0.627413	0.512005	0.663794
consqua	0.346708	0.649799	0.35823	0.693093

## The SAS System

### The CORR Procedure

resptype=Contractor

9 Variables: consteam dwgavail mateqpavai mgmtavail cklstcons mlskcons  
mainperson wkpermits consqua

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.799912
Standardized	0.85195

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
consteam	0.764306	0.747925	0.765011	0.816173
dwgavail	0.777617	0.754261	0.826546	0.80947
mateqpavai	0.281309	0.802129	0.326867	0.86034
mgmtavail	0.88473	0.756	0.894288	0.801943
cklstcons	0.569129	0.78304	0.597597	0.833775
mlskcons	0.418898	0.789524	0.363905	0.85684
mainperson	0.155705	0.837931	0.171664	0.874556
wkpermits	0.764967	0.755567	0.785736	0.81393
consqua	0.443146	0.787139	0.499746	0.843642

## Start-up & Commissioning Practice Use

Variable	Question	
stuteam	A	The start-up and commissioning team (including required supplier representatives) was both integrated and aligned.
stuobj	B	Start-up and commissioning objectives were effectively communicated.
stuplan	C	An appropriately detailed start-up and commissioning plan was effectively implemented.

### The SAS System

#### The CORR Procedure

<b>3 Variables:</b>	stuteam stuobj stuplan
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Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.879083
Standardized	0.880527

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
stuteam	0.667901	0.917157	0.667967	0.917729
stuobj	0.837904	0.761628	0.823838	0.780532
stuplan	0.832842	0.770376	0.820601	0.783525

## The SAS System

### The CORR Procedure

resptype=Owner

3 Variables: stuteam stuobj stuplan

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.894788
Standardized	0.896144

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
stuteam	0.761076	0.876903	0.763021	0.879271
stuobj	0.839615	0.811942	0.839137	0.813349
stuplan	0.783786	0.86099	0.784368	0.861106

## The SAS System

### The CORR Procedure

resptype=Contractor

3 Variables: stuteam stuobj stuplan

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.868478
Standardized	0.874109

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
stuteam	0.626565	0.93622	0.626364	0.936304
stuobj	0.84418	0.724416	0.812256	0.772128
stuplan	0.872639	0.695495	0.847362	0.738812

## Organization Practice Use

Variable	Question	
sppmngmt	A	The project was managed as part of a "small projects program" as opposed to an individual project.
spctmngmt	B	A dedicated small project core team was used to execute the project.
quaperson	C	The project team was appropriately staffed with qualified personnel.
mtxorg	D	The project team operated as a matrix organization.
suppall	E	Supplier/contractor alliances were effectively used.
teambldg	F	Team building was effectively implemented by the project team.

### *The SAS System*

#### *The CORR Procedure*

<b>4 Variables:</b>	stdzkwpcs pgsrep pepimp sm_org_quamgmt
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Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.758896
Standardized	0.761223

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
stdzkwpcs	0.491551	0.738925	0.495801	0.738748
pgsrep	0.499909	0.732202	0.482157	0.745814
pepimp	0.640116	0.658121	0.63139	0.665181
sm_org_quamgmt	0.62901	0.663048	0.635331	0.66295



## The SAS System

### The CORR Procedure

resptype=Owner

4 Variables: stdzwpkcs pgsrep pepimp sm\_org\_quamgmt

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.62346
Standardized	0.631768

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
stdzwpkcs	0.341332	0.595753	0.348546	0.606695
pgsrep	0.340647	0.596164	0.333114	0.617269
pepimp	0.391238	0.580769	0.38804	0.579094
sm_org_quamgmt	0.579264	0.425824	0.591601	0.424041

## The SAS System

### The CORR Procedure

resptype=Contractor

4 Variables: stdzwpkcs pgsrep pepimp sm\_org\_quamgmt

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.848
Standardized	0.851702

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
stdzwpkcs	0.63651	0.837227	0.63902	0.833574
pgsrep	0.63585	0.829538	0.617955	0.842195
pepimp	0.864172	0.721	0.847107	0.742833
sm_org_quamgmt	0.665284	0.815913	0.673474	0.819253

## Project Processes Practice Use

Variable	Question	
stdzwkpcs	A	Standardized work processes were used and adapted to fit the needs of the project.
pgsrep	B	Progress reports were issued to team members and other stakeholders appropriately.
pepimp	C	A written Project Execution Plan was effectively implemented on this project.
sm_org_quamgmt	D	Quality management systems were effectively utilized on this project.

### The SAS System

#### The CORR Procedure

4 Variables: stdzwkpcs pgsrep pepimp sm\_org\_quamgmt

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.758896
Standardized	0.761223

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
stdzwkpcs	0.491551	0.738925	0.495801	0.738748
pgsrep	0.499909	0.732202	0.482157	0.745814
pepimp	0.640116	0.658121	0.63139	0.665181
sm_org_quamgmt	0.62901	0.663048	0.635331	0.66295

## The SAS System

### The CORR Procedure

resptype=Owner

4 Variables: stdzwkpcs pgsrep pepimp sm\_org\_quamgmt

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.62346
Standardized	0.631768

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
stdzwkpcs	0.341332	0.595753	0.348546	0.606695
pgsrep	0.340647	0.596164	0.333114	0.617269
pepimp	0.391238	0.580769	0.38804	0.579094
sm_org_quamgmt	0.579264	0.425824	0.591601	0.424041

## The SAS System

### The CORR Procedure

resptype=Contractor

4 Variables: stdzwkpcs pgsrep pepimp sm\_org\_quamgmt

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.848
Standardized	0.851702

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
stdzwkpcs	0.63651	0.837227	0.63902	0.833574
pgsrep	0.63585	0.829538	0.617955	0.842195
pepimp	0.864172	0.721	0.847107	0.742833
sm_org_quamgmt	0.665284	0.815913	0.673474	0.819253

## Project Controls Practice Use

Variable	Question	
syschg	A	Systems were in place for effectively managing changes to scope, budget, or schedule.
chgpcs	B	Change orders were processed in a timely manner.
appschd	C	Appropriately detailed schedules were developed and used.
pntshut	D	Detailed plans were used for plant shutdowns related to the project.
coormtg	E	Weekly coordination meetings were held by the project team.
projexp	F	A system was implemented to report and control project expenditures.
clspmpt	G	The project was closed promptly after the work was completed.

### *The SAS System*

#### *The CORR Procedure*

<b>7 Variables:</b>	syschg chgpcs appschd pntshut coormtg projexp clspmpt
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Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.782182
Standardized	0.800301

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
syschg	0.656765	0.725997	0.651314	0.751939
chgpcs	0.490256	0.763993	0.49968	0.780228
appschd	0.603522	0.742491	0.613558	0.759146
pntshut	0.538075	0.75026	0.550581	0.770925
coormtg	0.408656	0.776001	0.42446	0.793627
projexp	0.619136	0.738387	0.624514	0.757066
clspmpt	0.365814	0.785352	0.368819	0.803275

## The SAS System

### The CORR Procedure

resptype=Owner

7 Variables: syschg chgpcs appschd pntshut coormtg projexp clspmt

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.789294
Standardized	0.806817

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
syschg	0.681184	0.738991	0.688439	0.754448
chgpcs	0.659394	0.734523	0.677829	0.756452
appschd	0.532589	0.760805	0.533655	0.782862
pntshut	0.458791	0.772824	0.475721	0.793051
coormtg	0.342303	0.805174	0.347008	0.814849
projexp	0.612007	0.745414	0.610858	0.768908
clspmt	0.463938	0.777607	0.470523	0.793954

## The SAS System

### The CORR Procedure

resptype=Contractor

7 Variables: syschg chgpcs appschd pntshut coormtg projexp clspmt

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.800568
Standardized	0.838231

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
syschg	0.668297	0.746588	0.647699	0.807001
chgpcs	0.536622	0.79458	0.524975	0.826125
appschd	0.731997	0.75569	0.754184	0.789671
pntshut	0.640973	0.757438	0.6771	0.802286
coormtg	0.556793	0.771691	0.599364	0.81464
projexp	0.708501	0.763832	0.737819	0.79238
clspmt	0.219674	0.82803	0.226734	0.868973

## Safety, Health & Environment Practice Use

Variable	Question	
sftpcs	A	Site safety procedures were followed for the project.
sftprior	B	Safety was a priority topic at pre-construction and construction meetings.
ptpsft	C	Pre-task planning for safety was conducted by foremen and/or other ...
sfttoolmtg	D	Safety toolbox meetings were held daily.
sftcooryn	E	The project has a safety coordinator.
sftcoor	F	The time commitment of the safety coordinator was appropriate.
ortrng	G	Safety orientation training was conducted for new contractor and subcontractor employees
sftinc	H	Safety incentives were used on the project.
sftperf	I	Safety performance was a criterion for contractor selection.
accinv	J	Accidents were formally investigated.
nminvt	K	Near-misses were formally investigated.
pesubst	L	Pre-employment substance abuse tests were conducted ...
randscrn	M	Contractor employees were randomly screened for alcohol and drugs.
substacc	N	Substance abuse tests were conducted after accidents.

### The SAS System

#### The CORR Procedure

14 Variables:	sftpcs sftprior ptpsft sfttoolmtg sftcooryn sftcoor ortrng sftinc sftperf accinv nminvt pesubst randscrn substacc
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Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.951991
Standardized	0.957168

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
sftpcs	0.679177	0.95294	0.701918	0.955493
sftprior	0.814516	0.947381	0.827764	0.952589
ptpsft	0.869363	0.946114	0.873716	0.951512
sfttoolmtg	0.756781	0.948215	0.750502	0.954379
sftcooryn	0.841631	0.946143	0.851863	0.952025
sftcoor	0.897105	0.94441	0.906786	0.950732
ortrng	0.878078	0.944942	0.892775	0.951063
sftinc	0.709355	0.950095	0.681004	0.95597
sftperf	0.592888	0.951884	0.594402	0.957926
accinv	0.54418	0.953699	0.5631	0.958625
nminvt	0.7113	0.949968	0.722681	0.955018
pesubst	0.87095	0.9452	0.859522	0.951845
randscrn	0.790562	0.94783	0.767446	0.953989
substacc	0.77917	0.948056	0.742791	0.954557

## The SAS System

### The CORR Procedure

resptype=Owner

<b>14 Variables:</b>	sftpcs sftprior ptsft sfttoolmtg sftcoorn sftcoor ortrng sftinc sftperf accinv nminvt pesubst randscrn substacc
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Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.772227
Standardized	0.790759

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
sftpcs	0.153131	0.774006	0.305347	0.786706
sftprior	0.190615	0.772531	0.371732	0.781184
ptsft	0.514837	0.751607	0.607547	0.760748
sfttoolmtg	0.429007	0.755528	0.459983	0.773687
sftcoorn	0.329952	0.763659	0.396284	0.779116
sftcoor	0.377192	0.761027	0.491118	0.770999
ortrng	0.334967	0.766824	0.488938	0.771188
sftinc	0.380029	0.762113	0.270885	0.789534
sftperf	0.313554	0.764956	0.374889	0.780919
accinv	0.344705	0.763931	0.411152	0.777857
nminvt	0.348211	0.762163	0.337363	0.784055
pesubst	0.642301	0.727781	0.50276	0.769988
randscrn	0.633552	0.728284	0.440811	0.775331
substacc	0.440071	0.755691	0.253377	0.790961

## The SAS System

### The CORR Procedure

resptype=Contractor

<b>14 Variables:</b>	sftpcs sftprior ptsft sfttoolmtg sftcoorn sftcoor ortrng sftinc sftperf accinv nminvt pesubst randscrn substacc
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Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.981108
Standardized	0.986945

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
sftpcs	0.833638	0.983208	0.849587	0.986891
sftprior	0.90886	0.979358	0.910489	0.985979
ptsft	0.945343	0.978805	0.94034	0.985529
sfttoolmtg	0.976991	0.978132	0.9723	0.985044
sftcoorn	0.965807	0.978366	0.954421	0.985316
sftcoor	0.984865	0.977923	0.980484	0.98492
ortrng	0.990369	0.977806	0.989322	0.984786
sftinc	0.930667	0.979044	0.921742	0.985809
sftperf	0.691467	0.982467	0.683844	0.989333
accinv	0.740992	0.983724	0.752227	0.988333
nminvt	0.928362	0.980325	0.932729	0.985644
pesubst	0.986957	0.977888	0.989626	0.984781
randscrn	0.956958	0.978498	0.957546	0.985268
substacc	0.955802	0.978519	0.943218	0.985485

## Automation/Integration Technology Practice Use

Variable	Question	
autoengr	A	Automation of Engineering Functions.
autopro	B	Automation of Procurement Functions.
autocons	C	Automation of Construction Functions.
automain	D	Automation of Maintenance Functions.
automgmt	E	Automation of Project management and controls Functions.
intgengr	F	Integration of Engineering Functions.
intgpro	G	Integration of Procurement Functions.
intgcons	H	Integration of Construction Functions.
intgmain	I	Integration of Maintenance Functions.
intgmgmt	J	Integration of Project management and controls Functions.

### The SAS System

#### The CORR Procedure

<b>10 Variables:</b>	autoengr autopro autocons automain automgmt intgengr intgpro intgcons intgmain intgmgmt
----------------------	--

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.917082
Standardized	0.918192

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
autoengr	0.644298	0.911494	0.644287	0.912716
autopro	0.658416	0.910751	0.656968	0.912002
autocons	0.790395	0.902787	0.786003	0.904603
automain	0.680118	0.909512	0.674339	0.91102
automgmt	0.715239	0.90729	0.715502	0.908675
intgengr	0.615111	0.912856	0.622317	0.913948
intgpro	0.687999	0.908949	0.692188	0.910006
intgcons	0.747842	0.905588	0.750369	0.90667
intgmain	0.62593	0.912605	0.624632	0.913818
intgmgmt	0.770666	0.904911	0.774742	0.905258



## The SAS System

### The CORR Procedure

resptype=Owner

10 Variables: autoengr autopro autocons automain automgmt intgengr intgpro  
intgcons intgmain intgmt

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.912222
Standardized	0.913431

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
autoengr	0.610314	0.907686	0.605358	0.909183
autopro	0.641267	0.905957	0.638698	0.907244
autocons	0.759962	0.898556	0.757932	0.900174
automain	0.660517	0.904531	0.659712	0.906014
automgmt	0.737631	0.899758	0.735016	0.90155
intgengr	0.630551	0.906272	0.6359	0.907408
intgpro	0.673819	0.903779	0.675661	0.905075
intgcons	0.72925	0.900734	0.734286	0.901593
intgmain	0.591753	0.90855	0.596559	0.909692
intgmt	0.779488	0.897885	0.781776	0.898734

## The SAS System

### The CORR Procedure

resptype=Contractor

10 Variables: autoengr autopro autocons automain automgmt intgengr intgpro  
intgcons intgmain intgmt

Cronbach Coefficient Alpha	
Variables	Alpha
Raw	0.947941
Standardized	0.95287

Cronbach Coefficient Alpha with Deleted Variable				
Deleted Variable	Raw Variables		Standardized Variables	
	Correlation with Total	Alpha	Correlation with Total	Alpha
autoengr	0.921038	0.936104	0.950843	0.941244
autopro	0.922693	0.936625	0.930265	0.942145
autocons	0.925934	0.935462	0.901557	0.943395
automain	0.774371	0.944315	0.743515	0.950133
automgmt	0.608733	0.949344	0.631756	0.954752
intgengr	0.617013	0.950186	0.646897	0.954134
intgpro	0.78973	0.942055	0.78295	0.948474
intgcons	0.824384	0.94062	0.820889	0.946864
intgmain	0.786067	0.942795	0.742692	0.950167
intgmt	0.798353	0.944925	0.826146	0.94664

## **Appendix E   T-tests for Large and Small Projects Comparisons**

## Owner Performance Metrics Test Results

global include non typical Owner strip\_diff\_lg\_gt20

### The TTEST Procedure

Statistics											
Variable	benchtype	N	Lower CL Mean	Mean	Upper CL Mean	Lower CL Std Dev	Std Dev	Upper CL Std Dev	Std Err	Minimum	Maximum
costgrow	Large	268	-0.031	-0.019	-0.007	0.0944	0.1024	0.1119	0.0063	-0.292	0.25
costgrow	Small	234	-0.092	-0.076	-0.061	0.1136	0.124	0.1363	0.0081	-0.422	0.235
costgrow	Diff (1-2)		0.0377	0.0575	0.0774	0.1064	0.1129	0.1204	0.0101		
budgfact	Large	273	0.9144	0.9264	0.9383	0.0927	0.1005	0.1097	0.0061	0.633	1.206
budgfact	Small	241	0.8647	0.8791	0.8935	0.1041	0.1134	0.1246	0.0073	0.577	1.18
budgfact	Diff (1-2)		0.0287	0.0472	0.0657	0.1006	0.1067	0.1137	0.0094		
schdgrow	Large	248	0.0311	0.0498	0.0685	0.1376	0.1497	0.1641	0.0095	-0.324	0.494
schdgrow	Small	223	0.0627	0.0896	0.1165	0.1865	0.2038	0.2247	0.0137	-0.403	0.656
schdgrow	Diff (1-2)		-0.072	-0.04	-0.008	0.1667	0.1774	0.1895	0.0164		
schdfact	Large	244	0.9883	1.0045	1.0207	0.1179	0.1283	0.1409	0.0082	0.687	1.361
schdfact	Small	216	0.9898	1.0094	1.029	0.1335	0.146	0.1613	0.0099	0.634	1.44
schdfact	Diff (1-2)		-0.03	-0.005	0.0202	0.1286	0.1369	0.1464	0.0128		
costfact	Large	189	0.0496	0.0572	0.0648	0.0481	0.0529	0.0589	0.0039	-0.07	0.203
costfact	Small	213	0.045	0.0535	0.0621	0.0577	0.0631	0.0698	0.0043	-0.141	0.243
costfact	Diff (1-2)		-0.008	0.0037	0.0152	0.0548	0.0586	0.0629	0.0059		

T-Tests					
Variable	Method	Variances	DF	t Value	Pr >  t
costgrow	Pooled	Equal	500	5.69	<.0001
costgrow	Satterthwaite	Unequal	453	5.62	<.0001
budgfact	Pooled	Equal	512	5	<.0001
budgfact	Satterthwaite	Unequal	483	4.97	<.0001
schdgrow	Pooled	Equal	469	-2.43	0.0154
schdgrow	Satterthwaite	Unequal	404	-2.39	0.0172
schdfact	Pooled	Equal	458	-0.39	0.6993
schdfact	Satterthwaite	Unequal	431	-0.38	0.7015
costfact	Pooled	Equal	400	0.63	0.5286
costfact	Satterthwaite	Unequal	399	0.64	0.5243

Equality of Variances					
Variable	Method	Num DF	Den DF	F Value	Pr > F
costgrow	Folded F	233	267	1.47	0.0025
budgfact	Folded F	240	272	1.28	0.0517
schdgrow	Folded F	222	247	1.86	<.0001
schdfact	Folded F	215	243	1.3	0.0504
costfact	Folded F	212	188	1.42	0.0137

## Contractor Performance Metrics Test Results

### The TTEST Procedure

Statistics											
Variable	benchtype	N	Lower CL Mean	Mean	Upper CL Mean	Lower CL Std Dev	Std Dev	Upper CL Std Dev	Std Err	Minimum	Maximum
costgrow	Large	269	0.0297	0.0478	0.0659	0.1391	0.1508	0.1648	0.0092	-0.315	0.529
costgrow	Small	177	0.0511	0.0816	0.1121	0.1862	0.2056	0.2296	0.0155	-0.311	0.71
costgrow	Diff (1-2)		-0.067	-0.034	-5.90E-04	0.1639	0.1746	0.1869	0.0169		
budgfact	Large	252	0.959	0.9687	0.9784	0.0719	0.0782	0.0857	0.0049	0.766	1.153
budgfact	Small	186	0.9472	0.963	0.9789	0.0996	0.1097	0.1222	0.008	0.684	1.221
budgfact	Diff (1-2)		-0.012	0.0057	0.0233	0.0871	0.0929	0.0995	0.009		
schdgrow	Large	259	0.0073	0.0193	0.0312	0.0899	0.0977	0.1069	0.0061	-0.223	0.324
schdgrow	Small	149	0.0234	0.0421	0.0609	0.104	0.1158	0.1307	0.0095	-0.234	0.409
schdgrow	Diff (1-2)		-0.044	-0.023	-0.002	0.0979	0.1047	0.1124	0.0108		
schdfact	Large	258	0.9649	0.9749	0.9849	0.0751	0.0816	0.0894	0.0051	0.767	1.174
schdfact	Small	155	0.958	0.9715	0.9849	0.0761	0.0846	0.0952	0.0068	0.746	1.18
schdfact	Diff (1-2)		-0.013	0.0035	0.02	0.0775	0.0828	0.0888	0.0084		
costfact	Large	184	0.0547	0.0656	0.0764	0.0678	0.0747	0.0833	0.0055	-0.157	0.342
costfact	Small	151	0.0957	0.1161	0.1364	0.1136	0.1265	0.1426	0.0103	-0.137	0.5
costfact	Diff (1-2)		-0.072	-0.051	-0.029	0.0942	0.1014	0.1097	0.0111		

T-Tests					
Variable	Method	Variances	DF	t Value	Pr >  t
costgrow	Pooled	Equal	444	-2	0.0461
costgrow	Satterthwaite	Unequal	298	-1.88	0.0611
budgfact	Pooled	Equal	436	0.63	0.5285
budgfact	Satterthwaite	Unequal	317	0.6	0.5486
schdgrow	Pooled	Equal	406	-2.12	0.0343
schdgrow	Satterthwaite	Unequal	268	-2.03	0.0435
schdfact	Pooled	Equal	411	0.41	0.6798
schdfact	Satterthwaite	Unequal	315	0.41	0.6826
costfact	Pooled	Equal	333	-4.54	<.0001
costfact	Satterthwaite	Unequal	233	-4.33	<.0001

Equality of Variances					
Variable	Method	Num DF	Den DF	F Value	Pr > F
costgrow	Folded F	176	268	1.86	<.0001
budgfact	Folded F	185	251	1.97	<.0001
schdgrow	Folded F	148	258	1.41	0.0175
schdfact	Folded F	154	257	1.07	0.6107
costfact	Folded F	150	183	2.86	<.0001

## Owner Practice Use Metrics Test Results

global include non typical Owner strip\_diff\_lg\_gt20

### The TTEST Procedure

Statistics											
Variable	benchtype	N	Lower CL Mean	Mean	Upper CL Mean	Lower CL Std Dev	Std Dev	Upper CL Std Dev	Std Err	Minimum	Maximum
pppindex	Large	275	6.8476	7.1553	7.463	2.3916	2.5916	2.8284	0.1563	0	10
pppindex	Small	147	5.6468	6.1713	6.6957	2.8868	3.2173	3.634	0.2654	0.19	10
pppindex	Diff (1-2)		0.4167	0.984	1.5514	2.6461	2.8249	3.0298	0.2886		
cntindex	Large	238	4.3581	4.6942	5.0303	2.4147	2.6318	2.8921	0.1706	0	9.529
cntindex	Small	138	3.7313	4.1619	4.5926	2.2878	2.5582	2.9016	0.2178	0	9.286
cntindex	Diff (1-2)		-0.016	0.5323	1.0803	2.431	2.6051	2.8062	0.2787		
tmbindex	Large	275	4.6684	5.0364	5.4045	2.8611	3.1004	3.3837	0.187	0	10
tmbindex	Small	129	1.6636	2.1072	2.5508	2.2691	2.5465	2.9018	0.2242	0	7.7
tmbindex	Diff (1-2)		2.3134	2.9292	3.5451	2.7458	2.9354	3.1534	0.3133		
chgindex	Large	237	7.7232	7.9396	8.156	1.5512	1.691	1.8586	0.1098	2.73	10
chgindex	Small	142	7.0361	7.4223	7.8084	2.0848	2.3276	2.635	0.1953	0	10
chgindex	Diff (1-2)		0.1097	0.5173	0.9249	1.8235	1.9535	2.1037	0.2073		
sftindex	Large	281	7.8127	7.9902	8.1678	1.3964	1.5119	1.6484	0.0902	1.39	10
sftindex	Small	138	6.8574	7.1874	7.5175	1.7536	1.9608	2.224	0.1669	2.22	10
sftindex	Diff (1-2)		0.461	0.8028	1.1446	1.5665	1.6727	1.7945	0.1739		

T-Tests					
Variable	Method	Variances	DF	t Value	Pr >  t
pppindex	Pooled	Equal	420	3.41	0.0007
pppindex	Satterthwaite	Unequal	249	3.2	0.0016
cntindex	Pooled	Equal	374	1.91	0.057
cntindex	Satterthwaite	Unequal	293	1.92	0.0553
tmbindex	Pooled	Equal	402	9.35	<.0001
tmbindex	Satterthwaite	Unequal	300	10.03	<.0001
chgindex	Pooled	Equal	377	2.5	0.013
chgindex	Satterthwaite	Unequal	231	2.31	0.0219
sftindex	Pooled	Equal	417	4.62	<.0001
sftindex	Satterthwaite	Unequal	220	4.23	<.0001

Equality of Variances					
Variable	Method	Num DF	Den DF	F Value	Pr > F
pppindex	Folded F	146	274	1.54	0.0023
cntindex	Folded F	237	137	1.06	0.7198
tmbindex	Folded F	274	128	1.48	0.012
chgindex	Folded F	141	236	1.89	<.0001
sftindex	Folded F	137	280	1.68	0.0003

## Contractor Practice Use Metrics Test Results

global include non typical Contractor strip\_diff\_lg\_gt20

### The TTEST Procedure

Statistics											
Variable	benchtype	N	Lower CL Mean	Mean	Upper CL Mean	Lower CL Std Dev	Std Dev	Upper CL Std Dev	Std Err	Minimum	Maximum
pppindex	Large	217	6.2737	6.638	7.0022	2.4882	2.7225	3.0059	0.1848	0	10
pppindex	Small	109	5.4719	5.9576	6.4433	2.2579	2.5583	2.9516	0.245	0	10
pppindex	Diff (1-2)		0.0639	0.6803	1.2967	2.4782	2.6689	2.8915	0.3133		
cntindex	Large	209	4.7254	5.1227	5.5199	2.6581	2.9132	3.2228	0.2015	0	10
cntindex	Small	92	3.1511	3.7074	4.2636	2.346	2.686	3.142	0.28	0	9.1
cntindex	Diff (1-2)		0.7146	1.4153	2.116	2.635	2.8459	3.0939	0.3561		
tmbindex	Large	280	4.2819	4.6665	5.0511	3.0192	3.2694	3.5652	0.1954	0	10
tmbindex	Small	105	1.6385	2.1313	2.6242	2.2425	2.5465	2.9466	0.2485	0	8.387
tmbindex	Diff (1-2)		1.8399	2.5351	3.2304	2.8857	3.0899	3.3254	0.3536		
chgindex	Large	196	7.7315	7.994	8.2565	1.6956	1.8637	2.069	0.1331	1.818	10
chgindex	Small	93	7.2306	7.5908	7.951	1.5286	1.7489	2.0439	0.1814	0	10
chgindex	Diff (1-2)		-0.05	0.4032	0.8562	1.6896	1.8277	1.9905	0.2301		
sftindex	Large	247	8.6902	8.8401	8.99	1.0991	1.1961	1.3121	0.0761	4.72	10
sftindex	Small	51	7.2146	7.7357	8.2568	1.5503	1.8528	2.3032	0.2594	0	10
sftindex	Diff (1-2)		0.7018	1.1044	1.507	1.231	1.33	1.4465	0.2046		

T-Tests					
Variable	Method	Variances	DF	t Value	Pr >  t
pppindex	Pooled	Equal	324	2.17	0.0306
pppindex	Satterthwaite	Unequal	229	2.22	0.0276
cntindex	Pooled	Equal	299	3.97	<.0001
cntindex	Satterthwaite	Unequal	188	4.1	<.0001
tmbindex	Pooled	Equal	383	7.17	<.0001
tmbindex	Satterthwaite	Unequal	238	8.02	<.0001
chgindex	Pooled	Equal	287	1.75	0.0808
chgindex	Satterthwaite	Unequal	192	1.79	0.0747
sftindex	Pooled	Equal	296	5.4	<.0001
sftindex	Satterthwaite	Unequal	58.9	4.08	0.0001

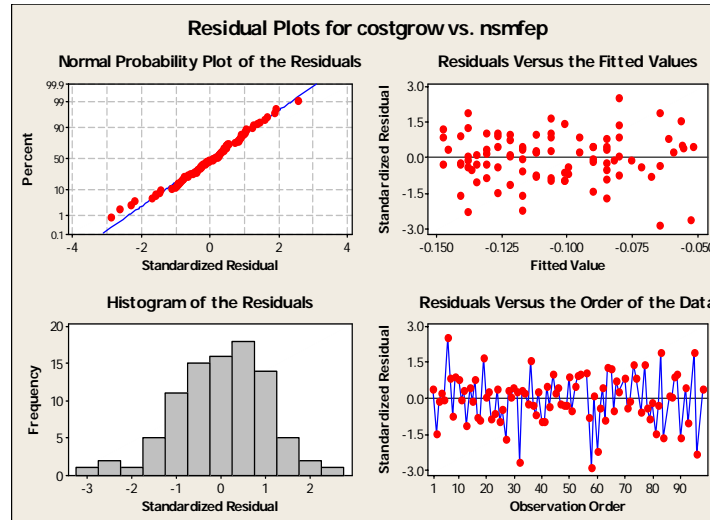
Equality of Variances					
Variable	Method	Num DF	Den DF	F Value	Pr > F
pppindex	Folded F	216	108	1.13	0.4707
cntindex	Folded F	208	91	1.18	0.3795
tmbindex	Folded F	279	104	1.65	0.0035
chgindex	Folded F	195	92	1.14	0.495
sftindex	Folded F	50	246	2.4	<.0001

## Appendix F Regression Diagnostic Plots

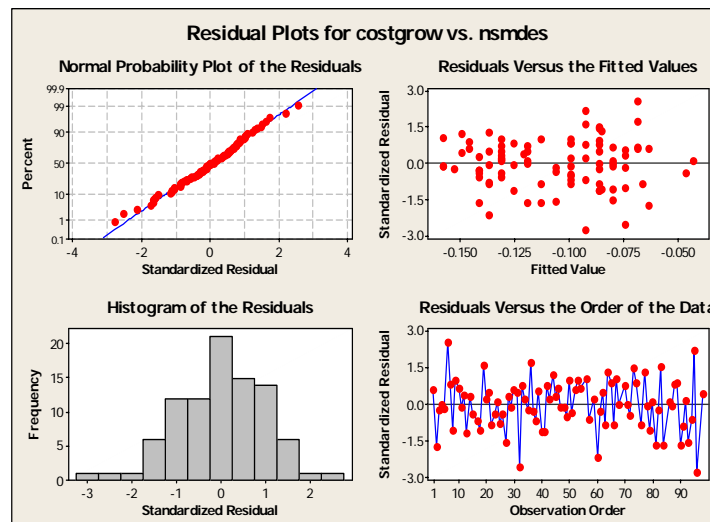
### Variable Description

costgrow	Project Cost Growth
nperf	Project Performance Index
nsmfep	Front-End Planning
nsmdes	Design
nsmpro	Procurement
nsmcon	Construction
nsmstu	Start-up & Commissioning
nsmorg	Organization
nsmpcs	Project Processes
nsmctl	Project Controls
nsmstf	Safety
nsmait	A/I Technology
nsp_plan-des	Planning & Design
nspfator1	Combined Practice Use

## Owner Regression Diagnostics



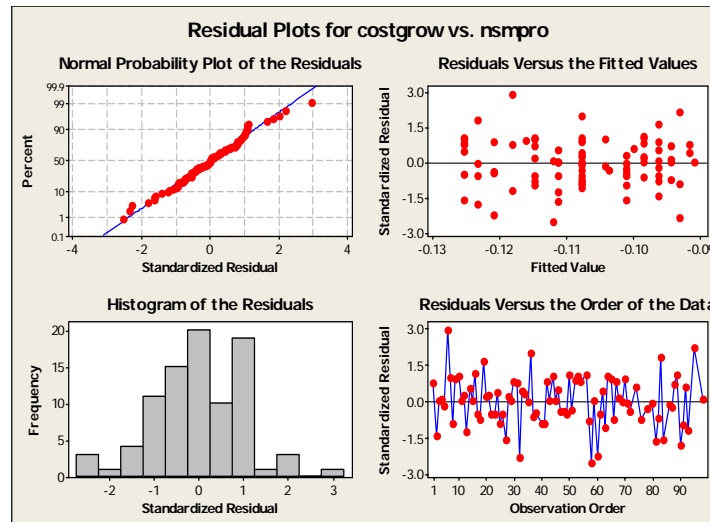
Project Cost Growth vs. Front-End Planning



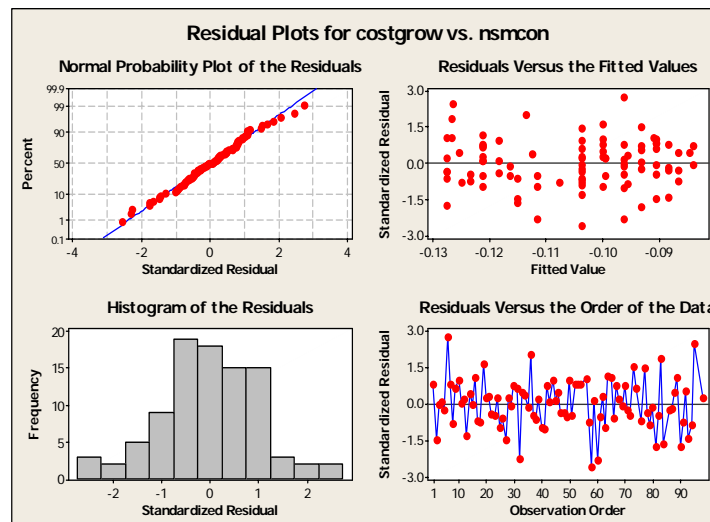
Project Cost Growth vs. Design



## Owner Regression Diagnostics

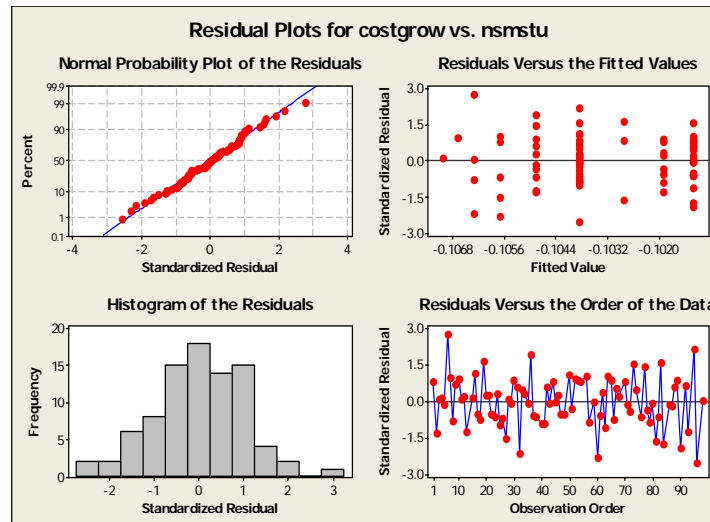


Project Cost Growth vs. Procurement

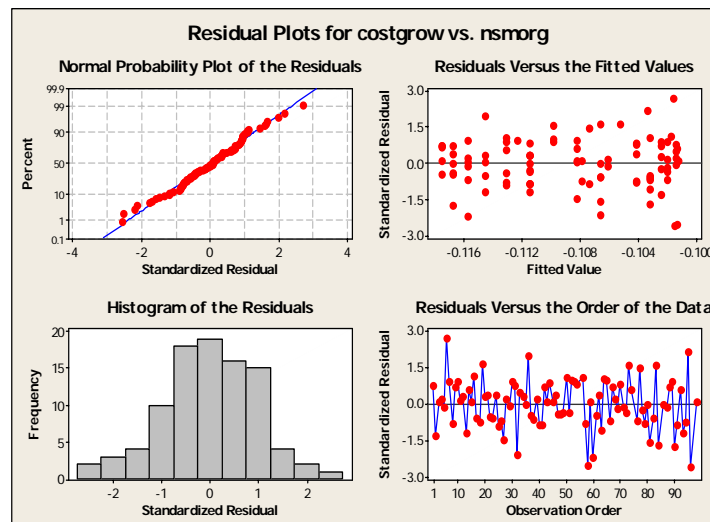


Project Cost Growth vs. Construction

## Owner Regression Diagnostics

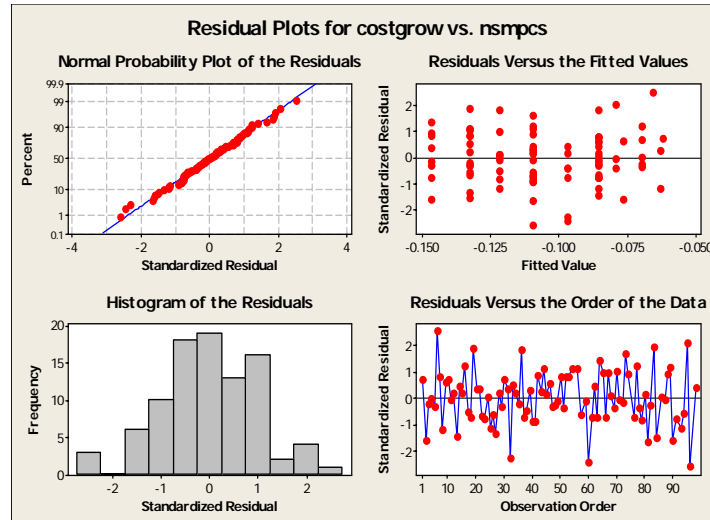


Project Cost Growth vs. Start-up

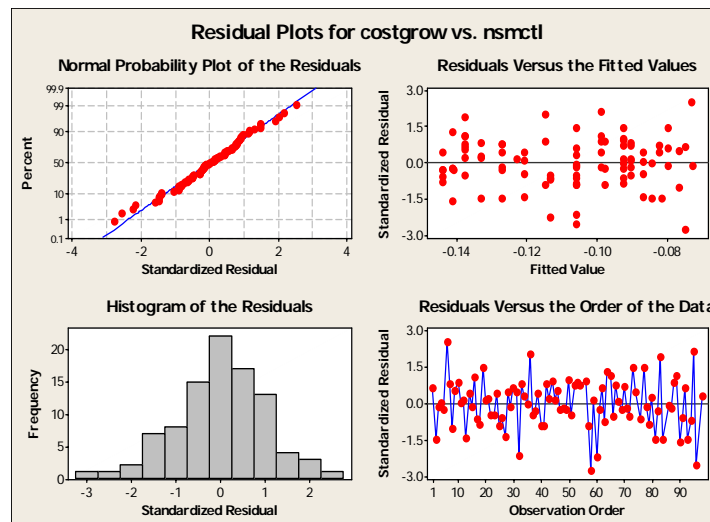


Project Cost Growth vs. Organization

## Owner Regression Diagnostics

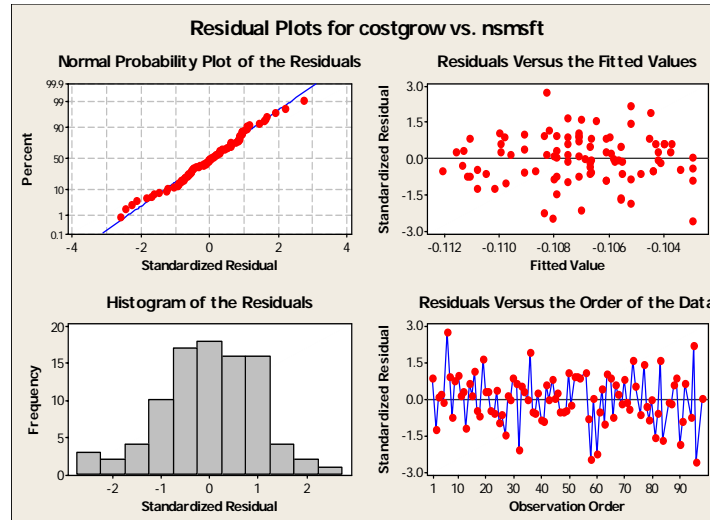


Project Cost Growth vs. Project Processes

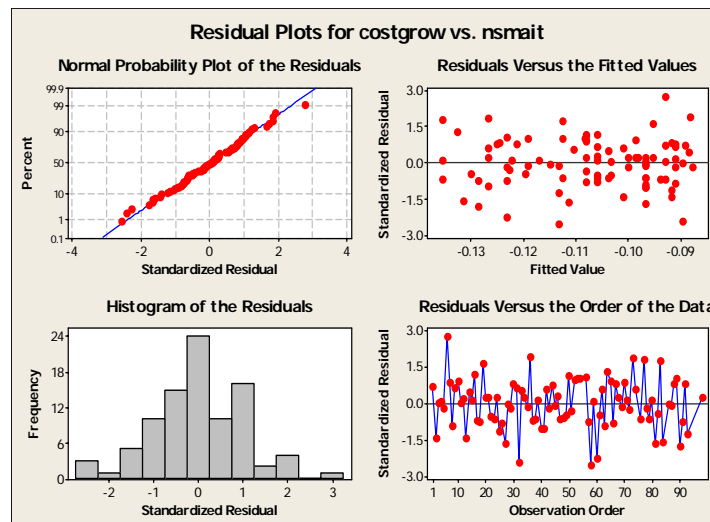


Project Cost Growth vs. Project Controls

## Owner Regression Diagnostics

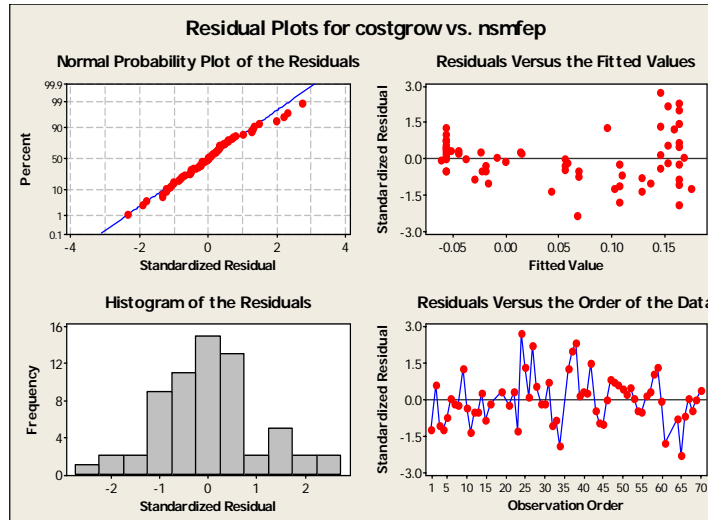


Project Cost Growth vs. Safety

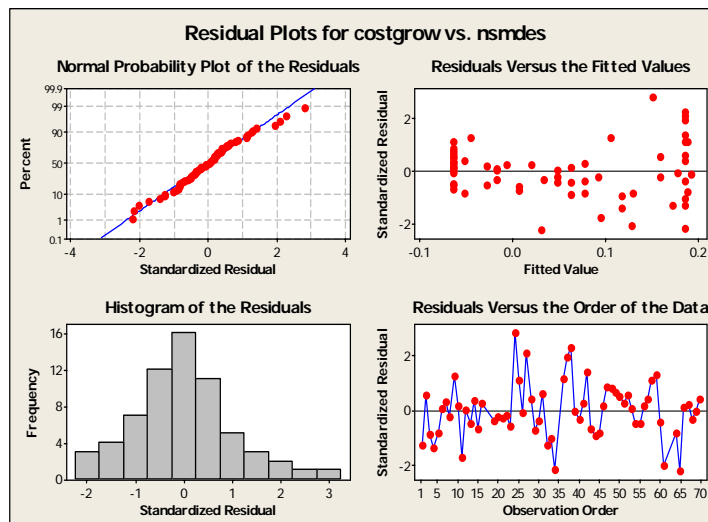


Project Cost Growth vs. A/I Technology

## Contractor Regression Diagnostics

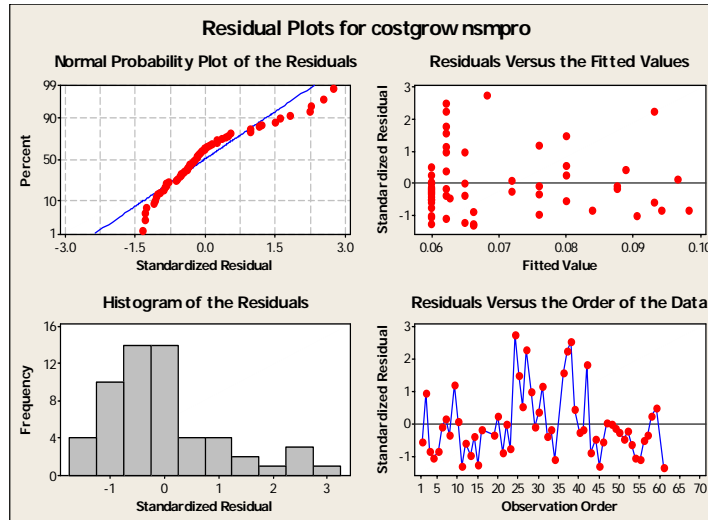


Project Cost Growth vs. Front-End Planning

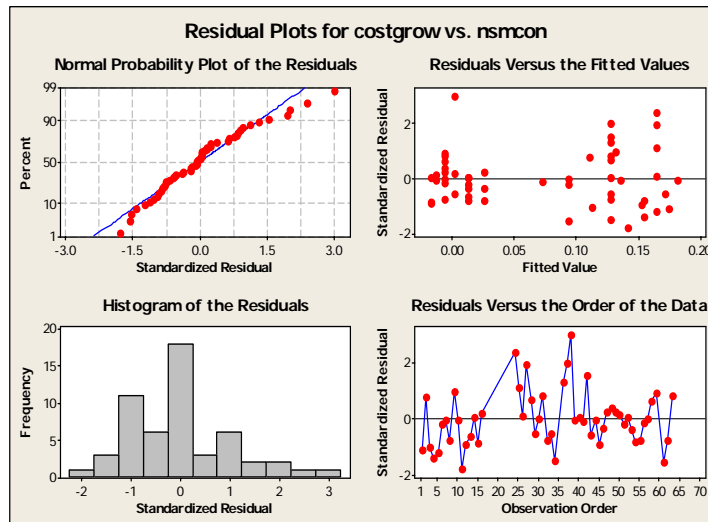


Project Cost Growth vs. Design

## Contractor Regression Diagnostics

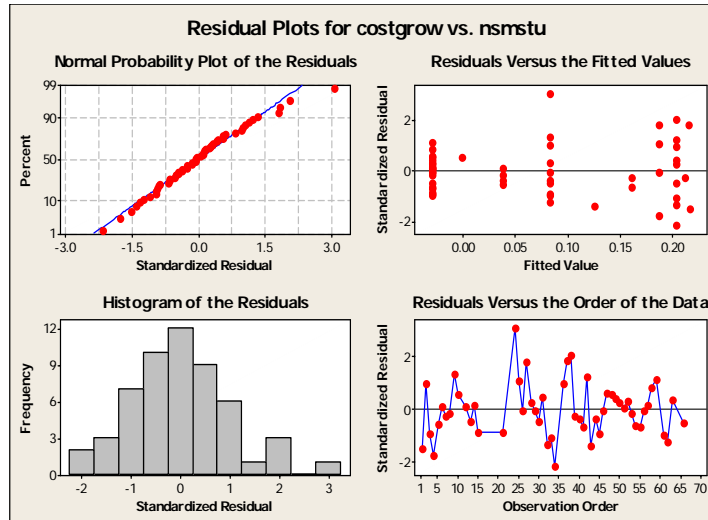


Project Cost Growth vs. Procurement

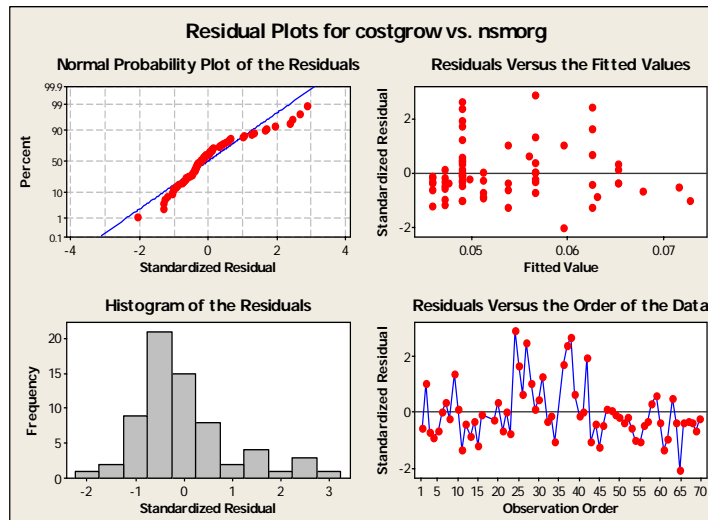


Project Cost Growth vs. Construction

## Contractor Regression Diagnostics

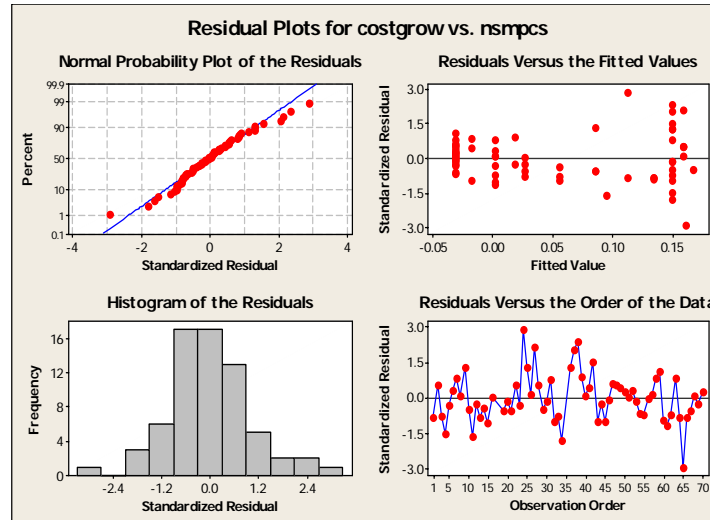


Project Cost Growth vs. Start-up

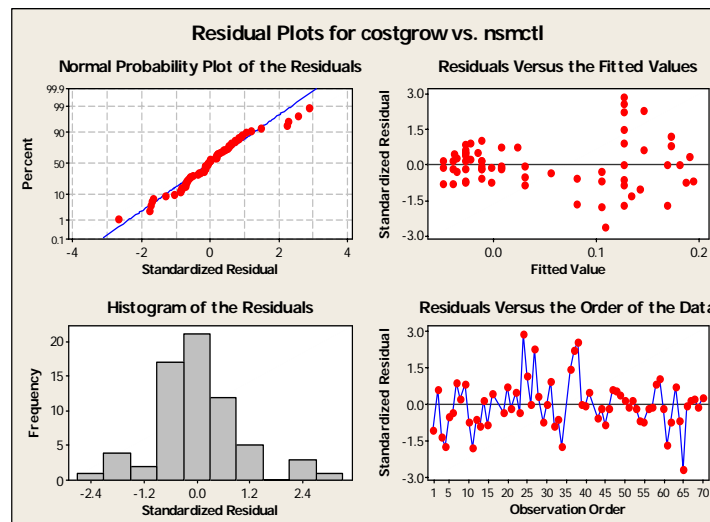


Project Cost Growth vs. Organization

## Contractor Regression Diagnostics



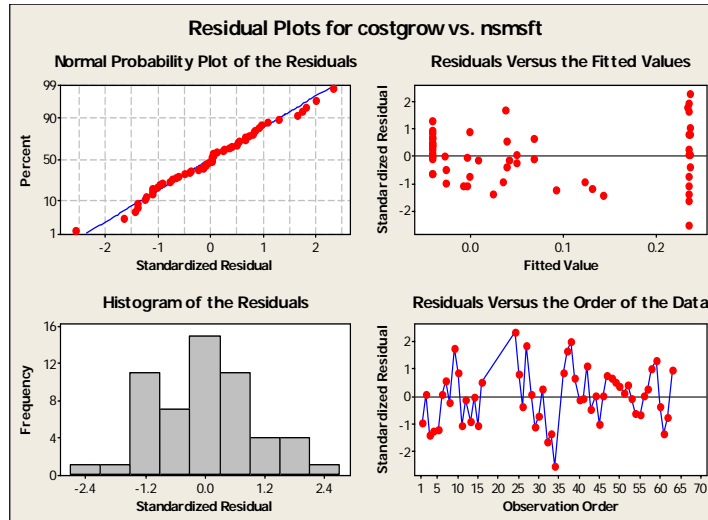
Project Cost Growth vs. Project Processes



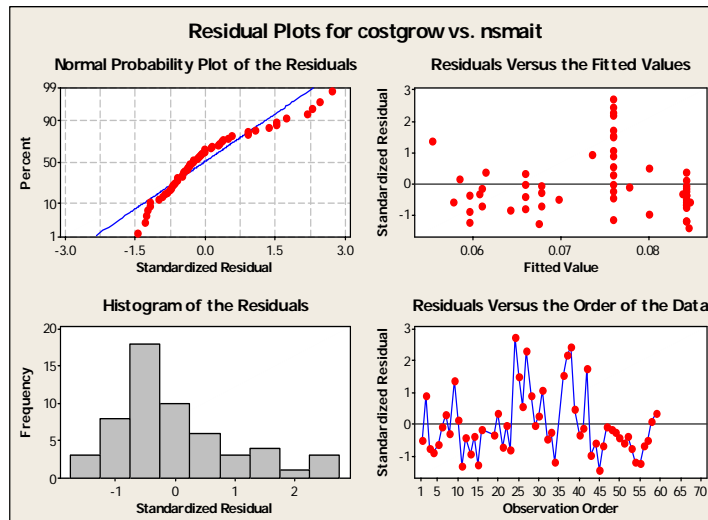
Project Cost Growth vs. Project Controls



## Contractor Regression Diagnostics

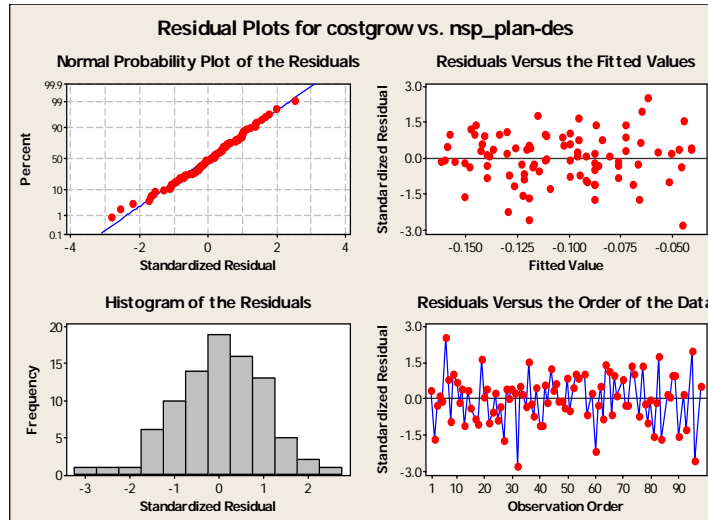


Project Cost Growth vs. Safety

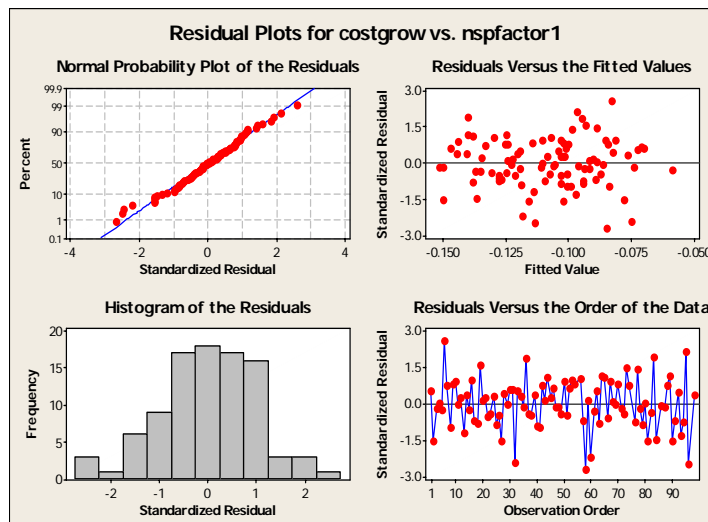


Project Cost Growth vs. A/I Technology

## Owner Regression Diagnostics – Combined Indices

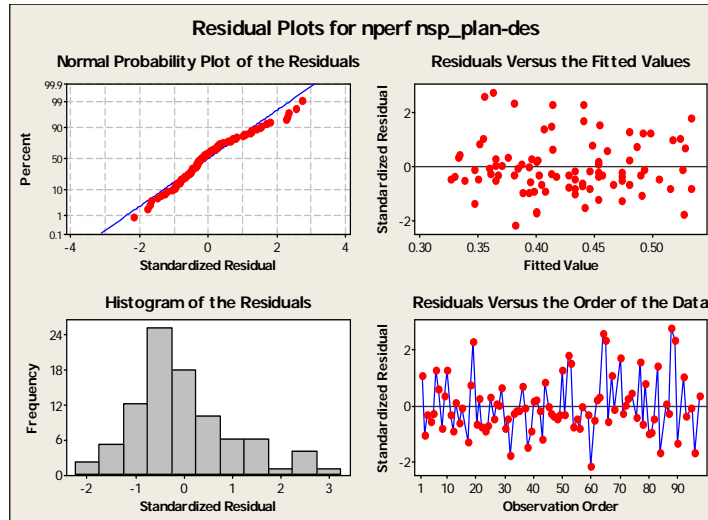


Project Cost Growth vs. Planning & Design

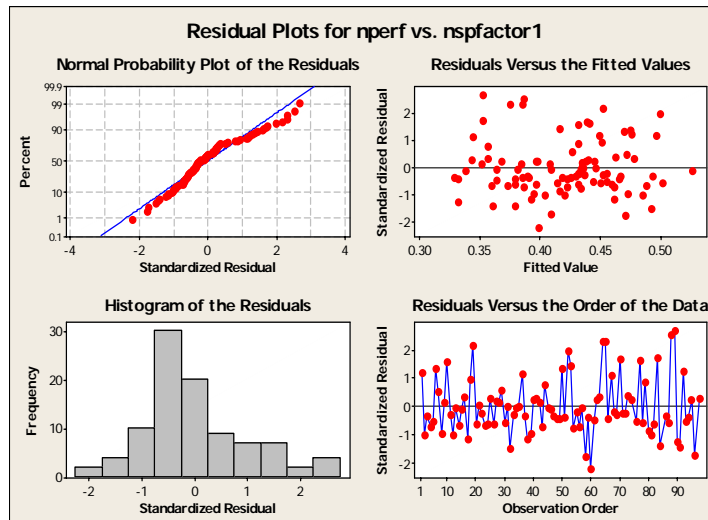


Project Cost Growth vs. Combined Practice Use

## Owner Regression Diagnostics – Combined Indices

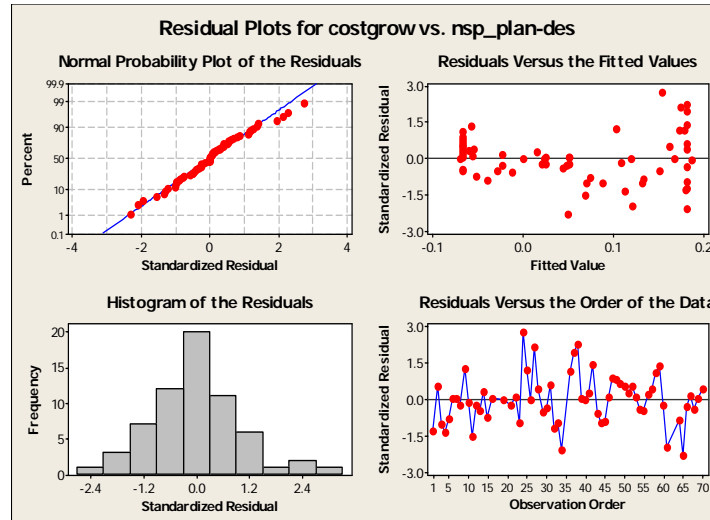


Project Performance vs. Planning & Design

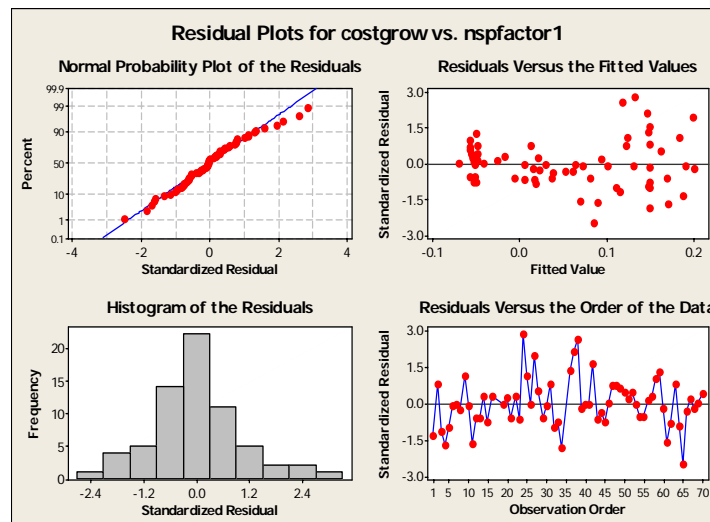


Project Performance vs. Combined Practice Use

## Contractor Regression Diagnostics – Combined Indices

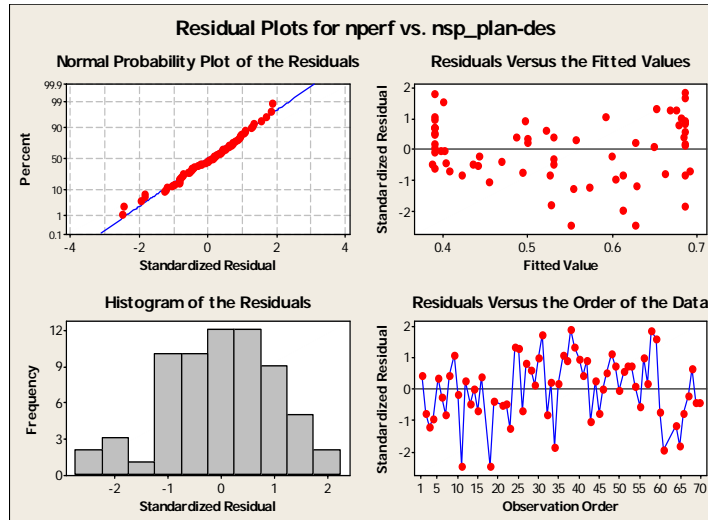


Project Cost Growth vs. Planning & Design

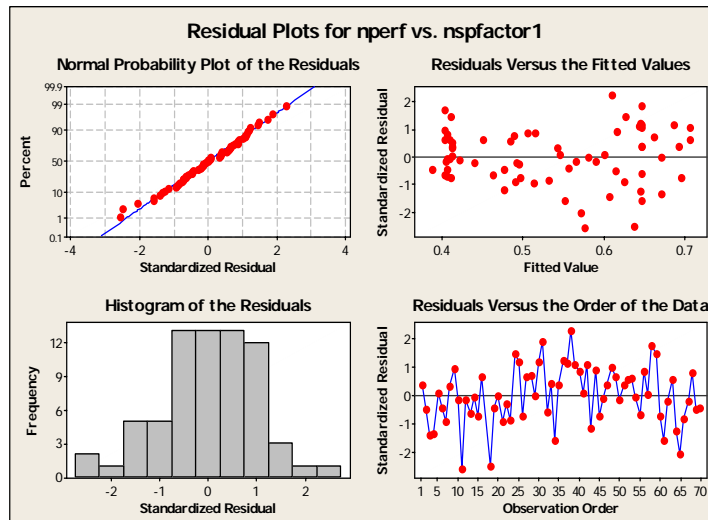


Project Cost Growth vs. Combined Practice Use

## Contractor Regression Diagnostics – Combined Indices



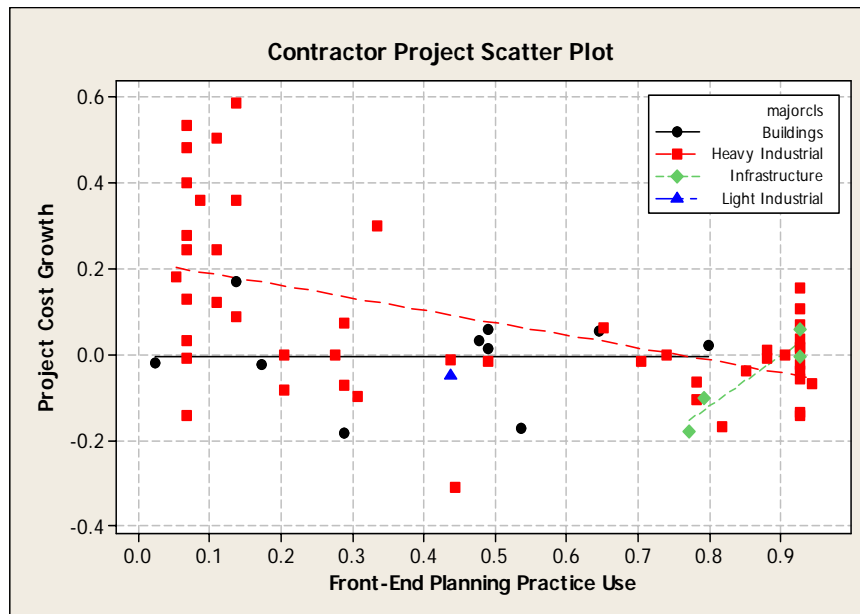
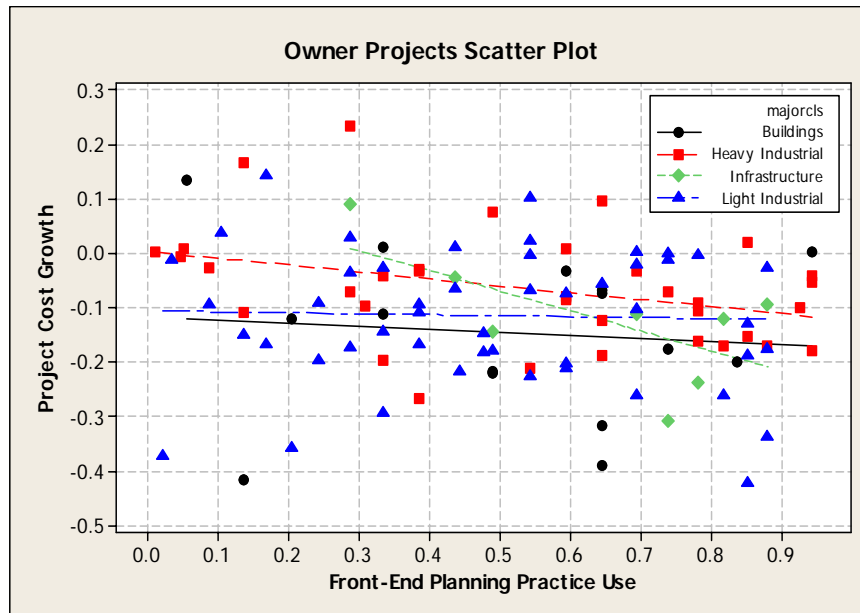
Project Performance vs. Planning & Design



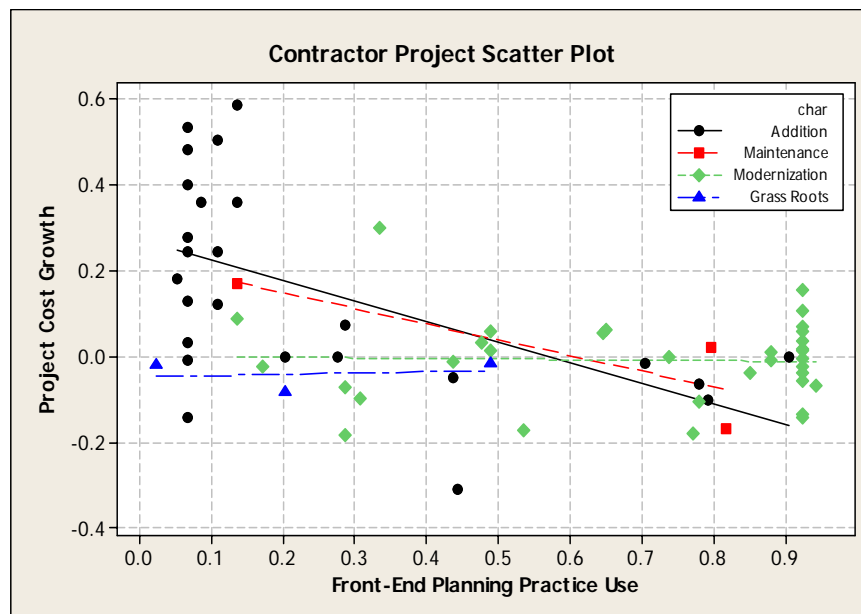
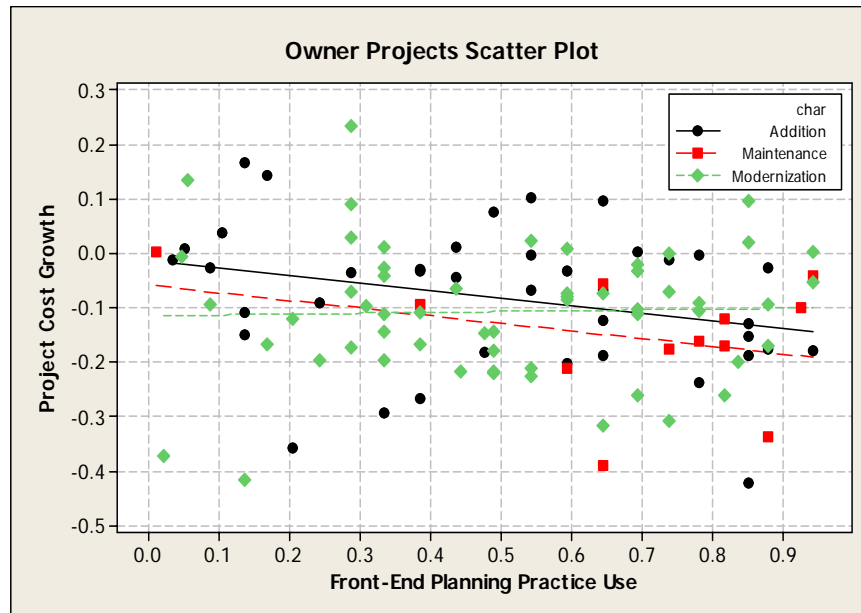
Project Performance vs. Combined Practice Use

## **Appendix G   Compositional Difference Diagnostics**

## Scatter Plot by Industry Group

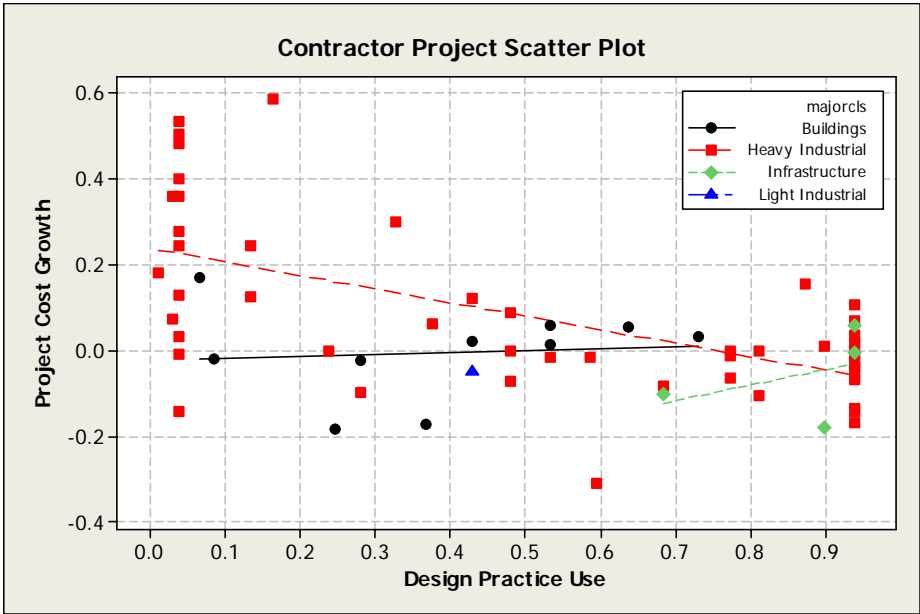
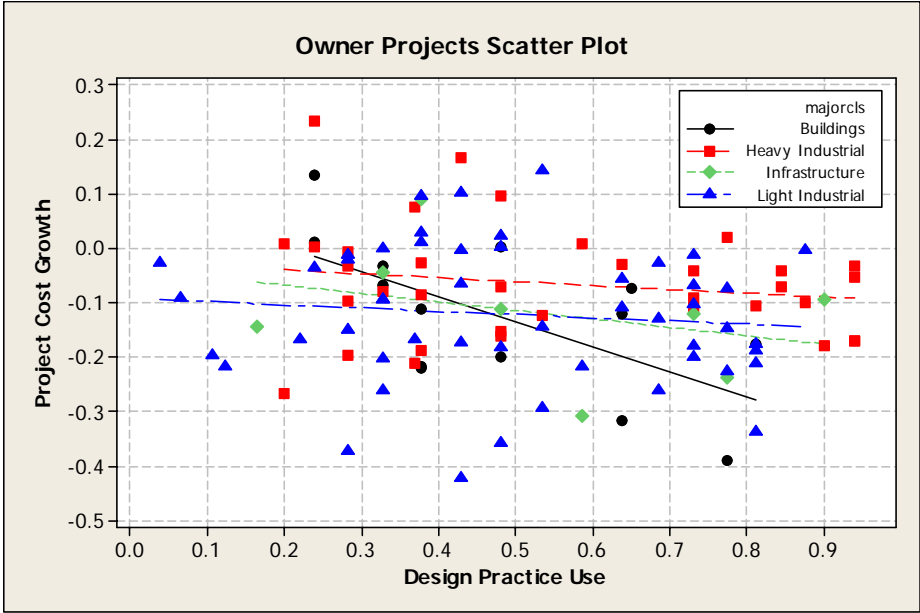


## Scatter Plot by Project Nature

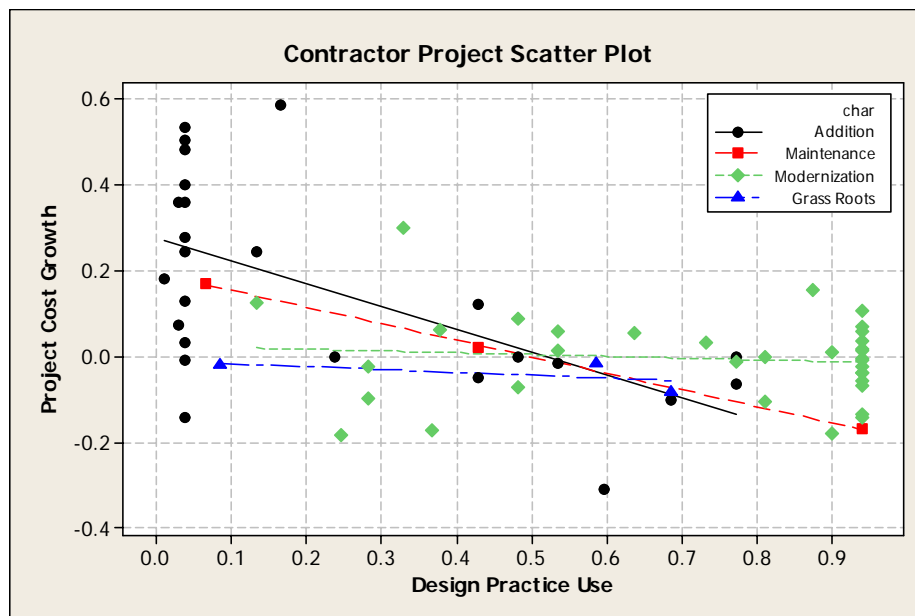
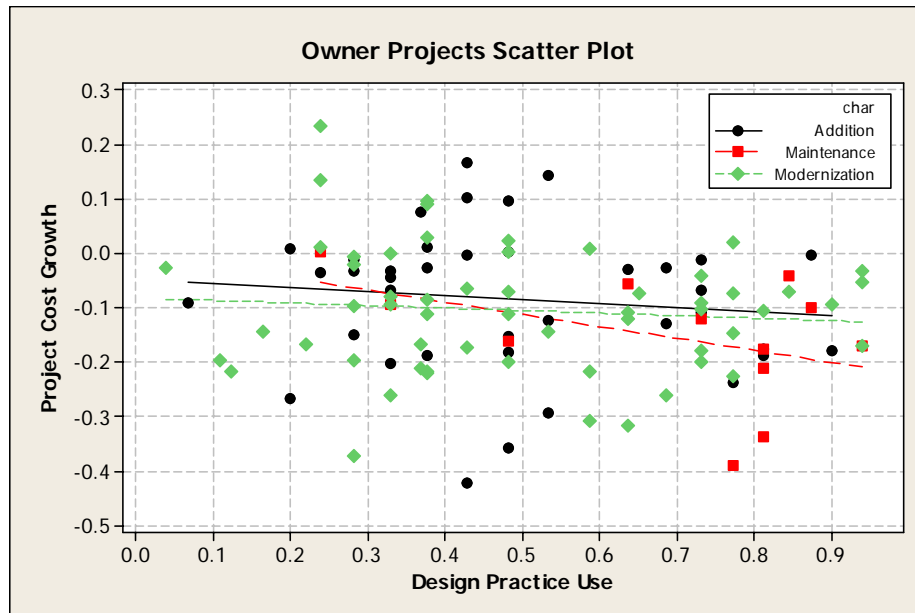




# Scatter Plot by Industry Group

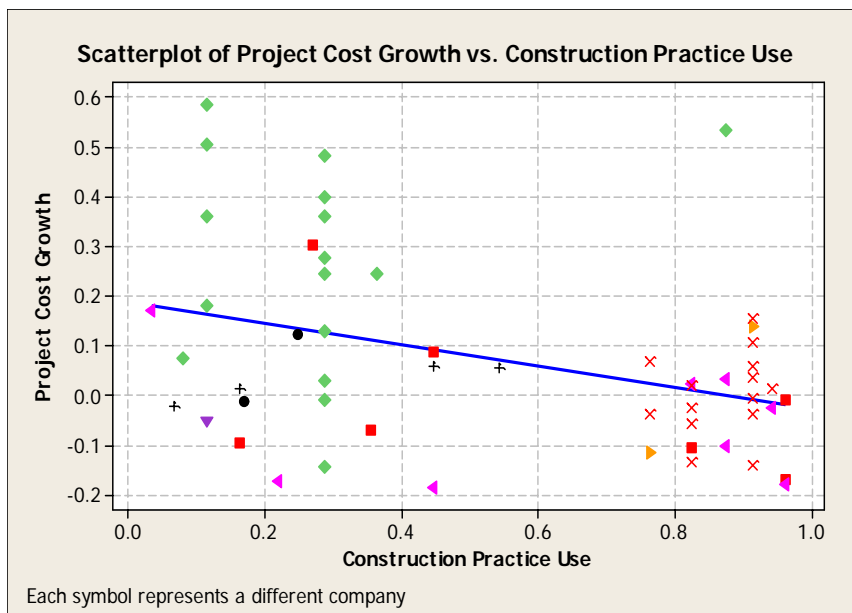
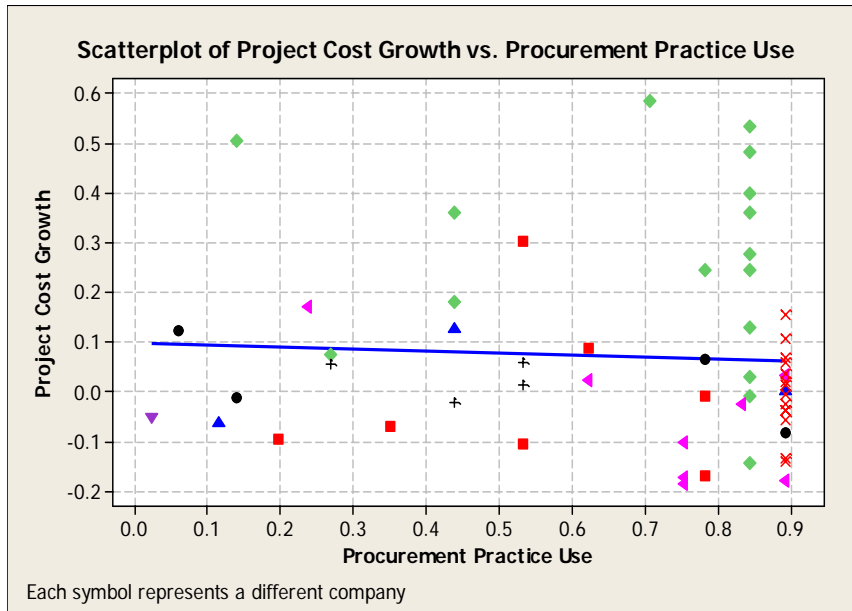


## Scatter Plots By Project Nature



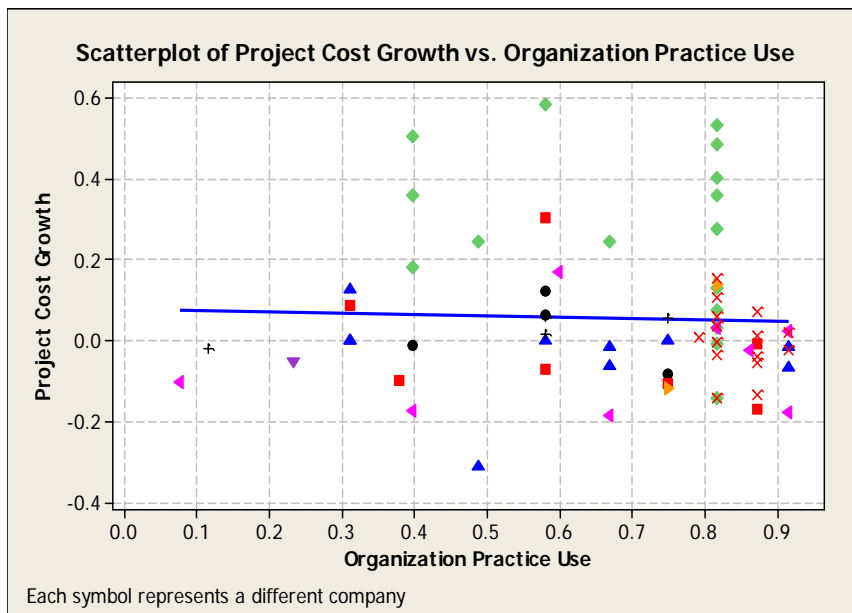
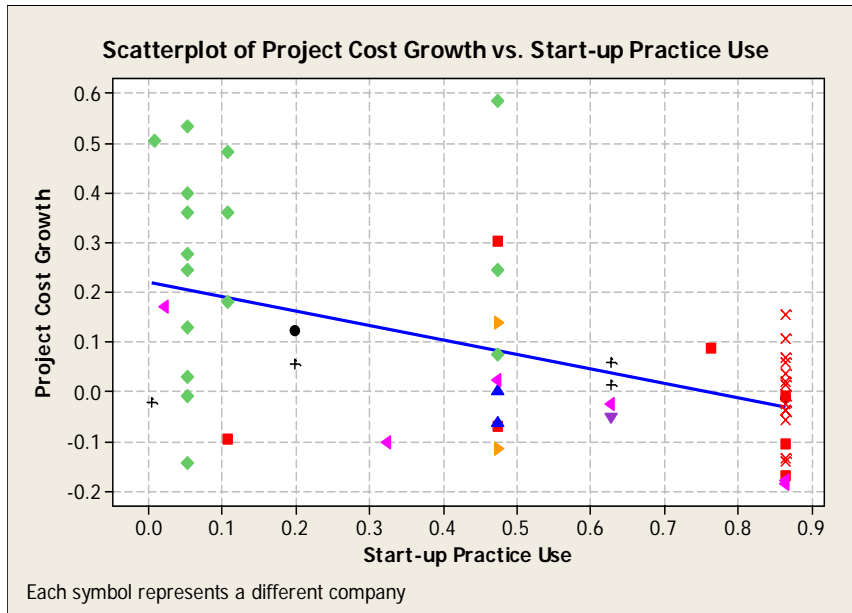
## Scatter Plots By Company

Contractor companies labeled with the symbol (×) and (♦) show low variability in Practice Use.



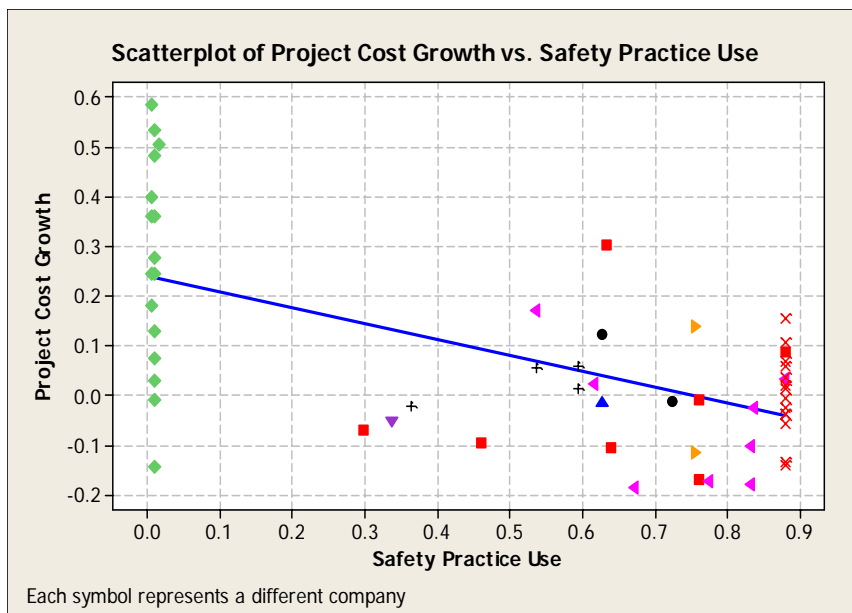
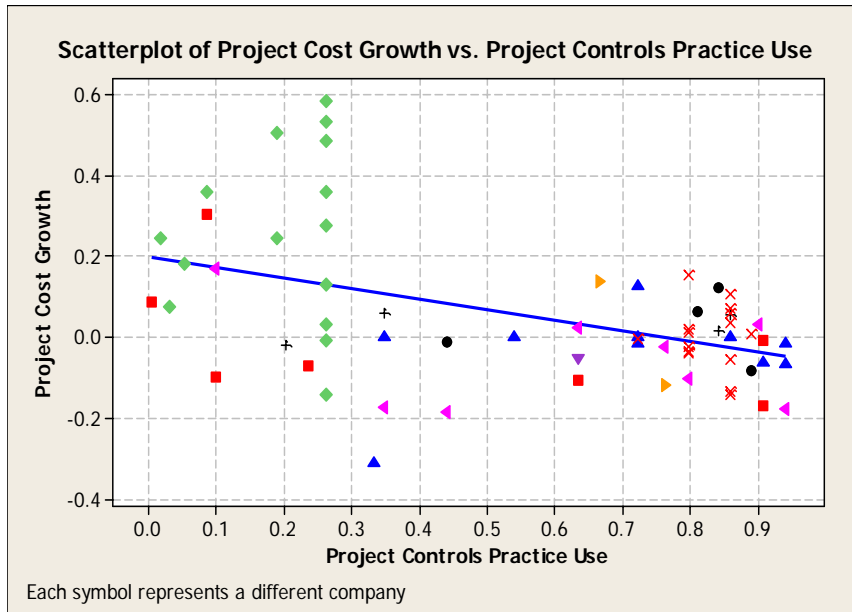
## Scatter Plots By Company

Contractor companies labeled with the symbol (×) and (♦) show low variability in Practice Use.



## Scatter Plots By Company

Contractor companies labeled with the symbol (×) and (♦) show low variability in Practice Use.



## Regression Analysis of Filtered Contractor Sample

The sample used in these regression analyses filtered out 50 percent of the data within the two companies, labeled with the symbol (×) and (♦) in the previous charts. The two companies have low variability in the practice use scores. The result of this table should be compared to Table 26: Contractor Projects Practice Use Indices Regression Summary. Related discussions are addressed in Section 7.3.2.

Dependent Variable	Independent Variable	N	Bi-variate Linear Regression			
			R-Square	Slope	p-value	Ranking
Project Cost Growth	Front-End Planning	48	0.133	-0.178	0.011	4
Project Cost Growth	Design	49	0.199	-0.214	0.001	3
Project Cost Growth	Procurement	42	0.008	-0.049	0.573	8
Project Cost Growth	Construction	39	0.032	-0.088	0.279	7
Project Cost Growth	Start-up & Commissioning	39	0.209	-0.227	0.004	2
Project Cost Growth	Organization	51	0.002	0.027	0.785	9
Project Cost Growth	Project Processes	51	0.080	-0.129	0.045	6
Project Cost Growth	Project Controls	51	0.116	-0.174	0.015	5
Project Cost Growth	Safety	40	0.233	-0.243	0.002	1
Project Cost Growth	A/I Technology	41	0.012	0.060	0.492	10

*Shading indicates significant results,  $\alpha < 0.05$*

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## **Vita**

Lilin Liang was born in Kaohsiung, Taiwan, Republic of China, on December 29, 1976. He is the son of Shih-Tung Liang and Mei-Ko Chen. After graduating from Cheng-Kung Senior High School in 1994, he entered the National Chiao-Tung University in Hsinchu, Taiwan where he earned a Bachelor of Science in civil engineering. During his study, he participated in several internships including infrastructure works, material lab testing, and construction e-commerce applications. Upon graduation, he entered the National Central University and earned his Master of Science in structural engineering. During the master's program, he participated in a feasibility study to improve bridge construction methods and also served as the webmaster for the Department of Civil Engineering.

In August 2001, he enrolled at The University of Texas at Austin to pursue his Ph.D. degree in Construction Engineering and Project Management under the Department of Civil, Architectural and Environmental Engineering. Since June of 2002, he has worked with the Benchmarking & Metrics Committee at the Construction Industry Institute. His primary research area includes benchmarking construction projects, the small project benchmarking initiative, and dispute resolution in the construction industry

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