

Ward's Natural Science Establishment.

18 TO 28 COLLEGE AVENUE (OPPOSITE UNIVERSITY).

HENRY A. WARD, PRESIDENT.

Chicago, 620 Division St.,

~~Rochester, N. Y., Oct. 3~~ 1897.

CABLE ADDRESS:
"COSMOS,"
Rochester, N. Y.

Prof. F. W. Simmons,

University of Texas.

Dear Sir,

Your letter of 28th Oct. - returning the photographs, - is at hand.

I expect to visit Rochester before the month closes, and I will then get out and send you a good photo. of my.

~~know I am~~ As to meteorites, in which you know I am greatly interested, I get a new one (new to me) nearly or quite every week. Last week it was a 21th Aerolite from Kansas.

Now I am offered one from Colorado. Now if you will help me as to this "recently discovered Texas Meteorite", or any other, I will so plan it as to make it to your interest, as well as (if that is involved) to the interest of your University Collection. This - whether you act or I act in closing a negotiation.

My instructions to people who - differ from you, - here turn on their hands, is to see the specimen at any reasonable expenditure of time

or money. In your case a man - a stranger, - might
be glad to have his fare paid ~~to~~ (for a hundred or two miles)
to the Capitol to show you the materials, and to see
the town. While he was doing the latter you could tel-
egraph me and get my telegram. Such expense I
would meet, whether I finally bought or not.

And I would buy (if I bought) giving you a Commission,
or pinning with you on the University - in the purchase.

So please remember that you need not hesitate
to ~~the~~ telegraph to me, at any desirable length, if
circumstances at all require books, - as they generally
do in Antiquarian matters. I do not see why you
should not get some cash, or some price of appar-
atus, or some specimens, in exchange for services
as above.

One of your predecessors thought so, and
let us have a fine large Iron which had been offered
him.

Enough for today.

Yours very truly

Henry A. Ward.

The enclosed slip shows you some of the points
which, in my negotiations with J. S. & Co. out in the
Country, I have to meet and overcome.

H. A. W.